

Bud Fox

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EDUCATION

Harvard University

Bachelor of Arts in Economics, GPA 3.81.

Cambridge, MA

Expected Graduation: May 2009

Wall Street Prep Training Program

Enrolled in self-study program for learning financial modeling and valuation.

EXPERIENCE

Goldman Stanley Investment Bank

M&A Analyst

Boston, MA

January 2008 – Current

- Created over 100 natural resource and energy company profiles using LexisNexis, press releases and internal databases and recommended 60 of the profiles based on annual sales, cash flows, production capacity and reserves, which were approved by our private equity fund client; this initiated the acquisition of a private gold producer in the region for \$250 million.
- Participated with two other analysts in using discounted cash flow and comparable transaction analysis to value an oil and gas field services company at \$100 million; this led an \$800 million private equity fund to coordinate a due diligence meeting with target's senior management.
- Outlined investment strategy and transaction history of \$800 million private equity fund; analysis was used by senior bankers to pitch fund's interest in the industry to three mining companies valued between \$50 and \$150 million; this resulted in 2 IOIs.

Glengarry Wealth Management

Summer Analyst

Boston, MA

May 2007 – August 2007

- Developed relationships with high net-worth contacts by cold-calling and pitching retirement products, which added \$100,000 of assets under management.
- Created and pitched insurance model that forecast the yearly cash flows for a \$5 million policy that resulted in a sale, helping team of advisors reach their quartely sales goal.
- Compiled database representing 100+ client/prospect portfolios with aggregate value of \$4 million for team discussion purposes.

Crown Place Manufacturing

Accounting Analyst

Boston, MA

May 2006 – August 2006

- Assisted managers in creating quarterly cash flow and sales reports, using QuickBooks and an internal software, used to forecast future revenue and cash flows, while providing a view of the financial profile and cash position of the company to determine future capital expenditure.
- Conducted cost/benefit analysis reports used by senior management in making internal strategic investments that have helped increase U.S. office sales by 15%.
- Analyzed inventory data in excel and uncovered discrepancies that saved the company \$100,000 in inventory cost.
- Increased efficiency and profit margins by 10% by creating an excel database that organized contracts and quotations which allowed the Financial Manager to analyze the cost, revenue, and profit margins of products.

LEADERSHIP ACTIVITIES

Alpha Alpha Alpha Fraternity

Treasurer

Cambridge, MA

- Budgeted and raised over \$60,000 for fraternity and organized events that raised an excess of \$10,000.

Bridge High School Mentor Program

Student Mentor

Boston, MA

- Tutored and mentored over 20 teenagers and assisted with college preparation.

Rotary Soccer Club

Assistant Soccer Coach

Boston, MA

- Assisted head coach in training and improving kids' soccer skills.

SKILLS

MS Windows • Internet Explorer • Firefox • MS Word, Excel, Access and PowerPoint • QuickBooks • Fluent in Hindi