CruiseMatch. Quick Reference Guide







Welcome! The CruiseMatch[®] Quick Reference Guide will take you through the easy process of making a group cruise reservation with the CruiseMatch[®] Groups booking tool.

You will learn how to access and navigate CruiseMatch[®] including creating, servicing and canceling a group cruise and the individual bookings within the group. For each step, we will show you what needs to be done to make or service your booking. Additionally, we will present *CruiseMatch Tips* to tell you about other features on the page and to provide helpful hints along the way.

You can access CruiseMatch® by logging in to CruisingPower.com, and selecting "CruiseMatch" from the Booking Tools drop down menu. Alternatively, you may also create or retrieve a reservation with CruiseMatch from the CruisingPower.com home page using the convenient widget.

If you need assistance, please contact our Automation Support Desk at 1-800-443-5789. Hours are Monday - Friday 9:00 am - 7:30 pm Eastern.

*For booking, amending and canceling reservations the user must have full CruiseMatch® permission enabled by the agency administrator.

System Requirements:

CruiseMatch has been certified to work with the following:

- Windows XP, Windows Vista
- Internet Explorer 6.0 and Higher
- Firefox 2 and 3
- AOL 9.0+
- Safari (MAC users)

Creating a Group Reservation

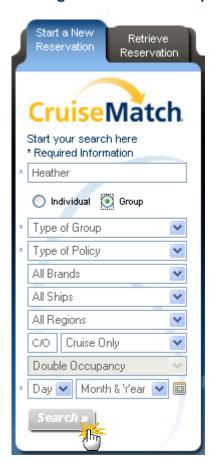
Start A New Reservation

CruiseMatch HomepageAccessible from CrusingPower.com under Booking Tools



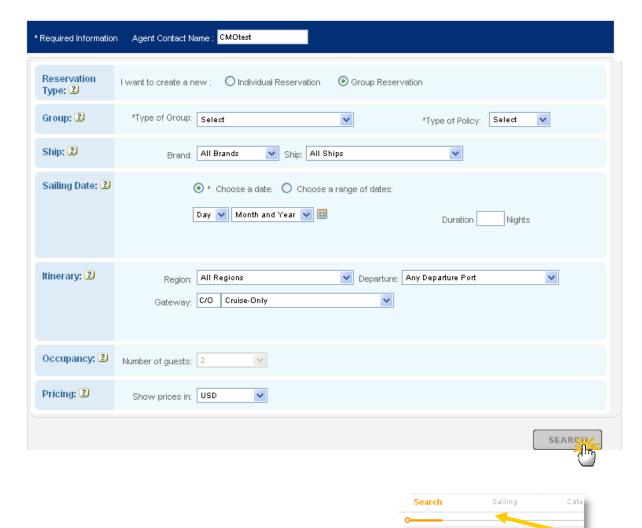
Reservations for Accessible and Family staterooms must be made through our Group Department.

Search Widget CruisingPower.com Homepage



Step 1: Search







What do I do on this screen?

- **Reservation Type:** Select Group Reservation
- Type of Group: Select a group type. Only Affinity (Association/Organization, Business or Meeting, Friends and Family) or Promotional (Promotionally Advertised) may be booked using CruiseMatch.
- Type of Policy: Royal Caribbean and Celebrity brands require selection of the Deposit or No Deposit policy. Please review group policies on www.CruisingPower.com for the terms.
- Sailing Date: Select a specific Day, Month and Year
 or choose a range of dates. If you are not looking for a
 specific voyage, using a range gives the best results.
 If you entered a valid Ship/Sailing Date combination,
 you'll skip Sailing Availability and advance to Category
 Availability.
- Click Search button

CruiseMatch Tips

Itinerary: By default, all regions, departure ports and cruise only are selected

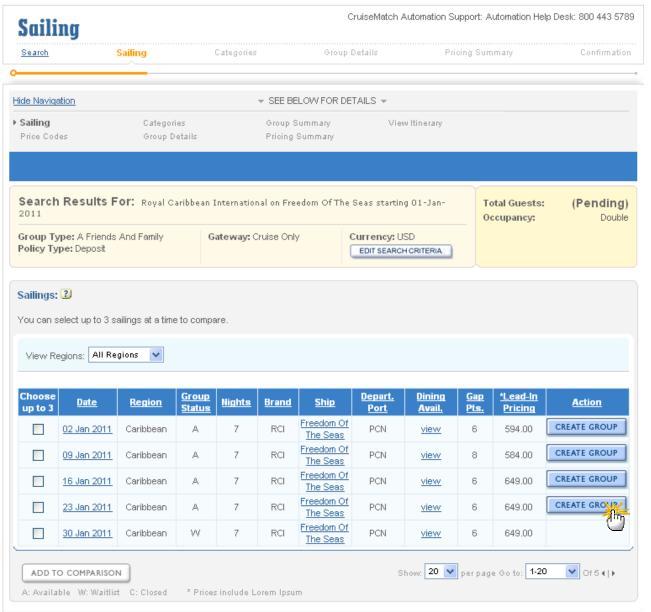
Occupancy: By default, new groups are created based on double occupancy. Triple and Quad occupancy may be added to the group after initial booking and will require names and deposits.

The initial search is based on the cruise only. Traditional air may be allocated for the group on the Group Details page. Groups may hold multiple gateways.

At any time you may click on the 3 button for additional details about a CruiseMatch feature

Monitor your steps through CruiseMatch with the progress bar

Step 2A: Sailing





What do I do on this screen?

 Create Group Button: Click button to select specific sailing and proceed to Category Selection.

CruiseMatch Tips

If your travel agency is already holding a group you will see the button "Go to Group" in addition to the 'Create Group" button. If you decide to work with your existing group rather than create a new one, click "Go To Group."

You may select up to three sailings to compare side by side. Select them by checking them in the first column, then clicking on "Add to Comparison." After that, Under the "Add to Comparison" option click "Compare Now" to view details.

Click on the column header to re-sort the search results by any criteria.

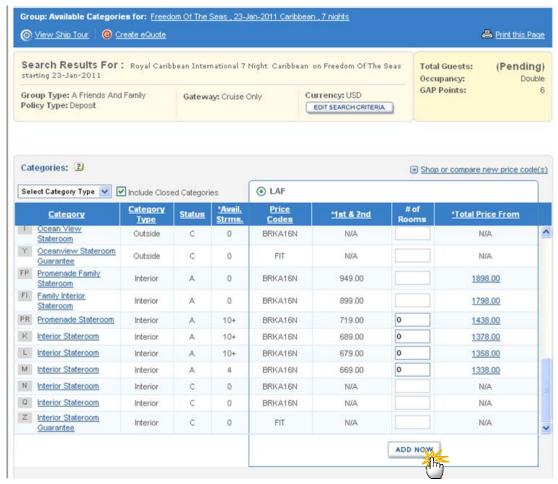
Click on items highlighted and underlined in blue for more information.

GAP point information should be reviewed prior to sailing selection.

CruiseTour groups are not supported at this time.

<u>Date</u>	<u>Region</u>	Group Status	<u>Nights</u>	Branc	<u>Ship</u>
02 Jan 2011	Caribbean	А	7	RCI	Freedom Of The Seas

Step 2B: Category Selection



Category	Price Code:	*Total Price From	Occupancy	Pending	Guaranteed (Named)	Guaranteed (Unnamed)	Allocated (Named)	Allocated (Unnamed)
G	BRKA16N	<u>1558.00</u>	Double	4	0	0	0	0
K	BRKA16N	1378.00	Double	4	0	0	0	0





What do I do on this screen?

- In the Categories section, enter how many staterooms are needed in each category for the selected price code.
- When finished, click on "Add Now" to add to your group.
 This will add the counts for the selected category and price code to the Category Inventory section.
- When finished adding category inventory, click on "Select & Proceed" to go to Group Details.

CruiseMatch Tips

If you would like to view other price codes click on the "Shop or Compare New Price Code(s)" link.

If you have chosen more than one price code to compare, click on the radio button in front of the price code to view and allocate staterooms in each category for that price code.

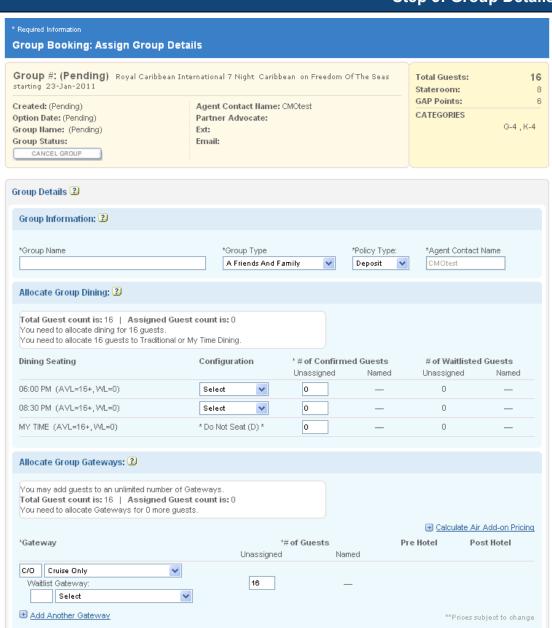
If the available staterooms count for a category is 10+, you may be able to block more than 10. The system will alert you if you have selected more than the available inventory.

The minimum and maximum amount of staterooms you may reserve via CruiseMatch depends on the Type (Affinity or Promotional) that you selected and availability for the selected sailing and/or the deposit policy. The limits for the group request are displayed in the Category Inventory section of the page.

Azamara Club: Groups may hold up to 25 staterooms. **Celebrity:** Deposit policy groups may hold up to 50 staterooms and no deposit groups may hold up to 16 staterooms. **Royal Caribbean:** Affinity groups may hold up to 50 staterooms; promotional groups may hold up to 16 staterooms.

To adjust counts in the Category Inventory section, change the number of staterooms pending.

Step 3: Group Details





What do I do on this screen?

- Enter the group name.
- Enter the number of guests for each seating as well as the group seating configuration for each.
- Review the guest count for gateways. If air is required, add the air city and the corresponding counts for each gateway.
- When finished with the details, click "Proceed to Pricing"

CruiseMatch Tips

It is optional to allocate dining for promotional groups. Dining that is not allocated will be subject to availability at the time the guest's individual booking is made within the group.

Groups holding Aqua category staterooms on Celebrity ships should allocate either seatings that are identified as Aqua class dining options or Celebrity Select dining.

To add additional gateways click "Add Another Gateway."

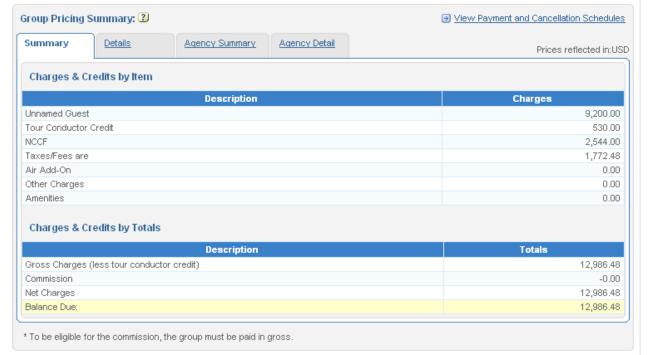
Use the "Calculate Air Add-On Pricing" link to get the estimated cost for a given gateway/category/price code combination.

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PROCEED TO PRICINGA

Step 4: Group Pricing









What do I do on this screen?

 When finished reviewing pricing, click "Proceed to Confirmation" to save your group reservation.

CruiseMatch Tips

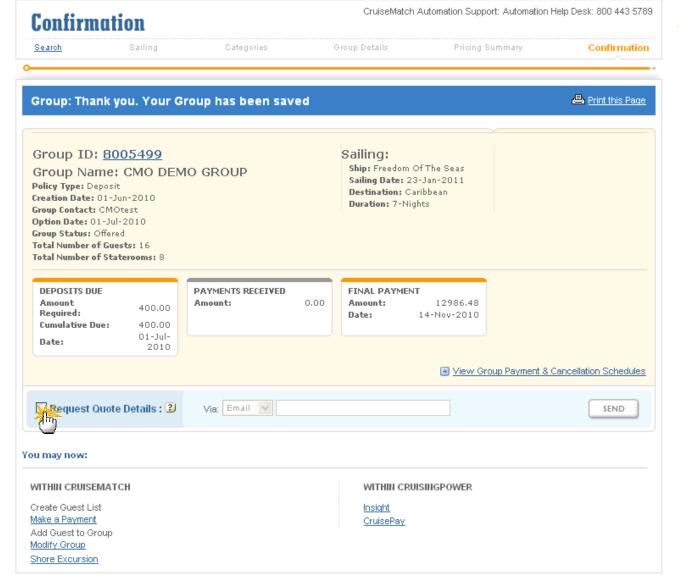
There are four tabs on the pricing page. The Summary and Detail tabs present the pricing for the group. The commission rate and breakdown are shown on the Agency Summary and Details tabs.

Review payment and cancellation schedules by clicking the appropriate link

Items that cannot be priced until confirmed on a booking within the group, such as air, will not be priced until confirmed.

You may print this page by clicking on "Print This Page."

Step 5: Group Confirmation





What do I do on this screen?

- Request a confirmation by selecting "Request Quote Details"
- Retrieve your group by clicking on the group number link.
- You may also Make a Payment or Modify the Group by choosing the appropriate links.

CruiseMatch Tips

Retrieve the group to make modifications or to add bookings to the group.

You may print this page by clicking on "Print This Page."

Congratulations! You've made a Group Cruise Reservation!

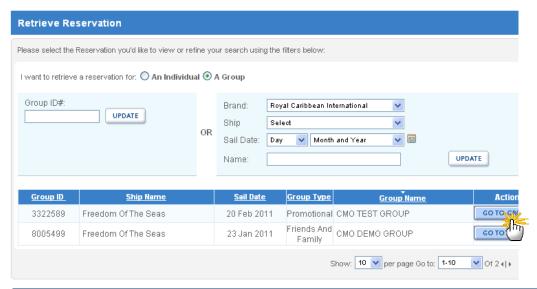
Next Step: How to retrieve and modify a group.

Amending a Group Reservation

Retrieve An Existing Group Reservation

Retrieval of a Group ID # using a search:





What do I do on this screen?

- Choose the "Group" radio button, then either
- Enter Group ID# and Click "Go

OR

 Select: Brand, Ship, Sail Date and/or type in the group name and Click "Go"

CruiseMatch Tips

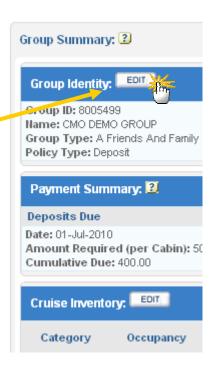
If using search criteria to locate a group, CruiseMatch will return a list of bookings that match the search criteria.

The more information provided, the better the search results.

Locate the group reservation that you want to amend and click "Select."

Amend a Group Reservation







What do I do on this screen?

- To amend parts of the reservation, click on the "Edit" links in the area and you will be directed to the appropriate section. When you are finished amending the reservation click on "Proceed to Summary."
- Alternatively, use the gray navigation section to select elements of the group you wish to modify.
- After making changes on the appropriate page, proceed to this summary and review for accuracy. When finished click on "Proceed to Pricing."
- Review your Final Pricing. When finished click on "Proceed to Confirmation."
- Review the Confirmation.

CruiseMatch Tips

To cancel the entire group, click on the button to cancel the group below the Group ID information, or select the Cancel Group link from the navigation menu.

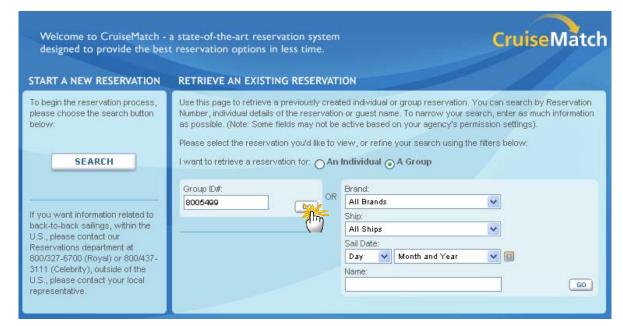
When a group is cancelled, any individual bookings within the group are cancelled as well

Next Step: Creating and amending Individual Bookings in a group.

Adding an Individual Reservation to a Group

Step 1: Retrieve An Existing Group Reservation

Retrieval of a specific Group ID #:





What do I do on this screen?

• Choose the "Group" radio button, then either:

Enter Group ID# and Click "Go."

OR

Select: Brand, Ship, Sail Date and/or type in the group name and Click "Go."

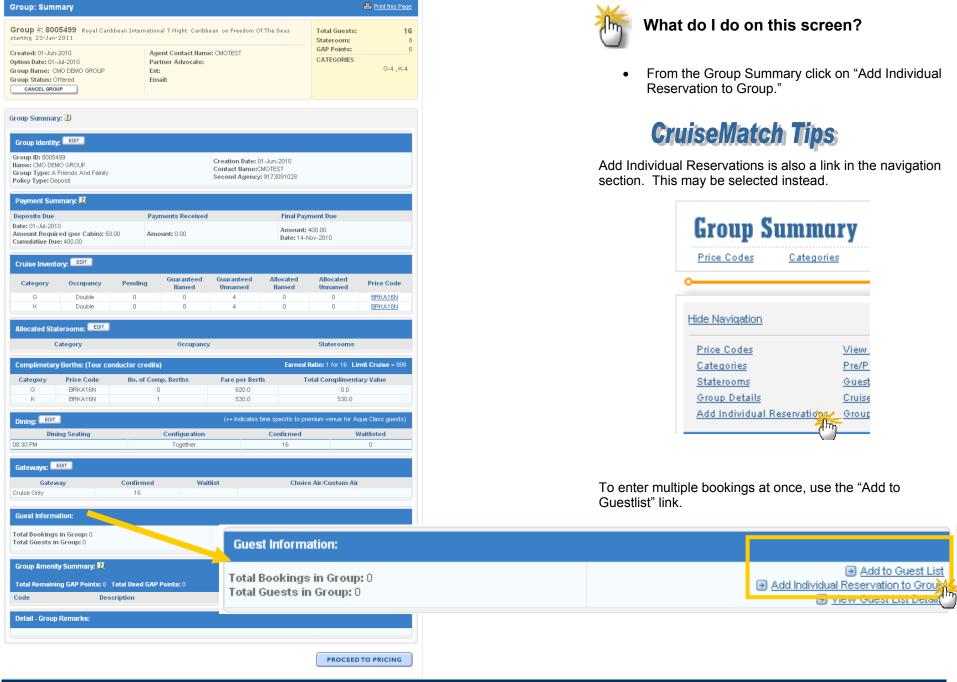
CruiseMatch Tips

If using search criteria to locate a group, CruiseMatch will return a list of bookings that match the search criteria.

The more information provided, the better the search results.

Locate the group reservation that you want to amend and click "Select."

Step 2: Add Individual Reservation



Step 3: Select Stateroom



Add Individual Reservation to Group: [3]

Using the fields below, you may add an individual reservation to the existing group. Select the appropriate Occupancy for this reservation. Then select Price Code from the list provided. Then select the Stateroom Category. Select Price Code: BRKA04 Select Category: M Select Occupancy: Double Berth Category: Deck: Connecting staterooms: UPDATE Stateroom already allocated to Group All Αll Show All Alloc Stateroom <u>Cat</u> Connect Bed Obstruct Berths Rollaway Crib Capacity Choose **Deck** Location 0 0 GTY 0 2 Υ 2 M Ν 8649 Deck Eight Aft Ν CONV None 0 M Υ 8447 Deck Eight Aft N CONV None 2 Ν 2 8451 Deck Eight M Aft Ν CONV None 2 Ν Υ 2 \bigcirc M CONV 2 Ν Υ 2 8453 Deck Eight Αft Ν None 0 M 2 Υ 2 8457 Deck Eight Aft Ν CONV None Ν 0 Υ 8335 Deck Eight M Αft Ν CONV 2 Ν 2 None \bigcirc M 2 Υ 2 8337 Aft Ν CONV None Ν Deck Eight \bigcirc M 2 Υ 2 8353 Ν CONV Ν Deck Eight Aft None \bigcirc Υ 2 2 8357 Deck Eight M Aft Ν CONV None Ν \bigcirc 8669 Deck Eight M Ν CONV 2 Ν Υ 2 Aft None 0 Υ 8671 Deck Eight M Aft N CONV 2 Ν 2 None 0 M 2 Ν Υ 2 8673 Deck Eight Αft Ν CONV None 0 8675 M 2 Υ 2 Deck Eight Aft Ν CONV None Ν \bigcirc Αft Ν CONV 2 Ν Υ 2 8677 Deck Eight None 0 8679 Deck Eight Αft N CONV 2 N Υ 2 None





What do I do on this screen?

- Select "Occupancy", "Price Code" and "Category" from the Add Individual Reservation to Group section.
- Select a stateroom from the list
- Click "Continue" to proceed to the Guest Details page

CruiseMatch Tips

Staterooms previously held for the group and are available for new individual bookings will be identified by a green star.

Change the stateroom results by changing the filters and clicking on the "Update" button.

Sort the stateroom results by clicking on any underlined column header.

To see a detailed description of the stateroom, click on the stateroom number.

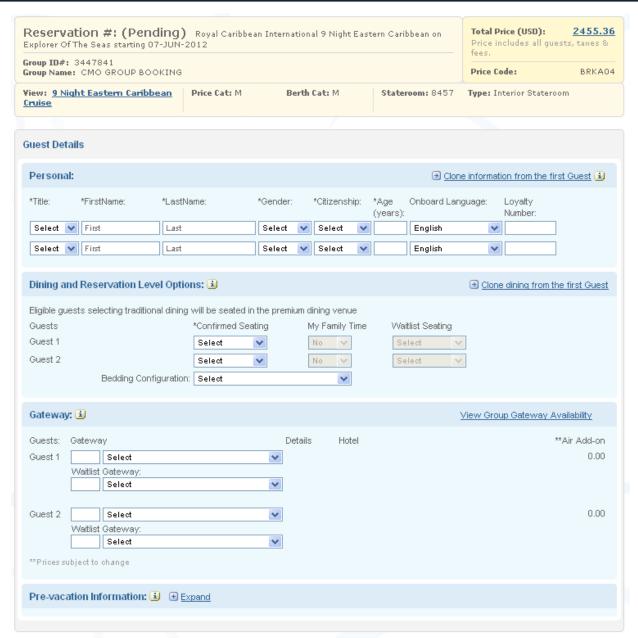
View deck plans by clicking on the link in the Deck column.

If you select a stateroom that is not already held in your group, it will be exchanged for one of the remaining guarantees. If all staterooms were previously allocated, you will be prompted to swap.

Deposit is required at the time an individual booking is created on the group.

If a stateroom has view obstruction, the percentage of obstruction will be displayed.

Step 4: Guest Details







What do I do on this screen?

- Enter guest details in the Personal section: Select a Title from the dropdown menu (the Gender field will default based on title selection). Enter the guest's first name, last name, citizenship, age and loyalty number if they are a repeat guest.
- Choose a dining preference for the guests
- Select a bedding configuration
- Identify the gateway selection for the guests
- Proceed to Pricing

CruiseMatch Tips

To obtain a preliminary price for the selections ade, click on the recalculate button.

Mandatory fields are identified with an asterisk.

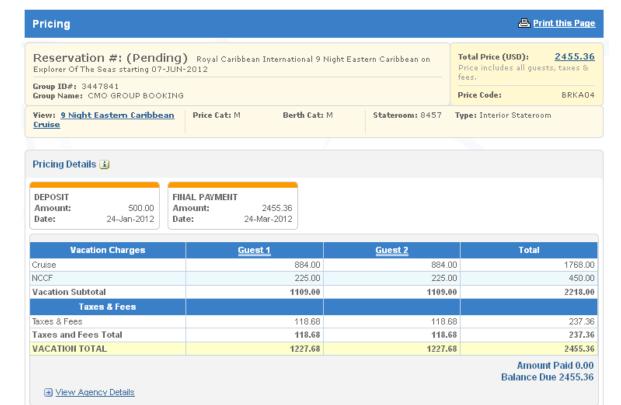
Use the "Clone Information" links to duplicate information that is frequently common to bookings – last name, citizenship, language, or in the dining section, the dining preference.

The dining selection list will include allocated dining as well as dining that is generally available. If a seating is chosen that is not already in the group, a swap will be done to confirm the new seating.

Gateway does not have a swap mechanism. A gateway must be added at the group level prior to adding it to the individual booking within a group.

If the group is also taking a pre or post hotel, be certain to select the correct gateway and hotel combination when prompted.

Step 5: Review Pricing





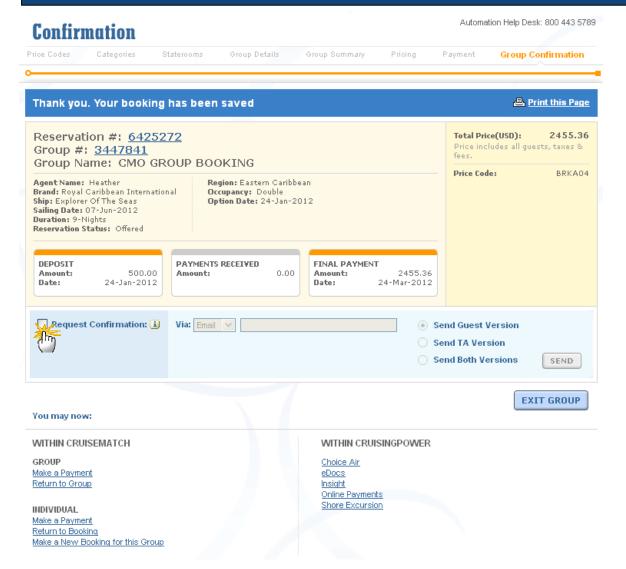
What do I do on this screen?

 Review Pricing: Review final pricing and click "Proceed to Confirmation" to save your reservation.

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PROCEED TO CONFIRMATION

Step 6: Confirmation





What do I do on this screen?

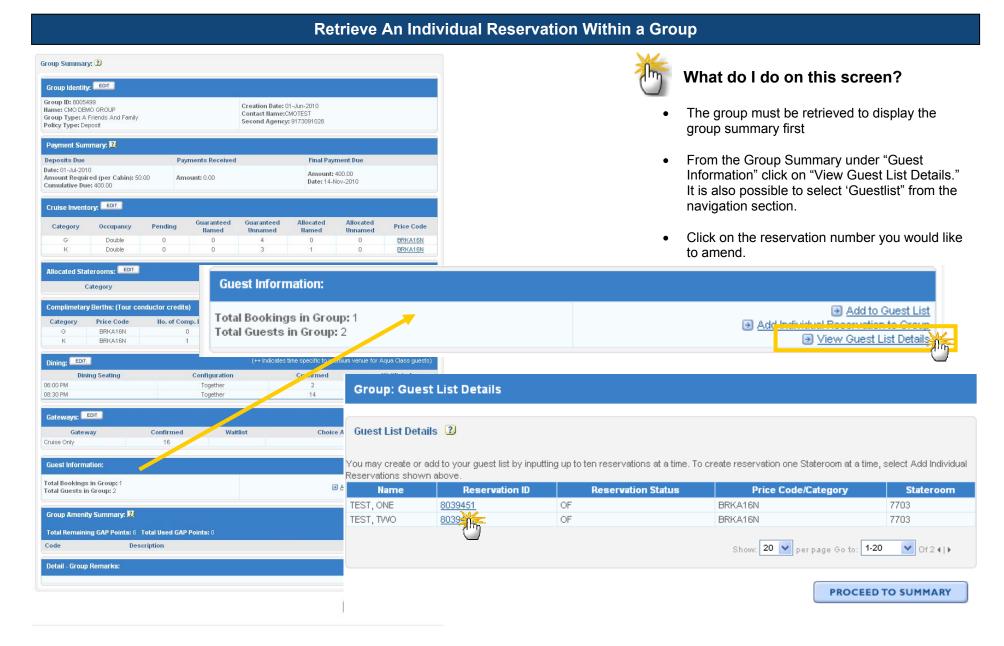
- Request Confirmation: You can choose to send either a fax or email confirmation of the reservation. Note that you can choose either to send the Guest Version, TA Version or both.
- Make a Payment: From here you can apply payment to the reservation by clicking "Make a Payment"
- Retrieve the Individual Reservation on the Group
- Retrieve the Group Reservation
- Exit the Group

CruiseMatch Tips

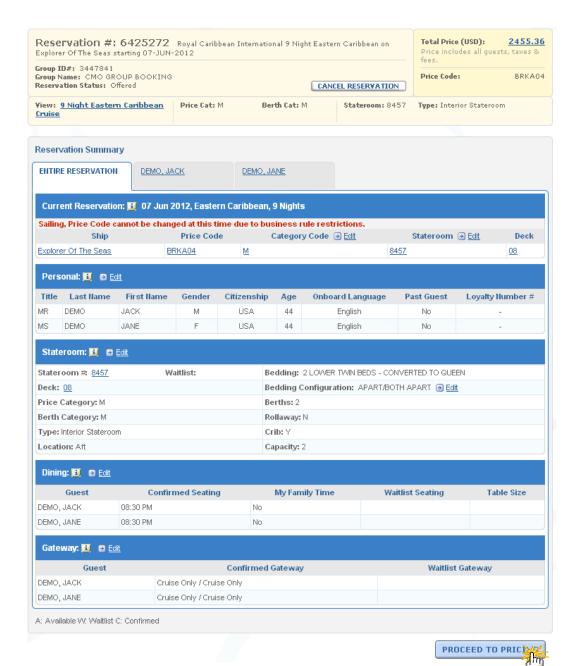
Payments for individual bookings should be applied to the individual reservation rather than the group.

Use the links provided for fast access to popular CruisingPower.com features.

Amending an Individual Reservation within a Group



Step 3: Amend an Individual Reservation





What do I do on this screen?

- To amend parts of the reservation, click on the "Edit" links in the area and you will be directed to the appropriate screen.
- When you are finished amending the reservation, click "Proceed to Summary" to return to this page.
- Review this page to ensure changes have been applied to the reservation.
- Click on the "Proceed to Pricing" button.

CruiseMatch Tips

If a part of the booking cannot be changed, the text will be grayed out and you will not be able to click on it.

You may click on any of the guests' tabs to view summary information for each guest.

You may cancel the reservation from the Reservation Summary screen by using the Cancel Booking link in the navigation section or the "Cancel Reservation" button below the Reservation ID.

Changes to groups within the penalty period are highly restricted. If you find you are unable to make a specific change, please contact the Group Department.

Step 5: Review Final Pricing







What do I do on this screen?

- Review Final Pricing. When finished click on "Proceed to Confirmation" to save your amendments.
- Click "Return to Summary" if further adjustments are needed to the booking
- Make a Payment

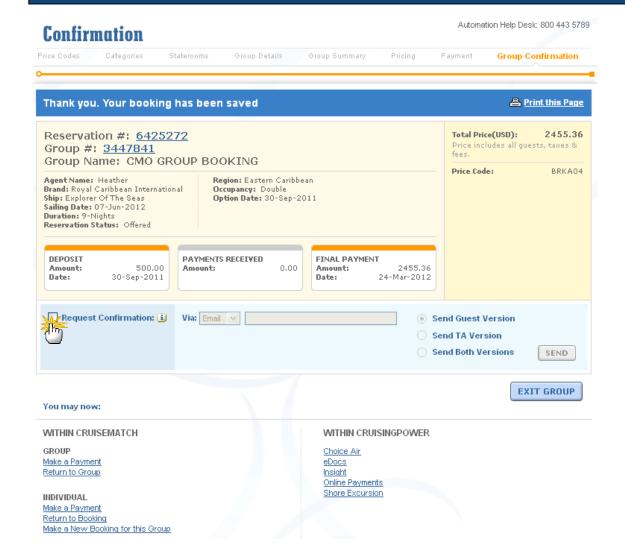
CruiseMatch Tips

View the Agency Details to see the commission information

RETURN TO SUMMARY

PROCEED TO CONFIRMATION

Step 6: Confirmation

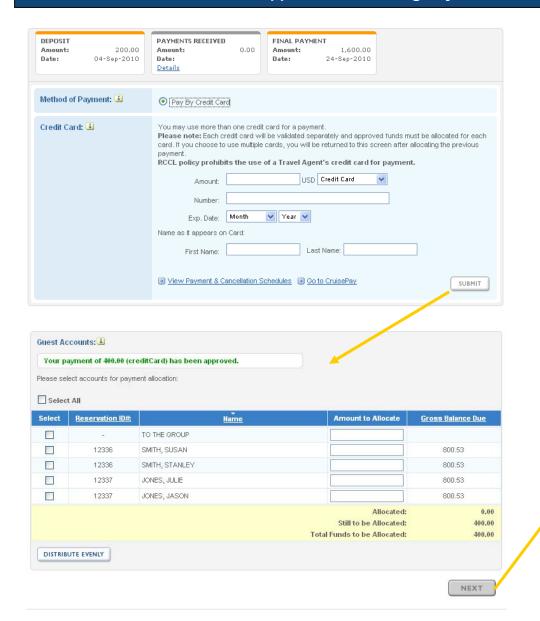




What do I do on this screen?

- You have now completed making amendments to your reservation.
- Request Confirmation: You can choose to send either a fax or email confirmation of the reservation. Note that you can choose either to send the Guest Version, TA Version or both.
- Make a Payment: From here you can apply payment to the reservation by clicking "Make a Payment"
- Exit Group

Appendix A: Making Payment on a Group or Group Booking





What do I do on these screens?

- **Step 1:** Enter Credit Card information and click the submit button.
- Step 2: Select the guests to whom the payment should be applied. Then, either click the "Distribute Evenly" if the payment is to be divided equally for all selected guests OR type in the amount to apply in the "Amount to Allocate" box for the selected guest(s)
- **Step 3:** Review the payment recap. Click "Make Another Payment" or "Done and Proceed"

CruiseMatch Tips

Although there is an option to allocate to the group, deposits for staterooms should be allocated to the appropriate guests or the system will not know that deposit has been made for those guests.

Payments are processed at the time of submission. This is the only transaction type that cannot be ignored or undone.



Appendix B: Common Features

Section: The active section of CruiseMatch. This corresponds to the sections identified in the progress bar.

Sailing

Progress Bar: Used to show booking progress. The active section is in orange. Any section that can be modified has an active link.



Navigation Menu: A list of links to pages and features of CruiseMatch. The active page will be indicated with an arrow. Links will be active only for pages that apply to the booking. As the booking progresses, more links will become active. Click "Hide Navigation" to collapse this display.



Page Title: Used to identify the specific page within the section. For example, the Guest Details section has many pages where guest details can be added or modified. Examples include the Pre/Post Hotels and Gratuities.



Sailing Block: A summary of the ship and sailing information, plus attributes of the group or group booking.



Help Icon: Indicates where contextual help is available for a section or feature

Appendix C: Other Features in CruiseMatch Groups – Group and Group Booking Level

The following additional functions can be accessed using the navigation section at the Group Level:

View Itinerary: View detailed itinerary and map for the selected sailing.

Pre/Post Hotels: Add Pre/Post hotels for guests.

Cruise-Only Transfers: Add one-way or roundtrip transfers for guests. Transfers require flight information from the guest before they can be confirmed.

Group Gratuities: Add pre-paid gratuities for guests.

Cruise Ticket Documentation: Identify eDoc delivery instructions and a mailing address for bag tags. By default, all CruiseMatch bookings will be sent based on the preferences set for your agency. It is only necessary to provide information for exceptions to your agency's mailing preferences.

Request e-Mail/Fax Forms: Request copies of the following documents: APIS Letter, Air Itinerary, Amenity Confirmation, Booking Waitlist Confirmation, Booking Invoice, Guest Itinerary, Summary, and Guest Special Needs Form.

Service History: Review history of changes made to your reservation

Payment Summary: A list of group level and guest reservation level payments

Payment Schedule: A list of payment dates and cancellation schedule information.

The following additional functions can be accessed using the navigation section at the Group Booking Level:

Special Services: Add service requests for group bookings

Cross Reference: Cross reference to Individual Reservations that are not part of the group

Appendix D: Unsupported Functions

Please contact the group department for the following:

Bus Transportation

GAP point amenity selection and assignment

Creation of groups larger than the sizes permitted in CruiseMatch

Creation of groups of a type other than Affinity or Promotional