ANNUAL REPORT

# OUR MEMBERS ARE OUR ROOTS.









## YOUR Board of





John Lauer CHAIRMAN Joined the Board in 1990 Retired - Fremont City Auditor



Jim Yeager TREASURER Joined the Board in 1996 The Fremont Flask Co. President



Karen Wagner VICE CHAIRPERSON Joined the Board in 1990 Retired - Fremont City Council & Board of Elections Part Time - Board of Elections



Ken Myers SECRETARY Joined the Board in 1992 Retired - Fremont Safety Service Director



**Red Haslinger** DIRECTOR Joined the Board in 1991 Retired - Terra State Community College



Juanita Sanchez DIRECTOR Joined the Board in 1995 Retired - Terra State Community College



Maria Ranker DIRECTOR Joined the Board in 2006 O.E. Meyer Co. Account Manager



**Rick Egbert** DIRECTOR Joined the Board in 2009 Carbo Forge Inc. Controller / Executive Vice President



**Dudley F. Singer III** DIRECTOR Joined the Board in 2011 D. Frederick Singer and Assoc. Owner

# Your Board Chairman and CEO/President

In 1946, in the basement of St. Joseph Catholic Church in Fremont, Ohio, our roots began. With just 40 members and a desire to establish a financial institution for the people, the St. Joseph Parish Credit Union was born. After some inevitable challenges, the credit union reached a milestone of \$1 million in assets in 1976. Over time, our membership changed from a Catholic charter to a community charter and by the 1990's, our name changed as well to Fremont Federal Credit Union.

Roots.... Some of the definitions of a "root" in Webster's Dictionary are as follows: something that is an origin or a source; an underlying support; a central core. The root of an organization is its core. It is what "grounds" the organization, the solid foundation in which it is built.

It's a very basic concept but one that we keep in the forefront of our minds. The cover of this Annual Report says it all...Our Members Are Our Roots. It's just that simple. Without you, we could not possibly be the strong financial institution we are today. We know that; we understand that. It's a message we drive home with our staff often. You are the reason Fremont Federal Credit Union is who we are today.

We pride ourselves on putting you first. Your financial well-being is our main concern. We've said it before and we'll say it again; WE are not successful unless YOU are successful. You deserve the very best in financial products and services. Our goal is to offer banking that makes sense to you, which works for you.

To us, you are not just a number. Our staff knows you by name. We share stories about our families and our lives with each other. Our purpose is not only to serve you, it's to build a relationship with you. At Fremont Federal, we want to be YOUR financial institution. We hope that you trust us with all of your financial needs. However, we understand that trust is not freely given; it is earned. Every day, we work hard to provide that trust and will continue to serve you however we can.

For the eighth consecutive quarter, Fremont Federal Credit Union has earned a Five-Star rating from BauerFinancial Inc., a leading independent bank research firm that ranks credit unions and banks for financial safety and soundness. This is the highest rating awarded. We are very proud of this!

We consistently remain one of the strongest financial institutions in the area. In fact, we are the 7th strongest credit union in the state in terms of capital compared to other credit unions with \$100 million in assets and above. Currently, our asset size has now grown to over \$163 million! We have grown from 40 members in 1946 to over 16,000 members currently. No longer do we just have members in one local parish, we have members in 47 states and four countries!

We are confident in the direction we are heading. However, as we continue to improve and move forward, we know we need to be mindful of the basics. Understandably, we need to look at, appreciate and preserve our roots. It's you, our members, which make us successful. After all, you are the roots of our organization. Thank you for being our purpose of existence and for continually instilling your trust in us.



Anthony Camilleri President / CEO



John Lauer **Chairman** 

# Reports



#### **Supervisory Committee's Report**

The Credit Union continued to grow, reaching over \$159 million in assets at the end of 2013. This growth constitutes total assets accumulated by the Fremont Federal Credit Union since its inception 67 years ago.

Because of this growth and the expansion of services, it becomes even more important that the Supervisory Committee continues to review and examine the Credit Union's operational practices.

The Supervisory Committee is responsible for making sure that internal controls are in place to protect the assets of the Credit Union and that the Credit Union's financial records are in order. The federal government provides guidelines that establish the accounting and financial structure to which the Credit Union must adhere.

To accomplish this, we have the auditing firm of Cindrich, Mahalak & Co., P.C. (Certified Public Accountants) perform our annual audit as of December 31st each year. In addition, the National Credit Union Administration and Cindrich, Mahalak & Co., P.C., examine Fremont Federal Credit Union's accounting procedures annually. Both conduct ongoing reviews of member accounts and transactions, compliance with credit union policies and procedures and compliance with all applicable external guidelines. These audits help to ensure that your assets are appropriately safeguarded and provide an annual assessment of security and efficiency of the Credit Union's operations.

The Supervisory Committee is pleased to provide the audit report and opinion of Cindrich, Mahalak & Co., P.C., with respect to the financial position of Fremont Federal Credit Union as of December 31, 2013.

| Juanita Sanchez       | Committee Members:            |
|-----------------------|-------------------------------|
| Chair                 | Tony Mayle<br>Dennis Schwartz |
| Supervisory Committee | Bill Yeager                   |
|                       | Din redger                    |

#### **Independent Auditor's Report**

April 25, 2014

Cindrich, Mahalak & Co., P.C. Certified Public Accountants & Consultants



Supervisory Committee and Board of Directors Fremont Federal Credit Union Fremont, Ohio

At your request, we have completed the Comprehensive Annual Audit of the Fremont Federal Credit Union for the years ended December 31, 2013 and December 31, 2012.

Our examination of the Statements of Financial Condition, Statements of Income, Comprehensive Income, and Changes in Members' Equity was conducted in accord with auditing standards generally accepted in the United States of America, and resulted in an unmodified opinion on those statements. Our full report has been submitted to the Board of Directors.

Sincerely,

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Cindrich, Mahalak & Co., P.C.

### Statement of Financial Condition

Fremont Federal Credit Union Statement of Financial Condition as of December 31, 2013

| as of December 31, 2013                                 | December 31, 2013 | December 31, 2012 |
|---|-------------------|-------------------|
| ASSETS  |                   |                   |
| Total Loans   | \$ 96,728,705     | \$ 91,632,981     |
| Allowance for Loan Losses                               | \$ (910,808)      | \$ (1,005,106)    |
| Cash  | \$ 7,926,601      | \$ 15,014,080     |
| Investments   | \$ 48,841,913     | \$ 39,923,112     |
| Other Assets  | \$ 3,512,585      | \$ 4,702,816      |
| Building and Land                                       | \$ 3,252,199      | \$ 3,087,522      |
| Total Assets  | .\$ 159,351,195   | \$ 153,355,405    |
| LIABILITIES & EQUITY                                    |                   |                   |
| Member Shares   | \$ 136,780,904    | \$ 131,470,306    |
| Accounts Payable  | . , ,             | \$ 2,053,002      |
|   |                   | \$ 19,832,097     |
| Total Liabilities & Equity                              |                   | \$ 153,355,405    |
|   |                   |                   |
|   | \$ 5,266,825      | \$ 5,333,195      |
|   |                   | \$ 422,435        |
|   |                   | \$ 2,888,349      |
| Total Income      · · · · · · · · · · · · · · · · · · · |                   | \$ 8,643,979      |
| EXPENSES  |                   |                   |
| Salaries and Benefits                                   | \$ 2,756,965      | \$ 2,637,015      |
| Audit Examination                                       |                   | \$ 33,159         |
|   | . ,               | \$ 2,790,239      |
| Dividends   |                   | \$ 988,191        |
| Interest on Borrowed Funds                              | \$ -              | \$ -              |
| Provision for Loan Loss                                 | \$ 404,579        | \$ 225,553        |
| Gain (Loss) on Disposition of Assets                    | \$ (81,858)       | \$ (26,338)       |
| Total Expenses  | .\$ 6,943,913     | \$ 6,700,495      |
|   | .\$ 1,409,165     | \$ 1,943,484      |
|   | .\$ 107,360       | \$ 121,229        |
|   | .\$ 1,301,805     | \$ 1,822,255      |
| STATISTICS  |                   |                   |
| Number of Members                                       | 16,172            | 16,092            |
| Number of Loans   |                   | 8,277             |
| Loan to Share Ratio                                     | 70.72%            | 69.68%            |
|   |                   |                   |

## Products Services

Fremont Federal Credit union provides a full line of financial products along with friendly and efficient service to improve the economic and social well-being of our members. Our products, services and rates are a real value to our members.

#### **SAVINGS & CHECKING**

Fremont Federal Credit Union provides a variety of savings and checking accounts. Your Credit Union accounts are insured to \$250,000 through the National Credit Union Administration.

#### **CHECKING ACCOUNTS**

- E-Checking/Student Checking
- Regular Interest Checking
- Premier Checking\*
- VISA® Check Card \*For our members age 50 or better

#### **SAVINGS ACCOUNTS**

- Regular Savings
- Money Market Savings
- Christmas Club Savings
- Dollar Dog Kids Club
- Cha-Ching Teen Club
- Share Certificates
- IRAs & HSAs
- ATM Cards

#### LOAN PRODUCTS

Fremont Federal Credit Union offers a variety of loans, credit cards and home mortgage products.

#### **MORTGAGES**

- New Purchase
- Refinance
- Pre-Approval
- Construction
- First Time Home Buyers
- Bridge Loans
- Blanket Loans

#### Federally Insured by NCUA

#### PERSONAL LOANS

- Auto Loans
- Quick Cash Loans
- Tuition Loans
- Home Equity Loans
- Boat, RV & Motorcycle Loans
- MasterCard® & VISA® Lines
  \*with ScoreCard Rewards
- Signature Loans

Payment protection, GAP and mechanical breakdown insurance available on most loans.

#### **BUSINESS LOANS**

- Real Estate
- Lines of Credit
- Installment Loans
- Equipment Financing

#### **ATM LOCATIONS**

- East Branch Office 1457 E. State St., Fremont, OH
- Main Office 321 W. State St., Fremont, OH
- West Branch Office 2374 W. State St., Fremont, OH
- Woodville Branch Office 801 W. Main St., Woodville, OH
- ABC Inoac Exterior Systems, LLC 1410 Motor Ave., Fremont, OH
- Memorial Hospital 715 S. Taft Ave., Fremont, OH
- Murphy's Gas Station located at Wal-Mart complex N. St. Rt. 53 Fremont, OH
- Rite Aid 21991 Ohio 51, Genoa, OH
- Rite Aid 306 W. Water St., Oak Harbor, OH
- Terra Community College 2830 Napoleon Rd., Fremont, OH

#### **ELECTRONIC SERVICES**

Fremont Federal Credit Union offers a number of online tools to provide members with a convenient and secure way of banking from the comfort of their home or work.

- Online Banking with CU Alerts
- Online Bill Pay
- E-Statements
- Online Check Images
- Mobile Banking

#### **OTHER SERVICES**

Fremont Federal Credit Union offers a variety of additional products and services.

- Alliance One National ATM Network
- Money Orders
- Shared Branching
- Night Depository
- Notary Public Service
- Safe-Deposit Boxes
- TONI-The-Teller (Telephone Access)

#### **BRANCH LOCATIONS**

- Main Office
  (419) 334-4434
  315 Croghan St., Fremont, OH
- Main Office Drive-Thru and ATM (419) 334-4434
- 321 W. State St., Fremont, OHEast Branch Office
- (419) 334-4434 1457 E. State St., Fremont, OH
- West Branch Office (419) 334-4434
   2374 W. State St., Fremont, OH
- Woodville Branch Office
  (419) 849-2570
  801 W. Main St., Woodville, OH
- National Network of Shared Branch Locations





# Employee Listing

#### MANAGEMENT TEAM

| Anthony Camilleri          | President / Chief Executive Officer      |
|----------------------------|--|
| Paul Howard                | Chief Financial Officer                  |
| Angie Chlosta              | Vice President - Human Resources /       |
| Executive Assistant to CEC | ) & Board / Branch Manager - Main Office |
| William Nicholson          | Vice President - Lending                 |
| Kelly Calmes               | Compliance / BSA Officer                 |
| Peggy Courtney             | Marketing Director                       |
| Bianca Guth                | .Asset Recovery / Collections Manager    |
| Mike Hall                  | Asset Recovery / Collections Attorney    |
| Peggy Merrill              | Accounting Manager                       |
| Matt Ollom                 | Information Systems Manager              |
| Robin Gowitzka             | Branch Manager – East Office             |
| Kim Hill                   | Branch Manager – Woodville Office        |
| Kelly Hrupcho              | Branch Manager – West Office             |

#### **MAIN OFFICE STAFF**

|   | Mortgage Loan Coordinator   |
|---|---|
|   | Consumer Loan Coordinator   |
|   | Card Services Coordinator   |
| Lauren Blair  | . Member Services Representative  |
|   | IT Coordinator  |
| Jodi Cummings   | Member Services Coordinator   |
| Judy DeVanna  | Financial Services Associate  |
| Jenny Durnwald  | Accounting Coordinator  |
| Priscilla Fleck   | Electronic Services Coordinator   |
| Barb Henning  | Mortgage Loan Coordinator   |
| Corey Hinsch  | Mortgage Loan Coordinator   |
| Wendi Jay Switchboard   | / Electronic Services Coordinator   |
| Theresa Kimmet  | Electronic Services Coordinator   |
|   |   |
| Ann Mayle   | Collector   |
|   | Collector<br>Collector  |
| Maggie Miller   |   |
| Maggie Miller<br>Candis Oakley  | Collector   |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon  | . Member Services Representative<br>. Member Services Representative  |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence  | . Member Services Representative<br>. Member Services Representative<br>. Collector   |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence  | . Member Services Representative<br>. Member Services Representative<br>. Collector   |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom  | . Member Services Representative<br>. Member Services Representative  |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom<br>Neal Ross   |   |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom<br>Neal Ross<br>Suzy Ruiz  | Collector<br>Member Services Representative<br>Member Services Representative<br>Collector<br>Electronic Services Coordinator<br>Housekeeping   |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom<br>Neal Ross<br>Suzy Ruiz<br>Rhonda Snodgrass                                    | Collector<br>Member Services Representative<br>Member Services Representative<br>Collector<br>Electronic Services Coordinator<br>Housekeeping<br>Building Maintenance / Courier<br>Consumer Loan Coordinator<br>Financial Services Associate                          |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom<br>Neal Ross<br>Suzy Ruiz<br>Rhonda Snodgrass<br>Gabe Speegle                    | . Collector<br>. Member Services Representative<br>. Member Services Representative<br>. Collector<br>Electronic Services Coordinator<br>Building Maintenance / Courier<br>Consumer Loan Coordinator<br>Financial Services Associate<br>Member Service Representative |
| Maggie Miller<br>Candis Oakley<br>Greg Osmon<br>Rennia Pence<br>Nancy Pfefferle<br>Vi Ransom<br>Neal Ross<br>Suzy Ruiz<br>Rhonda Snodgrass<br>Gabe Speegle<br>Kimberly Weaver | Collector<br>Member Services Representative<br>Member Services Representative<br>Collector<br>Electronic Services Coordinator<br>Housekeeping<br>Building Maintenance / Courier<br>Consumer Loan Coordinator<br>Financial Services Associate                          |

#### EAST BRANCH STAFF

| Sharon Buehler  | Member Services Representative |
|-----------------|--------------------------------|
| Cyndi Burroughs | Member Services Supervisor     |
| Katy Garber     | Member Services Representative |
| Alisha Kollman  | Member Service Representative  |
| Kay Koch        | Member Services Representative |
| Lora Majoy      | Member Services Coordinator    |

#### WEST BRANCH STAFF

| Nick Adams           | Member Services Representative |
|----------------------|--------------------------------|
| Jayne Fantino        | Member Services Representative |
|                      | Member Services Representative |
| Rachel Firstenberger | Financial Services Associate   |
|                      | Mortgage Loan Originator       |
| Jackie Horvath       | Member Services Coordinator    |
| Amber Jones          | Member Services Supervisor     |
| Melissa Mitchell     | Financial Services Associate   |
| Kristyn Paulson      | Member Services Representative |
| Dariana Sewell       | Member Services Representative |
| Sheri Sidoti         | Member Services Representative |
| Alisha Stout         | Member Services Representative |

#### WOODVILLE BRANCH STAFF

| Elaine Butzier | Member Services Representative |
|----------------|--------------------------------|
| Kaitlin Hammer | Member Services Representative |
| Mary Paul      | Member Services Supervisor     |
| Sarah Richards | Financial Services Associate   |
| Leah Williams  | Member Services Representative |



## MISSION STATEMENT

The Fremont Federal Credit Union's purpose is to provide our members with the best service while offering them a full range of financial services at a fair and reasonable cost. Credit Union business will be carried out in a professional image of honesty, integrity and confidentiality at all times. The Fremont Federal Credit Union believes in being a good corporate citizen and encourages its employees to participate in community activities. We are "Committed to Excellence."

Fremont

Federal

**Credit Union** 

"Committed to Excellence"