



CIVIC, GOVERNMENT & NONPROFIT PARTICIPANT DIRECTORY

Please Note: Information in this directory was collected from registrants' participation forms, including forms and corrections provided the day of the Business to Business Exchange.

Accion

Sasha Alsop
115 East 23rd Street
New York, NY 10010
Phone: [917-517-6511](tel:917-517-6511)
Email: salsop@accionnewyork.org
Website: www.accion.org

Alliance for Downtown New York

Sigrid Peterson
120 Broadway, Suite 3340
New York, NY 10271
Phone: [212-835-2753](tel:212-835-2753)
Email: speterson@downtownny.com
Website: www.downtownny.com
Services Provided:

The Alliance for Downtown New York is the Business Improvement District (BID) serving the area south of Chambers Street. As a BID, we provide the following: Supplemental security and sanitation; Economic Development; Streetscape, design and transportation services; Marketing and enhanced tourism programs & Special events

Bridgecom

Michael Macchi, Sales Executive for Lower
Phone: [646-562-4008](tel:646-562-4008)
Fax: [646-562-4050](tel:646-562-4050)
Website: www.bridgecom.com
Email: mmacchi@bridgecom.com

Services Provided:

Best invoice in the industry! BridgeCom serves many small to medium sized businesses and not-for-profits in the downtown area. We provide discounted local and long distance voice services, internet connectivity, and sell and maintain telephone systems.

We bring a high level of personalized service to smaller to mid-sized businesses by lowering their 'fixed' monthly office expenses and making it easier to deal with issues/moves/adds/changes to their telecom services when compared to a larger 'faceless' company.

Chinatown Manpower Project

Karina Wong
Preferred method of contact: [Email](#)
125 Canal Street, Suite 302
New York, NY 10002
Phone: [212-966-7328](tel:212-966-7328)
Fax: [212-966-7501](tel:212-966-7501)
Email: kwong-boc@attglobal.net
Website: www.cmpny.org

Services Provided:

Business services; Non-profit

Downtown Business Network

Barry Spector
One Maiden Lane
New York, NY 10038
Phone: [973-467-5858](tel:973-467-5858)
Fax: [212-839-1025](tel:212-839-1025)
Email: bspector@spectorandassociates.net
Website: www.downtownbusinessnetwork.com

Services Provided:

The Downtown Business Network was created to help revitalize and strengthen the small business and professional services community of Lower Manhattan by generating new procurement contracts.

Edelman for the Lower Manhattan Public Information Campaign

Taryn Brucia, Account Executive
Other Staff: Kate Ferguson, Sr. Account Executive, Jeanette Brown, Account Supervisor
Contact for service inquiries: [Jeanette Brown](#)
Willing to receive follow-up contact: [yes](#)
Preferred method of contact: [Email](#)
1500 Broadway, 33rd Floor
New York, NY 10036
Phone: [212-819-4857](tel:212-819-4857)
Email: jeanettebrown@lowermanhattan.info
Website: www.lowermanhattan.info

Services Provided:

We run the www.lowermanhattan.info website designed to provide downtown small biz with info about available resources - we also spotlight downtown businesses as part of stories posted to the site.

Empire State Development Corporation

Aviva Steinberger, Director of Business Recovery
Contact for service inquiries: [Aviva Steinberger](#)
Preferred method of contact: [Email](#)
633 3rd Avenue
New York, NY 10017
Phone: [\(212\) 803-3760](tel:212-803-3760)
Fax: wtcgrantprogram@empire.state.ny.us
Email: ASteinberger@empire.state.ny.us
Website: www.nylovesbiz.com

Services Provided:

ESDC administers a federal appropriation to NYS for economic revitalization efforts in Lower Manhattan. Funds are used for loans, grants & other packages

From the Ground Up

Ariel Goodman, President
Contact for service inquiries: [Ariel Goodman](#)
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Email](#)
375 South End Avenue
New York, NY 10280
Phone: [917-363-2857](tel:917-363-2857)
Email: directors@nyfromthegroundup.org
Website: www.nyfromthegroundup.org

Services Provided:

Small Business Advocacy Group

Goodwill Industries of Greater New York & Northern New Jersey

Maxwell Katz, Account Executive
Other Staff: Agatha Hall, Placement Specialist
Contact for service inquiries: [Maxwell Katz](#)
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Email & Phone & Fax & Mail](#)
219 East 44th Street, 6th Floor
New York, NY 10017
Phone: [212-986-9566](tel:212-986-9566) x223
Fax: [646-487-1133](tel:646-487-1133)

Email: mkatz@goodwillny.org
Website: www.goodwillny.org

Services Provided:

Staffing program for Lower Manhattan businesses

Health Pass

Mitch Zaretsky, Executive Director
Other Staff: Evan Tabickman, New Business Development Manager
Contact for service inquiries: [Evan Tabickman](mailto:Evan.Tabickman)
Willing to receive follow-up contact: yes
Preferred method of contact: Mail, Email, Phone & Fax
385 Park Avenue South, Suite 703
New York, NY 10016
Phone: [212-252-8010](tel:212-252-8010)
Fax: [212-252-7448](tel:212-252-7448)
Email: etabickman@healthpass.com
Website: www.healthpass.com
Services Provided:
Health Insurance Provider

ITAC: Industrial & Technology Assistance Corporation

Tom Bettridge
Preferred method of contact:
253 Broadway, Rm. 302
New York, NY 10007
Phone: [212-442-2990](tel:212-442-2990)
Fax: [212-442-4567](tel:212-442-4567)
Email: e.tbettridge@itac.org
Website: www.itac.org
Services Provided:
Industrial & Technology Assistance

Lower Manhattan Development Corporation

David Ridley, Project Manager - Development Program & Economics
Contact for service inquiries: [David Ridley](mailto:David.Ridley), Project Manager - Development Program & Economics
Preferred method of contact: Email
One Liberty Plaza
New York, NY 10006
Phone: [212-962-2300](tel:212-962-2300)
Fax: [212-962-2431](tel:212-962-2431)
Email: dridley@renewnyc.com
Website: www.renewnyc.com
Services Provided:
LMDC works in cooperation with its partners in the public and private sectors to coordinate long-term planning for the World Trade Center site and surrounding communities, while pursuing short-term initiatives to improve the quality of life in Lower Manhattan during the revitalization effort

Lower East Side BID

Sidey Sherman, Economic Development Assoc.
261 Broome Street
New York, NY 10002
Phone: [212-226-9010](tel:212-226-9010)
Fax: [212-226-8161](tel:212-226-8161)
Email: sideya@lowereastsideny.com
Website: <http://www.lowereastsideny.com>
Services Provided:
The Lower East Side Business Improvement District was established in 1992 as a nonprofit economic development organization dedicated to revitalizing the Orchard Street Shopping District while preserving its unique and diverse character.

Lower Manhattan Initiatives New York City Department of Small Business Services

Colleen Galvin, Executive Director
Contact for service inquiries: [Colleen Galvin](mailto:Colleen.Galvin), Executive Director
Willing to receive follow-up contact: Yes
Preferred method of contact: Phone- Business inquiries should go through NYC's 311 Service Line
110 William St.
New York, NY 10038
Phone: [\(212\) 618-8935](tel:212-618-8935)
Fax: [212-618-8826](tel:212-618-8826)
Email: cgalvin@sbs.nyc.gov
Website: www.nyc.gov/businesssolutions.com
Services Provided:
Technical & Business services
Staffing services
Workforce development program

NYC Business Solutions, an initiative of the New York City Department of Small Business Services, works with new and existing businesses to answer questions, develop business plans, secure financing, access City benefits, locate available space, identify money-saving incentive programs, access procurement opportunities and recruit qualified employees. NYC Business Solutions can also cut red tape by acting as a liaison when businesses need to resolve issues with other City agencies or utilities. NYC Business Solutions is a One-Stop Shop for businesses' needs.

How to Access NYC Business Solutions:

- **By Phone** - call 311 and ask for "NYC Business Solutions"
- **Online** - www.nyc.gov/businesssolutions
- **At an NYC Business Solutions Center** - the Lower Manhattan Center is located at 110 William Street.
- **At Your Place of Business** - schedule a meeting for staff members to come to you.

Manhattan Chamber of Commerce

Nancy Ploeger, President
Willing to receive follow-up contact: Yes
Preferred method of contact: Email
1555 Third Avenue
New York, NY 10128
Phone: [212-410-1071](tel:212-410-1071)
Fax: [212-831-4244](tel:212-831-4244)
Email: info@manhattancc.org
Website: www.manhattancc.org

Services Provided:
The Manhattan Chamber of Commerce and its international affiliate, The Manhattan International Development Corporation support the business community through legislative initiatives, 3-4 networking events and seminars per month, website marketing, international outreach and partnerships with many other business organizations and trade associations in all industries. We have over 1350 members located in Manhattan, NYC as a whole and in the tri-state area. And we partner in NYC with over 100 industry organizations to create opportunities for business development for our members

New York Grant Co.

Ann Kaymen, President
Contact for service inquiries: [Ann Kaymen](mailto:Ann.Kaymen), President
Willing to receive follow-up contact: Yes
Preferred method of contact: Email, Phone, Fax & mail
64 Fulton Street
New York, NY 10038
Phone: [\(212\) 227-8283](tel:212-227-8283)
Fax: [\(212\) 214-0814](tel:212-214-0814)
Email: ann@nygrants.com
Website: www.nygrants.com

Services Provided:

Business services Financial & Loan Services

The New York Grant Company is a downtown private business advocacy service dedicated to helping companies and not-for-profits navigate the system of government incentives and obtain maximum benefits. We are comprised of seven professionals who have worked with more than 400 businesses in the past year, assisting them in obtaining \$14 million in grants and incentives. Clients range from technology and media companies, real estate firms, law firms and restaurants, to landlords, property managers, and financial services firms. We are presently allied with a leading real estate investment bank to offer owners and developers with assistance in obtaining Liberty Bond financing for residential and commercial building and renovation projects. Contact us at 212-227-8283.

New York State Insurance Department

Mitchel Gennau, Asst. Bureau Chief
Other Staff: Arnold Kahn, Principal Insurance Examiner, Joy Wertel, Principal Insurance Examiner, Daniel Bell, Senior Insurance Examiner
Contact for service inquiries: [Daniel Bell](mailto:Daniel.Bell)
Willing to receive follow-up contact: Yes
Preferred method of contact: Mail, Email, Phone & Fax
25 Beaver Street
New York, NY 10004
Phone: [212-480-6400](tel:212-480-6400)
Fax: [212-480-7640](tel:212-480-7640)
Email: [consumers@ins.state.ny.us](mailto:(inquiries only) consumers@ins.state.ny.us)
Website: www.ins.state.ny.us

Services Provided:

Provide assistance with insurance related concerns

Pace University: Small Business Development Center

Rebecca Seawright
163 William Street, 16th Floor
New York, NY 10038
Phone: [212-267-0760](tel:212-267-0760)
Fax: [212-346-1613](tel:212-346-1613)
Email: rseawright@pace.edu
Services Provided:
Technical & business services

ReSTART Central

Joshua Goldberg, Director, Business Services
101 West 31st Street, 7th Floor
New York, NY 10001
Phone: [646-344-7337](tel:646-344-7337)
Fax: [646-344-7269](tel:646-344-7269)
Email: joshua.goldberg@restart.cuny.edu
Website: www.restartcentral.org

Services Provided:

We deliver high-quality personalized technical assistance on an ongoing basis through the rebuilding process. We also plan and implement programs and events that help our client companies. Since 9/11, we have worked with over 1,300 businesses. Businesses on or south of 14th Street with 50 or fewer employees are eligible for our assistance. Services include: Business Strategy; Marketing; Real Estate & Financial Guidance

Seedco

Steve Cohen, Program Manager for LM Initiatives
Other Staff: Nikhil Gadkari, Sr. Program Associate
Willing to receive follow-up contact: Yes
Preferred method of contact: Email
915 Broadway, 17th Floor
New York, NY 10010
Phone: [212-204-1357](tel:212-204-1357) & [1-866-4SEEDCO](tel:1-866-4SEEDCO)
Email: scohen@seedco.org
Website: www.seedco.org

Services Provided:

Technical services

Financial services

Marketing services

Loan Services

Founded in 1986, Seedco provides financial and technical assistance, and management support, for the community-building efforts of nonprofit organizations and small businesses in targeted disadvantaged communities throughout the United States.

Small Business Administration (SBA) -

Martha Sofer, Minority Enterprise Specialist
Other Staff: Minerva DeJesus
Contact for service inquiries: [Martha Sofer](mailto:Martha.Sofer)
Willing to receive follow-up contact: yes
Preferred method of contact: Email
26 Federal Plaza, Rm 3100
New York, NY 10278
Phone: [212-264-9487](tel:212-264-9487)
Email: martha.sofer@sba.gov
Website: www.sba.gov
Services Provided:
Guarantee Loans less or equal to \$750,000; free business plan development & business advice services; government contracting procurement programs

Soho & Tribeca Partnership

Jason Sinclair, Development Associate for Tribeca
Maya Pindyck, Development Coordinator for SoHo
Contact for service inquiries: [Maya Pindyck](mailto:Maya.Pindyck)
Willing to receive follow-up contact: Yes
Preferred method of contact: Email
114 Green Street, 5 Floor
New York, NY 10012
Phone: [212-274-0550](tel:212-274-0550)
Email: mpindyck@sohonyc.org
Website: www.sohonyc.org
Services Provided:
Grant Program
Loan Services

St. John's University

Mitch Zaretsky, Executive Director
Other Staff: Evan Tabickman, New Business Development Manager
Contact for service inquiries: [Eileen Kosinske](mailto:Eileen.Kosinske)
Preferred method of contact: Phone
101 Murray Street, 1st Floor
New York, NY 10007
Phone: [212-277-5122](tel:212-277-5122)
Fax: [212-277-5107](tel:212-277-5107)
Email: kosinske@stjohns.edu
Website: <http://www.stjohns.edu/>
Services Provided:
Education - career change program

Tribeca Organization

Sharon Frances Moore, Executive Director
Other Staff: Sid Whelan, Director of Development
& Membership

Willing to receive follow-up contact: [yes](#)
Preferred method of contact: [Email & Phone](#)
205 Hudson Street, 2nd Floor
New York, NY 10013
Phone: [212-966-0063](tel:212-966-0063)
Fax: [212-966-0276](tel:212-966-0276)
Email: swhelan@tribeca.org
Website: www.tribeca.org

Services Provided:

While providing forums for communication within and about the community and sponsoring social gatherings and charity events, the TriBeCa Organization focuses on five key program areas: Business Advocacy & Support ; Preservation of Landmarks and Public Space ; Arts & Culture; Youth Services & Education; Neighborhood Outreach and Advocacy

Wall Street Rising

Noah Pfefferblit, Director of Economic
Development & Public Affairs
Preferred method of contact: [Email & Phone](#)
25 Broad Street, #8T
New York, NY 10004
Phone: [212-509-0300](tel:212-509-0300)
Fax: [212-509-7829](tel:212-509-7829)
Email: npfefferblit@wallstreetrising.org
Website: www.wallstreetrising.com

Services Provided:

Wall Street Rising is a coalition of businesses, industries and residents of the downtown community, including some of the country's most prominent law firms, investment banks, financial service companies, restaurants, retailers, cultural institutions and civic and community leaders.

Women Presidents' Educational Organization

Marcia Firestone, President
Other Staff: Liz Collin, Regional Director of
Certification, Raylie Dunkel, Director of
Operations
Contact for service inquiries: [Liz Cullen](#)
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Email](#)
155 E 55th St., Suite 4-H
New York, NY 10022
Phone: [\(212\) 688-4114](tel:212-688-4114)
Fax: [\(212\) 688-4766](tel:212-688-4766)
Email: liz@womenpresidentsorg.com
Website: www.wpeo.org

Services Provided:

Private Sector Procurement; certifying organization, regional affiliate of WBENC (Women Business Enterprise National Council)

Women's Venture Fund

Naurys Marte, Client Communications
Contact for service inquiries: [Naurys Marte](#)
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Phone & Email](#)
240 West 35th Street
New York, NY 10001
Phone: [212-563-0499](tel:212-563-0499) ext. 519
Fax: [212-868-9116](tel:212-868-9116)
Email: n.marte@wvf-ny.org
Website: www.wvf-ny.org

Services Provided:**Business services****Marketing Services****Loan Services**

The Women's Venture Fund (WVF) identifies businesses that can implement growth plans with loans up to \$15,000. We target women who do not qualify for credit with conventional lenders.

World Trade Center Tenant's Association

Meyer Feig, President
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Email](#)
42 West 24th Street
New York, NY 10010
Email: MFEIG10705@aol.com

Services Provided:

Small Business Advocacy Group

World Trade Center Small Business Association

Richard Kelly
Contact for service inquiries: [Richard Kelly](#)
Willing to receive follow-up contact: [Yes](#)
Preferred method of contact: [Email](#)
17 State Street, 38th floor
New York, NY 10004
Phone: [212-404-8500](tel:212-404-8500) ext. 4099
Fax: [212-404-8501](tel:212-404-8501)
Email: rich@reynwood.com
Website: www.wtcsba.com

Services Provided:

Small Business Advocacy Group