



New Group Amenities Plus Program





Group Amenities Plus Program

An important component of group business is having the right tools to assist in closing the sale. Azamara Cruises®. Our Group Amenities Plus Program (GAP) helps you design a group cruise that offers more value all around. It's simple. Choose the amenities according to the terms offered by referring to the ship(s) or sailing date(s) you wish to book. Each amenity listed below has a point value. Then match these points to those offered on any particular departure to create our valuable customized amenities program. Values noted below can not be advertised.*

	Number of Points Required
Onboard Packages	
Cocktail party (drinks only)	2
Casino Voucher (estimated \$25 ^{USD} value)	2
Cocktail Party (with food)	3
Celebration Package	6
Specialty Restaurant Package** (estimated \$100 ^{USD} value)	8
AquaSpa® treatment gift certificate (estimated \$100 ^{USD} value)	8
Stateroom Deliveries	
Fruit Basket (1 per stateroom)	1
Champagne (1 bottle per stateroom)	2
Onboard Credit	
\$25 per stateroom	2
\$50 per stateroom	4
\$75 per stateroom	6
\$100 per stateroom***	8
Marketing Fund Program	
\$25 per stateroom	2
\$50 per stateroom	4
\$75 per stateroom	6
\$100 per stateroom***	8
Fund Raiser amenity Program	
\$25 per stateroom	2
\$50 per stateroom	4
\$75 per stateroom	6
\$100 per stateroom***	8
Complimentary Berths (Tour Conductors)	
Complimentary berths (Tour Conductors) 1 for 14	2
Complimentary berths (Tour Conductors) 1 for 12	4
Complimentary berths (Tour Conductors) 1 for 10	6
1 Category Upgrade (1)	
Inside	3
Ocean View	4
Veranda	6
2 Category Upgrade (2)	
Inside	5
Ocean View	8
Veranda	10
Reduced Rate Travel Partner Stateroom	12

*Values are subject to change without notice. For detailed guidelines please refer to the Azamara Group Guidelines Flyer 07008164.

What You Need to Know

A full description of our amenity items

Onboard Packages

Cocktail Party

Your guests will enjoy a one hour cocktail party with an open bar. 25 full fare adults are required.

Casino Voucher (1 voucher per stateroom)

Invite “Lady Luck” to join your guests at Azamara’s slot machines and tables with the gift of a voucher for our casino.

Cocktail Party with hot or cold canapés

Your guests will enjoy a one hour cocktail party with open bar and an option to add hot and cold canapés. 25 full fare adults are required.

Celebration Package (1 package per stateroom)

Your guests will enjoy a romantic breakfast for two, delivered to their stateroom and will have pre-dinner canapés for one formal night. This package also includes one 8x10 portrait photograph taken by our professional photographers.

Specialty Restaurant package** (1 package per stateroom)

Treat your guests to a night in the Specialty restaurants, where applicable, with certificates covering the surcharge for dining in these elegant venues.

(Specialty restaurant gift certificates are good for groups of 16 guests or less. Certificates must be used individually and group reservations not accepted. For groups over 16 guests, 2 casino vouchers will be delivered to each stateroom)

AquaSpa® gift certificate (1 per stateroom)

Discover what makes the AquaSpa® by Elemis® such a rejuvenating experience with a certificate that may be applied toward any of the exotic spa therapies and treatments offered onboard.

Stateroom Deliveries

Champagne or Fruit Basket

Choice of one bottle of champagne or one fruit basket per stateroom with a minimum of 16 full fare adults.



A Full Description of our Unique Amenity Options

Miscellaneous

Onboard Credit

Choice of \$25^{USD}, \$50^{USD}, \$75^{USD} or \$100^{USD} GAP onboard credit per stateroom. Onboard credit is limited to \$100^{USD} maximum per stateroom and to ships that operate in US currency. Onboard credits are non-transferable and are only applicable to sailed group staterooms. Onboard credits are non-refundable and may not be redeemed for cash.

Marketing Fund

Marketing funds are deducted from the invoice at final payment. Marketing funds are limited to one payout per group per stateroom.

Fundraiser Amenity Program

Available to travel agents and organizations located in and organized under the laws of the United States or Canada. Proof that the organization validly exists and is a 501 C or other acceptable non-profit organization is required. Checks made payable to the charity will be mailed to the travel agent of record for presentation after the sail date.

One and Two Category Upgrades

Upgrades are applicable from categories 12-9 and 8-4. Upgrades are not available from inside to ocean view or ocean view to veranda accommodations. One and two category upgrades are subject to availability in the categories to which the upgrades are requested at time of berthing. If requested categories are not available, Travel Partner may select a new amenity for the group.

Travel Partner Reduced Rate Stateroom

One confirmed travel agent stateroom priced at the applicable Travel Agent reduced rate.

Tour Conductors (T.C.) – Credits

Reduce your tour conductor requirements to as low as 1 for 10 from the standard 1 for 16 rate.

For reservations or additional information, please contact our Trade Support and Services Department at:

1-800-963-0311 or cruisingpower.com

Terms and Conditions: The amenities described in this program are applicable to group bookings only. A minimum of 8 staterooms are required for a group booking. This is a capacity controlled program by ship and sail date, and may be withdrawn at any time. These amenities are for full paying guests and exclude third and fourth persons in a stateroom. Any unused amenities can not be exchanged for cash or any other amenity items. GAP points may now be applied at final payment (70 days before sailing).

Price Programs Include: Full Individual Tariff • Reduced Air • Best Available • Back to Back Special • Category Special Cruise Only Guarantees • Buy Interior Get Ocean View • Buy Ocean View Get Veranda • Resident Special • Senior Special

** Substitute 2 - \$25.00 casino vouchers for groups of over 16 guests. Group reservations not accepted and Individual reservations must be made once onboard.

*** Fundraiser amenities in the amount of \$100.00 are good for sailings of 6 night or greater only.

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