

FRANCHISE SALES MANAGER (Head Office, Subang Jaya)

Responsibilities:

- Oversees and set up the new franchise and provides training and information on the business policies and procedures. Responsible for find and develop of new franchisees for the business.
- Responsible for budget cost control and ensure the franchise compliance with company standard & policy to achieve operation efficiency.
- To conduct market research of the territory on information concerning the market potential.
- Entertain and process franchising programs and ensure documented evidence of company and financial ability are in order for mature management approval.
- Implement the franchising requirements and ties as designed by company development.
- Observe versatile working hours to cover potential franchising market accessibility.

Special Skills

- Excellent communication, presentation and interpersonal skills with customer focus
- Possess a professional and pleasant personality with good leadership and negotiation skills.
- Familiar and well versed with the other relevant legal or legislation issue pertaining to the franchise business.

Requirements:

- Candidate must possess at least Degree in Marketing/ Business Administration or equivalent
- At least 5 years experiences in related field.
- Possess own transport and willing to travel.