# Form **990**

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

2009
Open to Public Inspection

A	For th	e 2009 calendar year, or tax year beginning and ending		
В	Check If applicab	le: Please use IRS C Name of organization	D Employer identific	cation number
	Addre	ess label or GOODWILL INDUSTRIES INTERNATIONAL, INC.		
	Name	pe type. Doing Business As	53-0	196517
	Initial return Termi ated			r 741–0186
	Amen	ded tions.	G Gross receipts \$	41,564,263.
	Appli		H(a) Is this a group re	
	pendi	F Name and address of principal officer: JIM GIBBONS	for affiliates?	Yes X No
		SAME AS C ABOVE	H(b) Are all affiliates inc	luded? Yes No
1	Tax-ex	empt status: X 501(c) ( 3 ) ◀ (insert no.) 4947(a)(1) or 527	If "No," attach a	list. (see instructions)
J	Websi	te: ► WWW.GOODWILL.ORG	H(c) Group exemption	
K	Form o	forganization: X Corporation	ear of formation: 1910 N	State of legal domicile: MA
Œ	art I	Summary		
ø	1	Briefly describe the organization's mission or most significant activities: SEE SCHE	DULE O	
& Governance	1			
Ë	2	Check this box ▶ ☐ if the organization discontinued its operations or disposed of n	nore than 25% of its net as	
8	3	Number of voting members of the governing body (Part VI, line 1a)		32
<b>∞</b>	4	Number of independent voting members of the governing body (Part VI line 2c)	4	32
Activities	5	Total number of employees (Part V, line 2a)  Total number of volunteers (estimate if necessary)  FUBLIC INSPECT	5	154
ž	6			38
Act		Total gross unrelated business revenue from Part VIII, column (C), line 12		204,395.
	b	Net unrelated business taxable income from Form 990-T, line 34		-46,445.
	_		Prior Year	Current Year
ne	8	Contributions and grants (Part VIII, line 1h)	13,448,282.	19,025,069.
Revenue	9	Program service revenue (Part VIII, line 2g)	17,776,921.	18,494,214.
Be		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	214,462.	88,627. 23,660.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	17,391.	
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	31,457,056. 12,940,006.	37,631,570. 17,138,938.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	12,340,000.	17,130,930.
-	14	Benefits paid to or for members (Part IX, column (A), line 4)	12,220,658.	12,494,707.
ses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	12,220,030.	12,434,101.
Expenses	Ioa	Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)  340,933.		
X	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	7,027,299.	7,232,315.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	32,187,963.	36,865,960.
		Revenue less expenses. Subtract line 18 from line 12	-730,907.	765,610.
or Ses		Totalida loss expanses: educidat linia 10 mont linia 12	Beginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (ParkX, line 16)	19,757,387.	22,130,048.
ABa	21	Total liabilities (Parl\X, line 26)	6,230,907.	7,125,454.
藍	22	Net assets or fund balances. Subtract line 21 from line 20	13,526,480.	15,004,594.
	art II	Signature Block		
		Under penalties of perjury, i declare that in average into this feture, including accompanying schedules and stateme and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowle	nts, and to the best of my knowledg	e and belief, it is true, correct,
			/ /	
Sig	n	WW WW	5/4/10	
Her	re	Signature of officer	Date	
		JIM GIBBONS, PRESIDENT AND CEO		
		Type or print name and title		
Paid		Preparer's Signature Debot On Confermination Dates	Check if self- employed Prepare (see ins	r's identifylng number tructions)
Prej	parer's	Firm's name (or TATE AND TRYON	EIN EIN	
Use	Only	yours if 805 15TH STREET, NW SUITE 900	EIIV	
		address, and ZIP+4 WASHINGTON, DC 20005	Phone no > 13	202)293-2200
Mav	the IF	RS discuss this return with the preparer shown above? (see instructions)	Trione no \	X Yes No

Pa	till Statement of Program Service Accomplishments
1	Briefly describe the organization's mission:  GOODWILL INDUSTRIES INTERNATIONAL ENHANCES THE DIGNITY AND QUALITY OF
	LIFE OF INDIVIDUALS, FAMILIES, AND COMMUNITIES BY ELIMINATING BARRIERS
	TO OPPORTUNITY AND HELPING PEOPLE IN NEED REACH THEIR FULLEST
	POTENTIAL THROUGH THE POWER OF WORK.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and
	allocations to others, the total expenses, and revenue, if any, for each program service reported.
	SEE SCHEDULE O FOR CONTINUATION(S)
4a	(Code: ) (Expenses \$ 18, 196, 521. including grants of \$ 16, 596, 973.) (Revenue \$
	SPONSORED PROGRAMS AND GRANTS:
	A GRANT FROM THE U.S. DEPARTMENT OF LABOR PROVIDES GOODWILL INDUSTRIES
	INTERNATIONAL AND ITS LOCAL GOODWILL SUB GRANTEES THE RESOURCES TO
	OFFER JOB TRAINING, WORK EXPERIENCE AND JOB PLACEMENT TO LOW-INCOME
	WORKERS AGE 55 AND OLDER. THROUGH AN AMERICORPS GRANT FROM THE
	CORPORATION FOR NATIONAL COMMUNITY SERVICE, GOODWILL INDUSTRIES
	INTERNATIONAL WILL SUPPORT A MULTI-STATE PROGRAM IMPLEMENTED BY LOCAL
	GOODWILL SUB GRANTEES TO HELP FAMILIES MOVE OUT OF POVERTY AND ACHIEVE
	FINANCIAL STABILITY. THESE GOALS WILL BE ACCOMPLISHED THROUGH
	EMPLOYMENT TRAINING AND JOB PLACEMENT, FINANCIAL LITERACY TRAINING,
	ASSET DEVELOPMENT ASSISTANCE, AND YOUTH DEVELOPMENT ACTIVITIES, AS WELL
	AS REFERRALS TO COMMUNITY SUPPORTS THAT HELP ENSURE WORKPLACE SUCCESS,
4b	(Code: ) (Expenses \$ 12,566,588 • including grants of \$ 454,300 • ) (Revenue \$ 603,110 • )
710	DIRECT SERVICES TO GOODWILL MEMBERS:
	GOODWILL INDUSTRIES INTERNATIONAL, INC., FUNCTIONS AS A MEMBER
	ASSOCIATION, REPRESENTING THE NETWORK OF INDEPENDENT, COMMUNITY-BASED
	GOODWILL AGENCIES, AND PROVIDING PRODUCTS, SERVICES AND EXPERTISE THAT
	SUPPORT THE LOCAL GOODWILL ORGANIZATIONS. EACH LOCAL GOODWILL AGENCY
	IS AN AUTONOMOUS MEMBER OF GOODWILL INDUSTRIES INTERNATIONAL. THIS
	INDEPENDENCE IS THE CORNERSTONE OF GOODWILL'S SUCCESS FOR OVER 100
	YEARS, AFFORDING THE LOCAL GOODWILL THE FLEXIBILITY TO RESPOND TO
	COMMUNITY NEEDS AND OPPORTUNITIES.
	AMONG THE DIRECT SERVICES TO LOCAL GOODWILL MEMBERS:
	THIS IS THE DESCRIPTION OF THE PROPERTY.
40	(Code: ) (Expenses \$ 4,386,486 • including grants of \$ 51,831 • ) (Revenue \$ 1,160,098 • )
	SUPPORT SERVICES TO GOODWILL MEMBERS:
	GOODWILL INDUSTRIES INTERNATIONAL, INC., FUNCTIONS AS A MEMBER
	ASSOCIATION, REPRESENTING THE NETWORK OF INDEPENDENT, COMMUNITY-BASED
	GOODWILL AGENCIES, AND PROVIDING PRODUCTS, SERVICES AND EXPERTISE THAT
	SUPPORT THE LOCAL GOODWILL ORGANIZATIONS. EACH LOCAL GOODWILL AGENCY
	IS AN AUTONOMOUS MEMBER OF GOODWILL INDUSTRIES INTERNATIONAL. THIS
	INDEPENDENCE IS THE CORNERSTONE OF GOODWILL'S SUCCESS FOR OVER 100
	YEARS, AFFORDING THE LOCAL GOODWILL THE FLEXIBILITY TO RESPOND TO
	COMMUNITY NEEDS AND OPPORTUNITIES.
	COLLICITIES IND CITORIONITIES.
	AMONG THE SUPPORT SERVICES TO LOCAL GOODWILL MEMBERS:
	THISTO IND BOTTONT BENTTED TO BOOM GOODWILL MEMBERS.
	Other program services. (Describe in Schedule O.)
<del>4</del> 0	
40	(Expenses \$\frac{\text{including grants of \$}}{1000}\$) (Revenue \$\frac{\text{Nevenue \$}}{1000}\$)  Total program service expenses \$\frac{\text{Nevenue \$}}{1000}\$\$  35,149,595.
<del>-1</del> €	I Otal program service expenses F $\psi$ = 0 / = ± 2 / 0 2 0 4

932002 02-04-10

## Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	Х	
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and		,	L
	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	N/	<u> </u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			3,7
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide	_		<b>.</b>
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?		37	
	If "Yes," complete Schedule D, Part V	10	X	
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X		Х	
_	as applicable	11	Λ	
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.			
•	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
·	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
•	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX.			
•	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII.	12		Х
12A	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b	X	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Part II	15	X	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Part III	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			3,7
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			177
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			v
	complete Schedule G, Part III	19		X
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		X

#### Part IV | Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the		37	
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a	х	
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Х
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		X
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Х
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			v
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
		25b		х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	200		-25
20	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was			
	an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X	
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	_		v
00	If "Yes," complete Schedule R, Part V, line 2	35		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	20		Х
27	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	<u> </u>		
	Note. All Form 990 filers are required to complete Schedule O.	38	Х	

#### Part V Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of			
	U.S. Information Returns. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 154			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	За	Х	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X	
b	If "Yes," enter the name of the foreign country: ► UNITED KINGDOM			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and			
	Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited			
	Tax Shelter Transaction?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services			.,
	provided to the payor?	7a		Х
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	_		v
	to file Form 8282?	7c		X
	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal	_		Х
	benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g 7h		X
h o	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	/11		- 25
0	supporting organizations maintaining donor advised funds and section 509(a)(5) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings			
	37 / 3	8		
9	at any time during the year?  Sponsoring organizations maintaining donor advised funds.	-		
а	Did the organization make any taxable distributions under section 4966? N/A	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?  N/A	9b		
10	Section 501(c)(7) organizations. Enter:	0.0		
а	Initiation fees and capital contributions included on Part VIII, line 12 N/A 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders N/A 11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	tion A. Governing Body and Management					
	<u> </u>				Yes	No
1a	Enter the number of voting members of the governing body	1a	32			
b	Enter the number of voting members that are independent	1b	32			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi	p with	any other			
	officer, director, trustee, or key employee?			2		Х
3	Did the organization delegate control over management duties customarily performed by or under th					
	of officers, directors or trustees, or key employees to a management company or other person?			3		X
4	Did the organization make any significant changes to its organizational documents since the prior Fo	rm 99	0 was filed?	4		X
5	Did the organization become aware during the year of a material diversion of the organization's asset	ts?		5		X
6	Does the organization have members or stockholders?			6	X	
7a	Does the organization have members, stockholders, or other persons who may elect one or more me	embers	of the			
	governing body?			7a	Х	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other per	sons?		7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken	during	the year			
	by the following:					
а	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real	ched a	at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		X
<u>Sec</u>	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenu	e Code.)			
					Yes	No
	Does the organization have local chapters, branches, or affiliates?			10a	X	
b	If "Yes," does the organization have written policies and procedures governing the activities of such	chapte	ers, affiliates,		37	
	•			10b	X	
11	Has the organization provided a copy of this Form 990 to all members of its governing body before fi	ling th	e form?	11	X	
11A	, , , , , ,				77	
12a	1 7			12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that cou	uld giv	e rise		v	
	to conflicts?			12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If in Schedule O how this is done			12c	Х	
13	Does the organization have a written whistleblower policy?			13	Х	
14	Does the organization have a written document retention and destruction policy?			14	Х	
15	Did the process for determining compensation of the following persons include a review and approve					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		•			
а	The organization's CEO, Executive Director, or top management official			15a	Х	
	Other officers or key employees of the organization			15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger	nent v	vith a			
	taxable entity during the year?			16a		Х
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to eva	luate i	ts participation			
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the org	anizati	on's			
	exempt status with respect to such arrangements?			16b		
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ▶AL, AK, AZ, AR, C				,IL	,KS
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-7	(501	c)(3)s only) available	for		
	public inspection. Indicate how you make these available. Check all that apply.					
	Own website Another's website X Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, or	onflict	of interest policy, a	nd fina	ncial	
	statements available to the public.					
20	State the name, physical address, and telephone number of the person who possesses the books a	nd rec	ords of the organiza	tion:	_	
	JEFFREY MCCAW, CONTROLLER - 240-333-5312					
	15810 INDIANOLA DRIVE, ROCKVILLE, MD 20855-2639			Form	000	(2000)

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Carrow   C	Check this box if the organization did not c	ompensate an	у сь	ırren	t off	icer	, dire	ecto	r, or trustee.		
Nour	(A)	(B)			(0	<b>C</b> )			(D)	(E)	(F)
Part	Name and Title	Average			Pos	itior	1		Reportable	Reportable	Estimated
Week		hours	(cl	heck	call t	that	app	ly)	compensation	compensation	amount of
CYNTHIA C. BARNES SECRETARY SECRETARY 2.00 X X 0. 0. 0. 0. RAYMOND W. BISHOP, CE CHAIR 2.00 X X 0. 0. 0. 0. JOHN H. BRANNEN PVT SECTOR BD MEMBER 2.00 X EX OFFICIO BD MEMB			tor								
CYNTHIA C. BARNES SECRETARY SECRETARY 2.00 X X 0. 0. 0. 0. RAYMOND W. BISHOP, CE CHAIR 2.00 X X 0. 0. 0. 0. JOHN H. BRANNEN PVT SECTOR BD MEMBER 2.00 X EX OFFICIO BD MEMB		week	direc				pg.			•	•
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SECRETARY   2.00 x			lnd	lus	#0	Ke	E E	For			
RAYMOND W. BISHOP, CE CHAIR CH			l		l					•	•
CHAIR		2.00	X		X				0.	0.	0.
JOHN H. BRANNEN										•	0
PVT SECTOR BD MEMBER		2.00	X		X				0.	0.	0.
DENNIS BRICE, CE     EX OFFICIO BD MEMBER										•	0
EX OFFICIO BD MEMBER		2.00	X						0.	0.	0.
PETER C. BRINCKERHOFF PVT SECTOR BD MEMBER			,,							0	0
PVT SECTOR BD MEMBER		2.00	X						0.	0.	0.
SHERYL CHALUPA, CE EX OFFICIO BD MEMBER 2.00 X 0. 0. 0.  PAUL CHAPIN, CE EX OFFICIO BD MEMBER 2.00 X 0. 0. 0.  LEW CHARTOCK, CE EX OFFICIO BD MEMBER 2.00 X 0. 0. 0.  DENNIS PASTRANA EX OFFICIO BD MEMBER 2.00 X 0. 0. 0.  LINDA SCHOLLE COWAN PVT SECTOR BD MEMBER 2.00 X 0. 0. 0.  CARLOS ARTOLA PVT SECTOR BD MEMBER 2.00 X 0. 0. 0.  DAVID HADANI PVT SECTOR BD MEMBER 2.00 X 0. 0. 0. 0.  DAVID HADANI PVT SECTOR BD MEMBER 2.00 X 0. 0. 0. 0.  A. GIDGET HOPF, ED.D. EX OFFICIO BD MEMBER 2.00 X 0. 0. 0. 0.  WILLIAM J. 'BILL' KACAL VICE CHAIR 2.00 X 0. 0. 0. 0.  CHARLES LAYMAN, CE			,,							0	0
EX OFFICIO BD MEMBER		2.00	X						0.	0.	0.
PAUL CHAPIN, CE  EX OFFICIO BD MEMBER			,,							0	0
EX OFFICIO BD MEMBER		2.00	X						0.	0.	0.
LEW CHARTOCK, CE  EX OFFICIO BD MEMBER		2 00	3,7							0	0
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DENNIS PASTRANA  EX OFFICIO BD MEMBER		2 00	7.							0	0
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PVT SECTOR BD MEMBER       2.00 X       0.       0.       0.         DAVID HADANI       0.       0.       0.       0.         PVT SECTOR BD MEMBER       2.00 X       0.       0.       0.         JAMES HAZY       0.       0.       0.       0.         PVT SECTOR BD MEMBER       2.00 X       0.       0.       0.         A. GIDGET HOPF, ED.D.       0.       0.       0.       0.         EX OFFICIO BD MEMBER       2.00 X       0.       0.       0.         WILLIAM J. 'BILL' KACAL       0.       0.       0.       0.         VICE CHAIR       2.00 X       X       0.       0.       0.         JOHN B. LATCHFORD       0.       0.       0.       0.       0.         CHARLES LAYMAN, CE       0.       0.       0.       0.       0.		2.00	_						0.	0.	0.
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PVT SECTOR BD MEMBER       2.00 X       0. 0. 0.         JAMES HAZY       0. 0. 0.       0. 0.         PVT SECTOR BD MEMBER       2.00 X       0. 0. 0.         A. GIDGET HOPF, ED.D.       0. 0. 0.       0. 0.         EX OFFICIO BD MEMBER       2.00 X       0. 0. 0.         WILLIAM J. 'BILL' KACAL       0. 0. 0.       0. 0.         VICE CHAIR       2.00 X       X       0. 0. 0.         JOHN B. LATCHFORD       0. 0. 0.       0. 0.       0. 0.         TREASURER       2.00 X       X       0. 0. 0.         CHARLES LAYMAN, CE       0. 0. 0.       0. 0.		2.00	^						0.	0.	0.
DAMES HAZY		2 00	v						<u>ر</u> ا	0	0
PVT SECTOR BD MEMBER 2.00 X 0. 0. 0. A. GIDGET HOPF, ED.D.		2.00	^						0.	· ·	<u></u>
A. GIDGET HOPF, ED.D. EX OFFICIO BD MEMBER 2.00 X 0. 0. 0. WILLIAM J. 'BILL' KACAL VICE CHAIR 2.00 X X 0. 0. 0. JOHN B. LATCHFORD TREASURER 2.00 X X 0. 0. 0. CHARLES LAYMAN, CE		2.00	x						0	0	0
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WILLIAM J. 'BILL' KACAL VICE CHAIR 2.00 X X 0. 0. 0.  JOHN B. LATCHFORD TREASURER 2.00 X X 0. 0. 0.  CHARLES LAYMAN, CE		2.00	x						0.	0.	0.
VICE CHAIR         2.00 X         X         0.         0.         0.           JOHN B. LATCHFORD         2.00 X         X         0.         0.         0.         0.           TREASURER         2.00 X         X         0.         0.         0.         0.           CHARLES LAYMAN, CE         0.         0.         0.         0.         0.         0.		2.00							-		
JOHN B. LATCHFORD TREASURER 2.00 X X 0. 0. 0. CHARLES LAYMAN, CE		2.00	x		x				0.	0.	0.
TREASURER 2.00 X X 0. 0. 0. CHARLES LAYMAN, CE			<del></del>		<del></del>		H				3.
CHARLES LAYMAN, CE		2.00	X		х				0.	0.	0.
			T								
		2.00	x						0.	0.	0.

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Part VII   Section A. Officers, Directors, Tru (A)	(B) (C)						(D)	(E)	(F)	
Name and title	Average	Position						Reportable	Reportable	Estimated
	hours	(cł	neck	all t	that	арр	ly)	compensation	compensation	amount of
	per week	ector						from the	from related organizations	other compensation
	<b></b> cox	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
KIMBERLY B. LEWIS, CE										
EX OFFICIO BD MEMBER	2.00	Х						0.	0.	0.
LESLIE MANCUSO, PH.D., R										
PVT SECTOR BD MEMBER	2.00	Х						0.	0.	0.
JIM MARTIN										
EX OFFICIO BD MEMBER	2.00	Х						0.	0.	0.
JANET MCCARTHY-WILSON								_	_	_
EX OFFICIO BD MEMBER	2.00	Х						0.	0.	0.
JEFFRY GOLDEN								_	_	_
PVT SECTOR BD MEMBER	2.00	Х						0.	0.	0.
CATHERINE MELOY, CE	0 00								0	
EX OFFICIO BD MEMBER	2.00	Х						0.	0.	0.
DONNA MILLER	0 00	,,						_	0	
VOLUNTEER SERVICES ADVIS	2.00	Х						0.	0.	0.
JOHN OWEN, CE EX OFFICIO BD MEMBER	2.00	x						0.	0.	0.
MARJORY PIZZUTI, CE	2.00	^						0.	0.	0.
EX OFFICIO BD MEMBER	2.00	x						0.	0.	0.
DAVIS POWLESS		<del> </del>								
PVT SECTOR BD MEMBER	2.00	x						0.	0.	0.
1b Total						▶		1,966,095.	0.	300,919.
2 Total number of individuals (including but n						e) wł	no re	eceived more than \$100	,000 in reportable	
compensation from the organization								•	,	17
										Yes No
3 Did the organization list any former officer,	director or tru	stee	, ke	y em	ploy	yee,	or h	ighest compensated en	nployee on	
line 122 If "Ves " complete Schedule I for si	uch individual									2   X

				.,,
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	X	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to			
	the organization? If "Yes," complete Schedule J for such person	5		X

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of services	(C) Compensation
GEOVUE, 500 W CUMMINGS PARK, STE 2050, WOBURN, MA 01801	IT CONSULTING	301,250.
ATSITE REAL ESTATE, 1667 K ST NW, SUITE 350, WASHINGTON, DC 20006	FACILITY MANAGEMENT	131,543.
AMENTRA, 24738 NETWORK PLACE, CHICAGO, IL 60673	IT CONSULTING	103,300.

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization

SEE SCHEDULE J-2 FOR PART VII, SECTION A CONTINUATION

Pa	rt VII	Statement of Reven	ue					Ţ.
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	b c d e	Federated campaigns  Membership dues  Fundraising events  Related organizations  Government grants (contributions, gifts, grants)	1b 1c 1d 1d 1e 15 s, and	856084.				
Contrib and oth		similar amounts not included above Noncash contributions included in lines 1 <b>Total.</b> Add lines 1a-1f	la-1f: \$	168985.	19025069.			
		MEMBERSHIP DUES		Business Code 900099	16670381.	16670381.		
<u>Ş</u>		CONFERENCES, SEI	MINARS	900099	472,115.			
je š		MEMBER PURCHASIN		541900	464,352.		19,000.	
Program Service Revenue			NG CENT				19,000.	
e a		GOODTRAK		900099	277,405.			
<u>о</u>	е	MEMBERSHIP STANI	DARDS R	900099	209,312.	209,312.		
ᇫ	f	All other program service reven	nue	541610	400,649.	218,518.	182,131.	
		Total. Add lines 2a-2f			18494214.			
$\neg$	3	Investment income (including of						
	Ū	other similar amounts)			189,431.			189,431.
					105,451.			100,451.
	4	Income from investment of tax-						
	5	Royalties						
		ļ	(i) Real	(ii) Personal				
	6 a	Gross Rents	297,240.					
	b	Less: rental expenses	309,190.					
	С	Rental income or (loss)	-12,550.					
	d	Net rental income or (loss)			-12,550.		3,264.	-15,814.
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	3522099.	.,				
	b	Less: cost or other basis						
	-	and sales expenses	3593286.	29.617.				
	_	Gain or (loss)	-71 187	-29 617				
					-100,804.			-100,804.
		Net gain or (loss)		······	-100,004.			-100,004.
Other Revenue	8 a	Gross income from fundraising including \$ contributions reported on line 1 Part IV, line 18	of 1c). See					
ᇐᅵ	h	Less: direct expenses						
0		Net income or (loss) from fundr		<b>&gt;</b>				
		Gross income from gaming act						
	Ju	Part IV, line 19						
		Less: direct expenses						
		Net income or (loss) from gamin		<b></b>				
	10 a	Gross sales of inventory, less re						
		and allowances						
	b	Less: cost of goods sold	b					
Į	С	Net income or (loss) from sales	of inventory					
		Miscellaneous Revenue	•	Business Code				
[	11 a	FINANCE CHARGES		900099	36,210.	36,210.		
	b							
	С							
	ď	All other revenue						
	٠ م	Total. Add lines 11a-11d		<b>•</b>	36,210.			
	12	Total revenue. See instructions.			37631570.	18329293.	204,395.	72,813.
93200	9	TOTAL TOVORIDE. DEE MISH HUHIDIIS.		·····	3,0313,00	10000000	20±,333	Form <b>990</b> (2009)
02-04	-10							1 UIIII <b>33U</b> (2009)

## Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	Section 501(c)(3) All other organizations must comp	) and 501(c)(4) organiza			1 (D)
		(A)	(B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and	17,088,104.	17,088,104.		
•	organizations in the U.S. See Part IV, line 21	17,000,104.	17,000,104.		
2	Grants and other assistance to individuals in	40,097.	40,097.		
3	the U.S. See Part IV, line 22	40,0076	40,007.		
3	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16	10,737.	10,737.		
4	Benefits paid to or for members		2077070		
5	Compensation of current officers, directors,				
	trustees, and key employees	1,343,625.	1,130,096.	186,334.	27,195.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	8,734,730.	7,326,867.	1,220,843.	187,020.
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	651,096.	555,677.	86,415.	9,004.
9	Other employee benefits	999,515.		132,659.	13,823.
10	Payroll taxes	765,741.	641,028.	109,469.	15,244.
11	Fees for services (non-employees):				
а	Management	460 455	4.40.04.4	10.100	
	Legal	163,157.	142,314.	18,198.	2,645.
	Accounting	95,292.	160 505	95,292.	
	Lobbying	160,505.	160,505.		
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	1,841,370.	1,441,005.	369,552.	30,813.
g		1,041,370.	1,441,005.	309,332.	30,013.
12	Advertising and promotion	2,263,037.	2,080,543.	172,475.	10,019.
13 14	Office expenses Information technology	251,921.	2,000,545.	251,921.	10,013.
15	Royalties	231/3210		231/3211	
16	Occupancy	927,978.	646,415.	270,127.	11,436.
17	Travel	721,892.	576,089.	137,248.	8,555.
18	Payments of travel or entertainment expenses		,	,	· · · · · · · · · · · · · · · · · · ·
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,469,345.	1,274,359.	191,645.	3,341.
20	Interest	126,535.	76,335.	48,135.	2,065.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,084,674.	868,402.	202,644.	13,628.
23	Insurance	56,505.		56,505.	
24	Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
а	INCOME TAX EXPENSE	-17,727.		-17,727.	
b	PROFESSIONAL DUES	251,399.	200,562.	44,692.	6,145.
С	EMPL REL AND TRAINING	91,657.	21,564.	70,093.	
d	BAD DEBT EXPENSES	85,139.		85,139.	
е	INVESTMENT EXPENSE	30,037.		30,037.	
f	All other expenses	-2,370,401.	15,863.	-2,386,264.	
25	Total functional expenses. Add lines 1 through 24f	36,865,960.	35,149,595.	1,375,432.	340,933.
26	Joint costs. Check here  if following				
	SOP 98-2. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation				F 000 (0000)

Pa	rt X	Balance Sheet					
					(A)		(B)
					Beginning of year		End of year
	1	Cash - non-interest-bearing				1	
	2	Savings and temporary cash investments			2,079,037.	2	3,402,640.
	3	Pledges and grants receivable, net			2,248,868.	3	2,490,981.
	4	Accounts receivable, net			1,088,553.	4	826,448.
	5	Receivables from current and former officers, di					
		employees, and highest compensated employe	es. Com	olete Part II			
		of Schedule L				5	
	6	Receivables from other disqualified persons (as	defined	under section			
		4958(f)(1)) and persons described in section 495	58(c)(3)(E	B). Complete			
		Part II of Schedule L				6	
ţ	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			8		
Š	9			341,261.	9	386,226.	
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	13,918,737.			
	b	Less: accumulated depreciation	10b	5,002,402.	9,233,598.	10c	8,916,335.
	11	Investments - publicly traded securities	4,631,751.	11	5,969,756.		
	12	Investments - other securities. See Part IV, line		12			
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets				14	55,000.
	15	Other assets. See Part IV, line 11			134,319.	15	82,662.
	16	Total assets. Add lines 1 through 15 (must equ			19,757,387.	16	22,130,048.
	17	Accounts payable and accrued expenses			3,516,052.	17	4,337,819.
	18	Grants payable		18			
	19	Deferred revenue			236,069.	19	548,435.
	20	Tax-exempt bond liabilities			2,200,000.	20	2,100,000.
S	21	Escrow or custodial account liability. Complete				21	
Liabilities	22	Payables to current and former officers, directo	rs, truste	es, key employees,			
abi		highest compensated employees, and disqualif	ied perso	ons. Complete Part II			
ı		of Schedule L				22	
	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate	d third p	arties		24	
	25	Other liabilities. Complete Part X of Schedule D			278,786.	25	139,200.
	26	<b>=</b>			6,230,907.	26	7,125,454.
		Organizations that follow SFAS 117, check he					
S		lines 27 through 29, and lines 33 and 34.					
ĕ	27	Unrestricted net assets			11,440,089.	27	12,155,908.
ala	28	Temporarily restricted net assets			926,466.	28	1,583,590.
Ā	29				1,159,925.	29	1,265,096.
Ē		Organizations that do not follow SFAS 117, c					
<u></u>		complete lines 30 through 34.					
əts	30	Capital stock or trust principal, or current funds				30	
SS	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in		T		32	
ž	33	Total net assets or fund balances			13,526,480.	33	15,004,594.
	34	Total liabilities and net assets/fund balances			19,757,387.	34	22,130,048.

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC. Employer identification number 53-0196517

Part I	Reason	for Public Char	<b>ity Status</b> (All organiz	ations mu	st complet	te this par	t.) See inst	tructions.				
he organ	ization is not a	a private foundation	because it is: (For lines 1	I through	11, check	only one b	ox.)					
1			s, or association of churc									
2	A school des	cribed in section 17	<b>0(b)(1)(A)(ii).</b> (Attach Sci	hedule E.)								
з 🗌			tal service organization of			170(b)(1)	A)(iii).					
4	•	•	operated in conjunction					(b)(1)(A)(ii	i). Enter th	ne hospital	's nam	e.
	city, and state								•	•		•
5	•		benefit of a college or ur	niversity o	wned or or	perated by	a governi	mental uni	t describe	ed in		
		(b)(1)(A)(iv). (Comple		•		•	•					
6			ent or governmental unit	t describe	d in <b>sectio</b>	n 170(b)(1	I)(A)(v).					
7 X			eives a substantial part o					or from the	general p	oublic desc	ribed ir	n
		<b>b)(1)(A)(vi).</b> (Comple				Ü						
8			ection 170(b)(1)(A)(vi). (	Complete	Part II.)							
9			eives: (1) more than 33 1			rom contri	butions. m	nembershi	o fees. an	id aross re	ceipts f	from
			nctions - subject to certa									
		•	axable income (less sect	•	•	•			• •	•		
		<b>509(a)(2).</b> (Complete			,		•	, ,			•	
10			perated exclusively to tes	st for publ	ic safety. S	See <b>sectio</b>	n 509(a)(4	1).				
11 🔲	-	-	perated exclusively for th	-	•			-	y out the i	purposes o	of one c	or
	more publicly	supported organiza	ations described in section	on 509(a)(	1) or section	on 509(a)(2	2). See <b>sec</b>	tion 509(a	a)(3). Che	ck the box	that	
			organization and comple				•	•				
	a Type I		¬ ·		e III - Fund		egrated		d 🗀	Type III - 0	Other	
е 🗌	• •		t the organization is not	• •		-	-	r more disc	qualified p	persons oth	ner thar	n
			han one or more publicly									
f	If the organiz	ation received a writ	ten determination from t	he IRS tha	at it is a Ty	pe I, Type	II, or Type	e III				
		rganization, check th										
g	Since August	t 17, 2006, has the c	rganization accepted an						sons?			
_			irectly controls, either ale								Yes	No
	the gove	erning body of the su	upported organization?							. 11g(i)		
			n described in (i) above?									
			person described in (i) o									
h			about the supported org									
(i) Name	of supported	(ii) EIN	(iii) Type of	(iv) Is the o	organization	(v) Did you	ı notify the	(vi) ls	the	(vii) An	nount of	 f
` '	anization	(,	organization (described on lines 1-9		sted in your			organizátio (i) organiz	ed in the		port	
			above or IRC section	governing	document?	(i) of your	support?	U.S.	.?			
			(see instructions))	Yes	No	Yes	No	Yes	No			
otal												

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

932021 02-08-10

Schedule A (Form 990 or 990-EZ) 2009 GOODWILL INDUSTRIES INTERNATIONAL, INC. 53-0196517 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Sec	ction A. Public Support								
Cale	endar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total		
1	Gifts, grants, contributions, and								
	membership fees received. (Do not	0660701	2410165	11154006	1 2 4 4 0 0 0 0	10005060	40511105		
	include any "unusual grants.")	2663701.	341916/.	11154906.	13448282.	19025069.	49711125.		
2	Tax revenues levied for the organ-								
	ization's benefit and either paid to								
	or expended on its behalf								
3	The value of services or facilities								
	furnished by a governmental unit to								
	the organization without charge								
4	Total. Add lines 1 through 3	2663701.	3419167.	11154906.	13448282.	<u> 19025069.</u>	49711125.		
5	The portion of total contributions								
	by each person (other than a								
	governmental unit or publicly								
	supported organization) included								
	on line 1 that exceeds 2% of the								
	amount shown on line 11,								
	column (f)						985,352.		
6	Public support. Subtract line 5 from line 4.						48725773.		
	ction B. Total Support								
Cale	endar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total		
	Amounts from line 4	2663701.		11154906.	13448282.		49711125.		
8	Gross income from interest,								
	dividends, payments received on								
	securities loans, rents, royalties								
	and income from similar sources	661,074.	822,513.	821,968.	567,814.	511,650.	3385019.		
9	Net income from unrelated business		-		-	-			
	activities, whether or not the								
	business is regularly carried on								
10	Other income. Do not include gain								
	or loss from the sale of capital								
	assets (Explain in Part IV.)			104,165.	2,516.		106,681.		
11	<b>Total support.</b> Add lines 7 through 10			,	,		53202825.		
	Gross receipts from related activities,	etc. (see instruction	ons)			12 82	,214,224.		
	First five years. If the Form 990 is for	•	,	rd fourth or fifth ta	ax vear as a sectio		· · ·		
	organization, check this box and <b>stor</b>	-			-				
Sec	ction C. Computation of Publ						··············· • ——		
	Public support percentage for 2009 (I			column (f))		14	91.58 %		
	Public support percentage from 2008	, ,,	•	( , ,		15	96.98 %		
	<b>33 1/3% support test - 2009.</b> If the o					ore, check this bo			
	<b>stop here.</b> The organization qualifies	-							
h	<b>33 1/3% support test - 2008.</b> If the o								
_	and <b>stop here.</b> The organization qual								
172	10% -facts-and-circumstances tes								
	and if the organization meets the "fac								
	meets the "facts-and-circumstances"				•	-			
h	10% -facts-and-circumstances tes								
i.	more, and if the organization meets the	-							
	organization meets the "facts-and-circ						<b>▶</b> □		
12									
10	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions								

Schedule A (Form 990 or 990-EZ) 2009

Schedule A (Form 990 or 990-EZ) 2009						Page <b>3</b>
Part III   Support Schedule for	Organizations	Described in	Section 509(a	<b>)(2)</b> (Complete only	if you checked the b	ox on line 9 of Part I
Section A. Public Support						1
Calendar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>1</b> Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
<b>3</b> Gross receipts from activities that are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support		1			1	1
Calendar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6						
dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11, and 12.)						
<b>14 First five years.</b> If the Form 990 is fo	or the organization	's first, second, thi	rd, fourth, or fifth t	ax year as a secti	on 501(c)(3) organiz	zation,
check this box and stop here						<u></u>
Section C. Computation of Pub					1 1	
15 Public support percentage for 2009					15	%
Public support percentage from 200					16	%
Section D. Computation of Inve					1 1	
17 Investment income percentage for 2					17	%
Investment income percentage from					18	%
<b>19a 33 1/3% support tests - 2009.</b> If the	e organization did	not cneck the box	on line 14, and line	e 15 is more than	33 1/3%, and line 1	ı / ıs not

Schedule A (Form 990 or 990-EZ) 2009

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ............

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

#### \*\* PUBLIC DISCLOSURE COPY \*\*

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

## Schedule of Contributors

► Attach to Form 990, 990-EZ, or 990-PF.

OMB No. 1545-0047

**2009** 

Name of the organization **Employer identification number** 53-0196517 GOODWILL INDUSTRIES INTERNATIONAL, INC. Organization type (check one): Filers of Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

923451 02-01-10

for Form 990, 990-EZ, or 990-PF.

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions

Schedule B (Form 990, 990-EZ, or 990-PF) (2009)

Name of organization

Employer identification number

# GOODWILL INDUSTRIES INTERNATIONAL, INC.

53-0196517

Part I	Contributors (see instructions)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1		\$ 2,049,409.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
2		\$ 14,319,290.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
3		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
4		\$ 665,360.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

#### **SCHEDULE C**

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

• Section 501(c)(4), (5), or (6) organizations: Complete Part III.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

ivam	e or organization			l '	ployer identification number
	GOODWIL	L INDUSTRIES IN	rernational,	INC.	53-0196517
Pa	rt I-A Complete if the org	ganization is exempt un	der section 501(c)	or is a section 527	organization.
	Provide a description of the organization				
2	Political expenditures			<b>&gt;</b>	\$
	Volunteer hours				
	rt I-B Complete if the org	ganization is exempt un	der section 501(c)	(3).	
1	Enter the amount of any excise tax	incurred by the organization ur	nder section 4955	<b>&gt;</b>	\$
2	Enter the amount of any excise tax	incurred by organization manage	gers under section 4955	5	\$
	If the organization incurred a section				
4a	Was a correction made?				Yes No
b	If "Yes," describe in Part IV.				
Pa	rt I-C Complete if the org	ganization is exempt un	der section 501(c)	, except section 50 <sup>-</sup>	I (c)(3).
1	Enter the amount directly expended	d by the filing organization for s	ection 527 exempt fund	tion activities	\$
2	Enter the amount of the filing organ	nization's funds contributed to c	other organizations for s	ection 527	
	exempt function activities			<b>&gt;</b>	\$
	Total exempt function expenditures				
	line 17b			<b>&gt;</b>	\$
4	Did the filing organization file Form	1120-POL for this year?			Yes No
5	Enter the names, addresses and en	mployer identification number (E	EIN) of all section 527 po	olitical organizations to wh	ich payments were made.
	For each organization listed, enter	the amount paid from the filing	organization's funds. Al	so enter the amount of po	litical contributions received
	that were promptly and directly del		·	parate segregated fund o	r a political action committee
	(PAC). If additional space is needed	d, provide information in Part IV			
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	
				filing organization's	contributions received and
				funds. If none, enter -0	promptly and directly delivered to a separate
					political organization.
					If none, enter -0
		l	1	1	

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. LHA

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009 GOODWILL INDUSTRIES INTERNATIONAL, INC.53-0196517 Page 2 Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). if the filing organization belongs to an affiliated group. A Check B Check ▶ if the filing organization checked box A and "limited control" provisions apply. (a) Filing (b) Affiliated group Limits on Lobbying Expenditures organization's totals (The term "expenditures" means amounts paid or incurred.) totals 42,554. 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) 306.876. **b** Total lobbying expenditures to influence a legislative body (direct lobbying) 349,430. c Total lobbying expenditures (add lines 1a and 1b) 41,394,826. d Other exempt purpose expenditures 41,744,256. e Total exempt purpose expenditures (add lines 1c and 1d) 1,000,000. Lobbying nontaxable amount. Enter the amount from the following table in both columns. If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 20% of the amount on line 1e. Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000. Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000. Over \$17,000,000 \$1,000,000 250,000 g Grassroots nontaxable amount (enter 25% of line 1f) 0. h Subtract line 1g from line 1a. If zero or less, enter -0-0. i Subtract line 1f from line 1c. If zero or less, enter -0j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? J Yes 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (a) 2006 (b) 2007 (c) 2008(d) 2009 (e) Total (or fiscal year beginning in) 1,000,000. 1,000,000. 1,000,000. 1,000,000. 4,000,000. 2a Lobbying nontaxable amount **b** Lobbying ceiling amount (150% of line 2a, column(e)) 6,000,000. 345,339. 482,876. 312,908. 349,430. 1,490,553. c Total lobbying expenditures 250,000. 250,000. 250,000. 250,000. 1,000,000. d Grassroots nontaxable amount e Grassroots ceiling amount 1,500,000. (150% of line 2d, column (e))

Schedule C (Form 990 or 990-EZ) 2009

56,304.

42,554.

13,750.

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2009 GOODWILL INDUSTRIES INTERNATIONAL, INC. 53-0196517 Page 3 Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

ring the year, did the filing organization attempt to influence foreign, national, state or cal legislation, including any attempt to influence public opinion on a legislative matter referendum, through the use of:    lunteers?			
al legislation, including any attempt to influence public opinion on a legislative matter referendum, through the use of:  lunteers?  id staff or management (include compensation in expenses reported on lines 1c through 1i)?  adia advertisements?  allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  rect contact with legislators, their staffs, government officials, or a legislative body?  Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
referendum, through the use of:  lunteers?  id staff or management (include compensation in expenses reported on lines 1c through 1i)?  edia advertisements?  allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
id staff or management (include compensation in expenses reported on lines 1c through 1i)?  dedia advertisements?  allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
id staff or management (include compensation in expenses reported on lines 1c through 1i)?  dedia advertisements?  allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  llies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
allings to members, legislators, or the public?  blications, or published or broadcast statements?  ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  llies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
ants to other organizations for lobbying purposes?  ect contact with legislators, their staffs, government officials, or a legislative body?  llies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  her activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  d the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
ect contact with legislators, their staffs, government officials, or a legislative body?  Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
Illies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  ther activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i  the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
her activities? If "Yes," describe in Part IV  tal. Add lines 1c through 1i d the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
tal. Add lines 1c through 1i  d the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
d the activities in line 1 cause the organization to be not described in section 501(c)(3)?  Yes," enter the amount of any tax incurred under section 4912			
Yes," enter the amount of any tax incurred under section 4912			
Yes," enter the amount of any tax incurred by organization managers under section 4912			
he filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Complete if the organization is exempt under section 501(c)(4), section 501(c)(5)	, or se	ction	
501(c)(6).		· · ·	
		Yes	No
ere substantially all (90% or more) dues received nondeductible by members?			
d the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
the organization agree to carryover lobbying and political expenditures from the prior year?  I-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5)	3	-4:	
501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line "Yes."			
es, assessments and similar amounts from members	1		
ction 162(e) nondeductible lobbying and political expenditures (do not include amounts of political			
penses for which the section 527(f) tax was paid).			
rrent year	2a		
rryover from last year	2b		
tal	2c		
gregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3		
notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess			
es the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political			
penditure next year?	4		
xable amount of lobbying and political expenditures (see instructions)	5		
notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess es the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political penditure next year?		4	4

# Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

Pai	rt I	Organizations Maintaining Donor Advised	d Funds or Other Similar Fund	s or Accounts. Complete if the
		organization answered "Yes" to Form 990, Part IV, line	6.	
			(a) Donor advised funds	(b) Funds and other accounts
1	Total	number at end of year		
2	Aggre	egate contributions to (during year)		
3	Aggre	egate grants from (during year)		
4	Aggre	egate value at end of year		
5	Did th	ne organization inform all donors and donor advisors in w	riting that the assets held in donor advi	sed funds
	are th	e organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did th	ne organization inform all grantees, donors, and donor ac	dvisors in writing that grant funds can be	e used only
	for ch	aritable purposes and not for the benefit of the donor or	donor advisor, or for any other purpose	e conferring
	impe	missible private benefit?		Yes No
Pai	rt II	Conservation Easements. Complete if the organization		
1	Purp	ose(s) of conservation easements held by the organization	on (check all that apply).	
	Ш	Preservation of land for public use (e.g., recreation or pl	leasure) Preservation of an hi	storically important land area
	Ш	Protection of natural habitat	Preservation of a cer	tified historic structure
		Preservation of open space		
2	Com	olete lines 2a through 2d if the organization held a qualifi	ed conservation contribution in the form	of a conservation easement on the last
	day c	f the tax year.		
				Held at the End of the Tax Year
а	Total	number of conservation easements		2a
b	Total	acreage restricted by conservation easements		2b
С	Numl	per of conservation easements on a certified historic stru	ıcture included in (a)	2c
d	Numl	per of conservation easements included in (c) acquired a	fter 8/17/06	2d
3	Numl	per of conservation easements modified, transferred, rele	eased, extinguished, or terminated by th	ne organization during the tax
	year			
4	Numl	per of states where property subject to conservation eas	ement is located	
5	Does	the organization have a written policy regarding the peri	odic monitoring, inspection, handling of	
	violat	ions, and enforcement of the conservation easements it	holds?	Yes
6	Staff	and volunteer hours devoted to monitoring, inspecting, a	and enforcing conservation easements	during the year 🕨
7		int of expenses incurred in monitoring, inspecting, and e		
8	Does	each conservation easement reported on line 2(d) above	e satisfy the requirements of section 17	O(h)(4)(B)(i)
9	In Pa	rt XIV, describe how the organization reports conservation	on easements in its revenue and expens	e statement, and balance sheet, and
	includ	de, if applicable, the text of the footnote to the organizati	on's financial statements that describes	s the organization's accounting for
_		ervation easements.		
Pai	rt III	Organizations Maintaining Collections of		Other Similar Assets.
		Complete if the organization answered "Yes" to Form 9	990, Part IV, line 8.	
1a		organization elected, as permitted under SFAS 116, not		
		ures, or other similar assets held for public exhibition, ed		ublic service, provide, in Part XIV, the text of
		otnote to its financial statements that describes these it		
b		organization elected, as permitted under SFAS 116, to r	-	
		ner similar assets held for public exhibition, education, or	research in furtherance of public service	e, provide the following amounts relating to
		items:		
		evenues included in Form 990, Part VIII, line 1		
_				
2		organization received or held works of art, historical trea		al gain, provide
		ollowing amounts required to be reported under SFAS 11		
а		nues included in Form 990, Part VIII, line 1		
b	Asse	s included in Form 990, Part X		<b>&gt;</b> \$

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.  $\frac{932051}{02-01-10}$ 

Schedule D (Form 990) 2009

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization

	by:		Yes	No
	(i) unrelated organizations	3a(i)		Х
	(ii) related organizations	3a(ii)		Х
b	If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

	4 Describe III at XIV the interface ases of the organization's chaowine it failes.								
Part VI Investments - Land, Buildings,	, and Equipment. See Form 990, Part X, line 10.								
Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value					
1a Land		1,500,000.		1,500,000.					
<b>b</b> Buildings									
c Leasehold improvements									
<b>d</b> Equipment									
e Other		12,418,737.	5,002,402.	7,416,335.					
Total. Add lines 1a through 1e. (Column (d) must equa	al Form 990. Part X. colu	mn (B), line 10(c),)	<b>•</b>	8,916,335.					

Schedule D (Form 990) 2009

1. (a) Description of liability (b) Amount

Federal income taxes

GUARANTEE RESERVE - GOODWILL GST 15,502.

SECURITY DEPOSIT 21,883.

CAPITAL LEASE OBLIGATIONS 101,815.

Total. (Column (b) must equal Form 990, Part X, col (B) line 25.) 139,200.

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

932053 02-01-10

	dule D (Form 990) 2009 GOODWILL INDUSTRIES INTERNATI					0196517 F	Page <b>4</b>
	t XI Reconciliation of Change in Net Assets from Form 990 to Au	laite	ed Financ		emen		70
1	Total revenue (Form 990, Part VIII, column (A), line 12)			1		37,631,5	
2	Total expenses (Form 990, Part IX, column (A), line 25)			2		36,865,9	
3	Excess or (deficit) for the year. Subtract line 2 from line 1			3		765,6	) T U •
4	Net unrealized gains (losses) on investments			4			
5	Donated services and use of facilities			5			
6	Investment expenses			6			
7	Prior period adjustments			7		710 6	- 0 4
8	Other (Describe in Part XIV.)			8		712,5	
9	Total adjustments (net). Add lines 4 through 8			9		712,5	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9.			10	D - 4	1,478,1	L14.
Pai	t XII Reconciliation of Revenue per Audited Financial Statements						770
1	Total revenue, gains, and other support per audited financial statements				1	40,391,8	3/2.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		<b>-</b> 74	0			
а		2a	1 76	2,501	-		
b		2b	1,/6	8,048	-		
С	. , , ,	2c					
d	Other (Describe in Part XIV.)	2d	30	9,790	<u>-</u>		
е	Add lines 2a through 2d				2e	2,790,3	339.
3	Subtract line 2e from line 1				3	37,601,5	33.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		_				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	3	0,037	<u>-</u>		
b	Other (Describe in Part XIV.)	4b					
С	Add lines 4a and 4b				4c	30,0	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)				5	37,631,5	570.
Pa	t XIII Reconciliation of Expenses per Audited Financial Statements	s W	ith Expe	nses pe	r Retu		
1	Total expenses and losses per audited financial statements				1	38,913,7	758.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:						
а	Donated services and use of facilities	2a	1,76	8,048	<u>•</u>		
b	Prior year adjustments	2b					
С	Other losses 2	2c					
d	Other (Describe in Part XIV.)	2d	30	9,790	<u>.</u>		
е	Add lines 2a through 2d				2e	2,077,8	
3	Subtract line 2e from line 1				3	36,835,9	920.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:						
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	3	0,040	•		
b		4b					
С	Add lines <b>4a</b> and <b>4b</b>				4c	30,0	
5	Total expenses. Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18.)				5	36,865,9	960.
Pa	t XIV Supplemental Information						
X, lin	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, line e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete ${\tt RT\ V,\ LINE\ 4:\ GOODWILL'S\ ENDOWMENT\ FUNDS\ CONSTRACTORS$	this	part to prov	-			Part
	TEMPORARILY RESTRICTED NET ASSETS: NET ASSE	ETS	WHOS	E USE	HAS	BEEN DON	IOR
RES	STRICTED BY SPECIFIED TIME OR PURPOSE LIMITAT	TIC	NS.				
	PERMANENTLY RESTRICTED NET ASSETS: MUST BE M	MAI	NTAIN	ED IN	PER	PETUITY.	IN
AC	CORDANCE WITH DONOR INSTRUCTIONS, GOODWILL MA	AY	USE T	HE IN	rere	ST AND	
DI	JIDENDS, NET OF INVESTMENT FEES, EARNED ON PE	ERM	IANENT:	LY RE	STRI	CTED NET	

Schedule D (Form 990) 2009

ASSETS FOR SPECIFIED PURPOSES.

GOODWILL'S TEMPORARILY AND PERMANENTLY RESTRICTED FUNDS ARE USED TO FUND

SPECIFIC PROGRAMS THAT ADVANCE OUR MISSION OF ENHANCING THE DIGNITY AND

QUALITY OF LIFE OF INDIVIDUALS, FAMILIES, AND COMMUNITIES BY ELIMINATING

BARRIERS TO OPPORTUNITY AND HELPING PEOPLE IN NEED REACH THEIR FULLEST

POTENTIAL THROUGH THE POWER OF WORK. THE FOLLOWING ARE GOODWILL'S

TEMPORARILY RESTRICTED FUNDS:

ALUMNI CENTURY FUND

ANTHONY FAMILY FOUNDATION

BANK OF AMERICA - GOODSEN\$E

BANK OF AMERICA - GOOD A\$\$ET\$

CASEY FOUNDATION

DELEGATE ASSEMBLY TRAVEL FUND

DISASTER RELIEF FUND

DISASTER RELIEF FUND - HUMAN NEEDS

DISASTER RELIEF FUND - IKE

DISASTER RELIEF FUND - INFRASTRUCTURE

DULIN CEO RECRUITMENT AND TRAINING FUND

DULIN SENIOR MANAGEMENT FUND

DULIN STRATEGIC PLANNING FUND

ELSINE KATZ FUND

FRANK F. FLEGAL EDUCATION & TRAINING FUND

FOLTZ FUND

GOIZUETA FOUNDATION

KENNETH KING TRAINING TRUST

MATTHEWS ENTREPRENEURIAL AWARD

MOTT FOUNDATION GW STAFFING SERVICES

MOTT FOUNDATION PLANNING GRANT MICRO-ENTERPRISE

Schedule D (Form 990) 2009

GOODWILL INDUSTRIES INTERNATIONAL, INC. 53-0196517 Page 5 Schedule D (Form 990) 2009 Part XIV Supplemental Information (continued) MOTT MICROENTERPRISES GRANT PUBLIC POLICY FUND ROBERT WATKINS AWARD FUND TORNADO RELIEF FUND INTERNATIONAL ACTIVITIES: ASIA ASSOCIATIONS - GOING GLOBAL FUND BARKER EDUCATION FUND GERALD CLORE FUND INTERNATIONAL FOUNDATION GRANT ZIMBABWE OAKLAND/PHILIPPINE FUND REVOLVING NO - INTEREST LOAN FUND RUSSIA TRAINING FUND TIME RESTRICTED - GOING GLOBAL FUND UMCOR GRANT FOR RUSSIA THE FOLLOWING ARE GOODWILL'S PERMANENTLY RESTRICTED FUNDS: FRANK G. FLEGAL ENDOWMENT FUND KENNETH K. KING ENDOWMENT FUND RICHARD AND LOIS ENGLAND ENDOWMENT FUND INTERNATIONAL ACTIVITIES: BARKER EDUCATION FUND GERALD CLORE TRAINING FUND SIOUX CITY ENDOWMENT FUND SCHEDULE D, PARTS XII AND XIII, LINES 2D (IN EACH PART): THE \$309,790 REPRESENTS RENTAL EXPENSE REPORTED IN PART VIII, LINE 6B OF FORM 990 Schedule D (Form 990) 2009 932055 02-01-10

## Schedule F (Form 990)

# Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV. line 14b, 15, or 16.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

➤ Attach to Form 990.
➤ See separate instructions.

Name of the organization **Employer identification number** GOODWILL INDUSTRIES INTERNATIONAL, 53-0196517 INC. General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the X grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? For grantmakers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States. Activities per Region. (Use Schedule F-1 (Form 990) if additional space is needed.) (e) If activity listed in (d) (a) Region (b) Number of (c) Number of (d) Activities conducted in region (f) Total offices employees or (by type) (i.e., fundraising, is a program service, expenditures in the region agents in program services, grants to describe specific type for region region recipients located in the region) of service(s) in region OPERATION OF A PROGRAM-RELATED JOINT OPERATION OF A JOINT VENTURE ZENTITRE EUROPE 10,737. CENTRAL AMERICA AND PROGRAM-RELATED SERVICES TRANSFORMATIVE LEARNING THE CARIBBEAN 0 FOR MEMBERS CONFERENCE 7,191. CENTRAL AMERICA AND PROGRAM-RELATED SERVICES DUE DILIGENCE W/REGARD FOR MEMBERS TO POTENTIAL MEMBER THE CARIBBEAN n 6,643. PROGRAM-RELATED SERVICES MEMBER VISITS, FOR MEMBERS CERTIFICATION, DUE NORTH AMERICA 0 DILIGENCE AND CONSULTING 74,130. EAST ASIA AND THE PROGRAM-RELATED SERVICES WORKABILITY 54,468. PACIFIC n FOR MEMBERS INTERNATIONAL CONFERENCE PROGRAM-RELATED SERVICES POTENTIAL MEMBERS/FUTURE n FOR MEMBERS DEVELOPMENT SOUTH AMERICA 28,438. n 181,607. Totals

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Schedule F (Form 990) 2009

			Outside the United States. C		rganization answered	d "Yes" to Form 9	90, Part IV, line 15, fo	or any
			o one recipient received more	than \$5,000				<b>▶</b> X
Use Schedule F	1 (Form 990) if additi	onal space is needed.	T		1			
1 (a) Name of organization	<b>(b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			THE ASSOCIATION GRANT PROGRAM IS INTENDED					
			TO GENERATE ACTION					
		NORTH AMERICA	THAT WILL STIMULATE	19,002.	СНЕСК	0.		
		CENTRAL AMERICA	AWARD TO GOODWILL PANAMA FOR HELPING					
		AND THE CARIBBEAN	YOUNG AND	20,000.	СНЕСК	0.		
			recognized as charities by the n 501(c)(3) equivalency letter					2
3 Enter total number of								0
	-					•	Sched	dule F (Form 990) 2009

Part III Grants and Other Assistance Use Schedule F-1 (Form 990)			<b>ates.</b> Complete i	f the organization answered "Yes	to Form 990, Part	IV, line 16.	
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Complete this part to provide the information required in Part I, line 2, and any additional information.

SCHEDULE F, PART I, LINE 2: ALL GRANT AWARDS ARE ASSIGNED A UNIQUE COST CENTER IN THE GII GENERAL LEDGER SYSTEM. EACH GRANT IS ASSIGNED TO A PROGRAM MANAGER WHO IS RESPONSIBLE FOR FOLLOWING THE GRANT BUDGET AND ACHIEVING THE GOALS SPECIFIED BY THE GRANT AWARD.

WHEN GII MAKES SUB AWARDS TO MEMBER GOODWILLS TO CARRY OUT CERTAIN GRANT FUNDED PROGRAMS, AN AGREEMENT IS SIGNED BETWEEN GII AND THE SUB RECIPIENT. THE AGREEMENT SPECIFIES ALL OF THE REQUIREMENTS OF THE ORIGINAL AWARD AND THE REPORTING REQUIREMENTS OF THE SUB RECIPIENT TO GII. MONTHLY REPORTS ARE RECEIVED FROM THE SUB RECIPIENTS, REVIEWED BY PROGRAM AND FINANCIAL STAFF, AND ENTERED INTO THE GII GENERAL LEDGER SYSTEM WHEN APPROVED.

NOTE THAT GII IS NOT REQUIRED TO MONITOR THE PANAMA GOODWILL GRANT, UNDER TERMS SET UP BETWEEN PANAMA GOODWILL AND THE CATERPILLAR FOUNDATION, WHICH PROVIDE THE GRANT FUNDS.

PART II, COLUMN (D):

REGION: NORTH AMERICA

(D) PURPOSE OF GRANT: THE ASSOCIATION GRANT PROGRAM IS INTENDED TO GENERATE ACTION THAT WILL STIMULATE THE STRENGTHENING OF ASSOCIATIONS' ABILITY TO COLLABORATE AND REACH CONSENSUS ON ISSUES OF IMPORTANCE TO THE BROAD GOODWILL COMMUNITY.

REGION: CENTRAL AMERICA AND THE CARIBBEAN

(D) PURPOSE OF GRANT:

AWARD TO GOODWILL PANAMA FOR HELPING YOUNG AND DISADVANTAGED CITIZENS THROUGH VOCATIONAL TRAINING AND WORKSHOPS.

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

#### Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

als in the United States 200

2009

OMB No. 1545-0047

Open to Public Inspection

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Name of the organization  GOODWILL	53-0196517						
Part I General Information on Grants a	ınd Assistance		-			•	
Does the organization maintain records criteria used to award the grants or assi:     Describe in Part IV the organization's properties.  Part II Grants and Other Assistance to	stance? ocedures for moni	toring the use of grant	funds in the United	d States.			X Yes No
recipient that received more than		•				•	· · · · —
Name and address of organization or government	( <b>b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF N NEW ENGLAND 353 CUMBERLAND AVE PORTLAND, ME 04101	01-0284340	501(C)(3)	111,508.	0.			AMERICORPS GRANT; DOJ GOODGUIDES GRANT
GEORGIA GOODWILL ASSN 2607 CROSS COUNTRY DR COLUMBUS, GA 31906	01-0709306	501(C)(3)	7,104.	0.			ASSOCIATION GRANT
MORGAN MEMORIAL GOODWILL IND 1010 HARRISON AVE BOSTON, MA 02119	04-2106765	501(C)(3)	10,723.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF W CONNECTICUT 165 OCEAN TERR BRIDGEPORT, CT 06605	06-0662111	501(C)(3)	6,018.	0.			DOJ GOODGUIDES GRANT
VIRGINIA GOODWILL NETWORK PO BOX 905 FREDERICK, VA 22404	14-1993959	501(C)(3)	17,541.	0.			ASSOCIATION GRANT
GOODWILL OF N GEORGIA 235 PEACHTREE ST ATLANTA, GA 30303	20-8351046	501(C)(3)	1,004,383.	0.			GOIZUETA FOUNDATION AWARD; DOJ GOODGUIDES GRANT
2 Enter total number of section 501(c)(3) a							► <u>76.</u>
3 Enter total number of other organization	s						<b>&gt;</b> 0.

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990. Part IV. line 22. Use Part IV and Schedule I-1 (Form 990) if additional space is needed. (b) Number of (a) Type of grant or assistance (c) Amount of (d) Amount of non-(e) Method of valuation (f) Description of non-cash assistance (book, FMV, appraisal, other) recipients cash grant cash assistance TRAVEL ASSISTANCE TO GLL 6,115 0 SPONSORED EVENTS SCHOLARSHIPS 13 REGISTRATION FEES FOR 26 0 10,555.FMV SCHOLARSHIPS ATTENDING GLL SPONSORED EVENTS REGISTRATION AND TRAINING FOR GRANT RELATED EVENTS. SCHOLARSHIPS 11 8.427 0 VOLUNTEER CONFERENCES KENNETH KING AWARD 5,000 0 ROBERT & CHARLOTTE WATKINS AWARD 1,000 Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. SCHEDULE I, PART I, LINE 2: ALL GRANT AWARDS ARE ASSIGNED A UNIQUE COST CENTER IN THE GII GENERAL LEDGER SYSTEM. EACH GRANT IS ASSIGNED TO A PROGRAM MANAGER WHO IS RESPONSIBLE FOR FOLLOWING THE GRANT BUDGET AND ACHIEVING THE GOALS SPECIFIED BY THE GRANT AWARD. WHEN GII MAKES SUB AWARDS TO MEMBER GOODWILLS TO CARRY OUT CERTAIN GRANT FUNDED PROGRAMS, AN AGREEMENT IS SIGNED BETWEEN GII AND THE SUB RECIPIENT. THE AGREEMENT SPECIFIES ALL OF THE REQUIREMENTS OF THE ORIGINAL AWARD AND

THE REPORTING REQUIREMENTS OF THE SUB RECIPIENT TO GII. MONTHLY REPORTS ARE

#### SCHEDULE I-1 (Form 990)

Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990) Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 2009

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

GOODMILL	INDUSTRIE	S INTERNATI	ONAL, INC	<u>•</u>			03-0190317
Part I Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (Scho	edule I (Form 990), Pa	art II.)	1
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF KEYSTONE AREA, INC 1150 GOODWILL DR - HARRISBURG, PA 17101	23-1365338	501(C)(3)	2,575,113.	0.			DOJ GOODGUIDES GRANT; DOL SCSEP GRANT; DOL SCSEP ARRA GRANT; ASSOCIATION GRANT
GOODWILL IND OF MONOCACY VALLEY, INC 400 EAST CHURCH ST - FREDERICK, MD 21701	23-7047548	501(C)(3)	5,249.	0.			DOJ GOODGUIDES GRANT
OHIO ASSN OF GOODWILL IND PO BOX 93 CHILLICOTHE, OH 45601	23-7296009	501(C)(3)	46,190.	0.			ASSOCIATION GRANT
GOODWILL IND OF KYOWVA AREA, INC. PO BOX 7365 HUNTINGTON, WV 25776	23-7374240	501(C)(3)	7,507.	0.			DOJ GOODGUIDES GRANT
GOODWILL OF SW PA 2600 E CARSON ST PITTSBURGH, PA 15203	25-1098928	501(C)(3)	8,800.	0.			GERALD CLORE INTL AWARD; DOJ GOODGUIDES GRANT
GOODWILL IND OF THE CONEMAUGH VALLEY, INC 540-542 CENTRAL AVE - JOHNSTOWN, PA 15902	25-1115026	501(C)(3)	34,197.	0.			DOJ GOODGUIDES GRANT; GOODWILL IS GOOD FOR FAMILIES AWARD
GOODWILL EASTER SEALS MIAMI VALLEY 1511 KUNTZ RD DAYTON, OH 45404	31-0537112	501(C)(3)	8,819.	0.			DOJ GOODGUIDES GRANT
OHIO VALLEY GOODWILL IND 10600 SPRINGFIELD PIKE CINCINNATI, OH 45215	31-0554062	501(C)(3)	7,086.	0.			DOJ GOODGUIDES GRANT

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Schedule I-1 (Form 990) 2009

#### SCHEDULE I-1 (Form 990)

Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990) Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 **2009** 

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

GOODWILL	INDUSTRIE	S INTERNATI	ONAL, INC	•			3-0196517
Part I Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (Scho	edule I (Form 990), Pa	rt II.)	·
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF S CENTRAL OHIO, INC 462 E SECOND ST - CHILLICOTHE, OH 45601	31-0917970	501(C)(3)	8,423.	0.			DOJ GOODGUIDES GRANT
LICKING/KNOX GOODWILL IND, INC. 65 s 5TH ST							
NEWARK, OH 43058	31-0921782	501(C)(3)	9,306.	0.			DOJ GOODGUIDES GRANT
FLORIDA GOODWILL ASSN 1715 TIFFANY DR E	21 1667466	E01/G)/3)	22 207	0.			AGGOGIANTON GRAND
WEST PALM BEACH, FL 33407	31-1667466	501(C)(3)	23,387.	0.			ASSOCIATION GRANT
YOUNGSTOWN AREA GOODWILL IND, INC. 2747 BELMONT AVE YOUNGSTOWN, OH 44505	34-0714576	501(C)(3)	8,091.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF ASHTABULA, INC. PO BOX 2926 ASHTABULA, OH 44005	34-0753526	501(C)(3)	8,656.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF WAYNE & HOLMES COUNTIES, INC 524 PALMER ST - WOOSTER, OH 44691	34-1272032	501(C)(3)	26,191.	0.			AMERICORPS GRANT
GOODWILL IND OF CENTRAL INDIANA, INC 1635 W MICHIGAN ST - INDIANAPOLIS, IN 46222		501(C)(3)	2,570,407.	0.			DOJ GOODGUIDES GRANT; DOL SCSEP GRANT; DOL SCSEP ARRA GRANT
LAND OF LINCOLN GOODWILL IND 800 N 10TH ST SPRINGFIELD, IL 62702	37-0661254	501(C)(3)	8,318.	0.			DOJ GOODGUIDES GRANT

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Schedule I-1 (Form 990) 2009

#### SCHEDULE I-1 (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

# Continuation Sheet for Schedule I (Form 990)

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 **2009 Open to Public** 

Inspection

Employer identification number 53-0196517

## GOODWILL INDUSTRIES INTERNATIONAL, INC.

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (a) Name and address of (g) Description of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (h) Purpose of grant organization or government if applicable cash grant valuation non-cash assistance or assistance non-cash assistance (book, FMV. appraisal, other) GOODWILL IND OF CENTRAL ILLINOIS, GOODWILL IS GOOD FOR INC. - 2319 E WAR MEMORIAL DR -FAMILIES GRANT; DOJ 10,576 0 GOODGUIDES GRANT PEORIA, IL 61614 37-0673521 501(C)(3) GOODWILL IND OF W MICHIGAN, INC. DOJ GOODGUIDES GRANT; 271 E APPLE AVE GOODWILL IS GOOD FOR 27,606 0 MUSKEGON, MI 49442 38-1357148 501(C)(3) FAMILIES AWARD GOODWILL IND OF MID-MICHIGAN, INC. 501 S AVERILL AVE FLINT, MI 48506 38-1358009 501(C)(3) 8,260 0 DOJ GOODGUIDES GRANT GOODWILL IND OF N MICHIGAN 2279 S AIRPORT RD W 38-1976268 501(C)(3) 16,788 0 AMERICORPS GRANT TRAVERSE CITY, MI 49684 GOODWILL ASSN OF MICHIGAN PO BOX 426 38-3474383 501(C)(3) 29,234 0 PENTWATER, MI 49449 ASSOCIATION GRANT GOODWILL IND OF GREATER GRAND RAPIDS, INC. - 3035 PRAIRIE ST SW - GRANDVILLE, MI 49418 38-6113049 501(C)(3) 197,280 0 AMERICORPS GRANT GOODWILL IND OF EASTER SEALS 533 FAIRVIEW AVE N ST PAUL, MN 55104 41-0706171 501(C)(3) 49,038 0 AMERICORPS GRANT GOODWILL IND WALL STREET MISSION 3100 W 4TH ST SIOUX CITY, IA 51103 42-0727509 501(C)(3) 11,041 0 DOJ GOODGUIDES GRANT

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Schedule I-1 (Form 990) 2009

Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 2009 Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

OOODWILL	INDUSTRIE	22 INTERNATI	ONAL, INC	<u>•</u>			03-0190317					
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)  (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant												
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance						
NORTH CENTRAL GOODWILL ASSN 4900 NE 22ND ST DESMOINES, IA 50313	42-0764469	501(C)(3)	35,812.	0.			ASSOCIATION GRANT					
MERS/MISSOURI GOODWILL IND 1727 LOCUST ST ST LOUIS, MO 63106	DOWILL IND		8,298.	0.			DOJ GOODGUIDES GRANT; ASSOCIATION GRANT					
GOODWILL IND INC / E NEBRASKA & SW IOWA - 1111 S 41ST ST - OMAHA, NE 68105	47-0378996	501(C)(3)	13,452.	0.			ASSOCIATION GRANT; DOJ GOODGUIDES GRANT					
GOODWILL IND EASTER SEALS OF KS, INC 3636 N OLIVER - WICHITA, KS 67220	48-0673284	501(C)(3)	10,171.	0.			DOJ GOODGUIDES GRANT					
GOODWILL DE & DE COUNTY 300 E LEA BLVD WILMINGTON, DE 19802	51-0064311	501(C)(3)	5,359.	0.			DOJ GOODGUIDES GRANT					
GOODWILL IND OF THE VALLEYS, INC. 2502 MELROSE AVE NW ROANOKE, VA 24017	54-0884014	501(C)(3)	2,791,835.	0.			DOJ GOODGUIDES GRANT; DOL SCSEP GRANT; DOL SCSEP ARRA GRANT					
GOODWILL IND OF NW N CAROLINA 2701 UNIVERSITY PKWY WINSTON-SALEM, NC 27115	56-0588474	501(C)(3)	29,936.	0.			GOODWILL IS GOOD FOR FAMILIES AWARD; DOJ GOODGUIDES GRANT					
GOODWILL IND OF THE S PIEDMONT, INC PO BOX 668768 - CHARLOTTE, NC 28266	56-0844639	501(C)(3)	6,474.	0.			DOJ GOODGUIDES GRANT					

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Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990) Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 **2009** 

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

GOODNIII	INDODINII	S INTERNATI	OHAD, INC	•			3-0196517
Part I Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (Scho	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF THE UPSTATE / MIDLAND S SC - 115 HAYWOOD RD -		504(5)(0)	40.005				
GREENVILLE, SC 29607	57-0564001	501(C)(3)	12,206.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF N GEORGIA, INC. 235 PEACHTREE ST							AMERICORPS GRANT; GOODWILL IS GOOD FOR FAMILIES; MOTT MICROENT.
ATLANTA, GA 30303	58-0566193	501(C)(3)	164,288.	0.			GRANT
GOODWILL IND OF MIDDLE GA AND CSRA 5171 EISENHOWER PKWY	58-1249683	E01/G)/3)	450,000.	0.			COTTUEMA POINDAMION AMARD
MACON, GA 31206	36-1249063	501(C)(3)	450,000.	0.			GOIZUETA FOUNDATION AWARD
GOODWILL IND OF THE SOUTHERN RIVERS - 2607 CROSS COUNTRY DR - COLUMBUS, GA 31906	58-6035822	501(C)(3)	100,000.	0.			GOIZUETA FOUNDATION AWARD
GOODWILL IND OF THE COASTAL EMPIRE 7220 SALLIE MOOD DR SAVANNAH, GA 31406	58-6046795	501(C)(3)	112,817.	0.			GOIZUETA FOUNDATION AWARD; DOJ GOODGUIDES GRANT
GOODWILL IND OF N FLORIDA, INC. 4527 LENOX AVE JACKSONVILLE, FL 32205	59-0637858	501(C)(3)	14,945.	0.			DOJ GOODGUIDES GRANT
GOODWILL INDUSTRIES - SOUTHCOAST, INC 10596 GANDY BLVD - ST PETERSBURG, FL 33702	59-0718492	501(C)(3)	5,024.	0.			DOJ GOODGUIDES GRANT
GULFSTREAM GOODWILL IND 1715 TIFFANY DR E WEST PALM BEACH, FL 33407	59-1197040		14,200.	0.			DOJ GOODGUIDES GRANT; JAMES BENNETT ACHIEVER OF THE YEAR

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Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990) Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

	INDUBINII	22 INTERNATI	ONAL, INC	•			03-0190317				
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)  (a) Name and address of (b) FIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant											
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
GOODWILL IND OF SW FLORIDA 4940 BAYLINE DR N FORT MYERS, FL 33917	59-6196141	501(C)(3)	10,771.	0.			DOJ GOODGUIDES GRANT; PJ TREVETHAN AWARD				
CHATTANOOGA GOODWILL IND, INC. 3500 DODDS AVE CHATTANOOGA, TN 37407	LL IND, INC.  407 62-0544853 501(C)(3)  MISSISSIPPI,		13,997.	0.			DOJ GOODGUIDES GRANT; ASSOCIATION GRANT				
GOODWILL IND OF S MISSISSIPPI, INC 2407 31ST ST - GULFPORT, MS 39501			43,033.	0.			ASSOCIATION GRANT				
GOODWILL IND OF ARKANSAS 1110 W 7TH ST LITTLE ROCK, AR 72201	71-0236903	501(C)(3)	8,542.	0.			DOJ GOODGUIDES GRANT				
GOODWILL IND OF N LOUISIANA 800 W 70TH ST SHREVEPORT, LA 71106	72-0460816	501(C)(3)	12,447.	0.			DOJ GOODGUIDES GRANT				
GOODWILL IND OF SE LOUISIANA 3400 TULANE AVE NEW ORLEANS, LA 79119	72-0546906	501(C)(3)	37,863.	0.			INFRASTRUCTURE; DOJ GOODGUIDES GRANT				
GOODWILL IND OF TULSA, INC. PO BOX 9811 TULSA, OK 74107	73-0614297	501(C)(3)	8,770.	0.			ASSOCIATION GRANT				
OKLAHOMA GOODWILL IND, INC. PO BOX 2780 OKLAHOMA CITY, OK 73101	73-0641590	501(C)(3)	12,906.	0.			DOJ GOODGUIDES GRANT				

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Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990)

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OMB No. 1545-0047 2009 Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

OOODWIIDI	INDUSTRII	22 INTERNATI	ONAL, INC	•			03-0190317
Part I Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (School	edule I (Form 990), Pa	urt II.)	1
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF SW OKLAHOMA & N TEXAS - 1210 SW SUMMIT AVE - LAWTON, OK 73501	73-0675119	501(C)(3)	11,073.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF SE TEXAS & SW 425 S 4TH ST	74 0722194	E01/G)/3)	E 116	0			A GGOGLATION, GDANT
BEAUMONT, TX 77704	74-0723184	501(C)(3)	5,116.	0.			ASSOCIATION GRANT
GOODWILL IND OF S TEXAS 2961 S PORT AVE	74-1223056 501(C)(3)		0.700				
CORPUS CHRISTI, TX 78405	74-1223056	501(C)(3)	9,793.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF CENTRAL TEXAS 1015 NORWOOD PARK BLVD AUSTIN, TX 78753	74-1322808	501(C)(3)	89,553.	0.			DOJ GOODGUIDES GRANT; BOA FDTN GOOD ASSET AWARD; AMERICORPS GRANT
TEXAS ASSN OF GOODWILLS 1015 NORWOOD PARK BLVD AUSTIN, TX 78753	74-2972090	501(C)(3)	46,775.	0.			ASSOCIATION GRANT
GOODWILL IND OF CENTRAL E TEXAS, INC 301 HILL ST - LUFKIN, TX 75904	75-2204594	501(C)(3)	12,723.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF S CENTRAL CA 4901 STINE RD BAKERSFIELD, CA 93313	77-0129283	501(C)(3)	15,246.	0.			DOJ GOODGUIDES GRANT
EASTER SEALS - GOODWILL N ROCKY MOUNTAIN - 4400 CENTRAL AVE - GREAT FALLS, MT 59405	81-0232125	501(C)(3)	26,054.	0.			DOJ GOODGUIDES GRANT; GOODWILL IS GOOD FOR FAMILIES GRANT

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Department of the Treasury Internal Revenue Service

# Continuation Sheet for Schedule I (Form 990) Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047 **2009** 

Open to Public Inspection

Name of the organization

### GOODWILL INDUSTRIES INTERNATIONAL, INC.

 $\begin{array}{c} \textbf{Employer identification number} \\ 53-0196517 \end{array}$ 

GOODWILL	THDOSIKII	PO INTERNATI	ONAL, INC	•			03-0190011
Part I Continuation of Grants and Other	Assistance to G	overnments and Orga	nizations in the U	nited States (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GOODWILL IND OF WY, INC.							
612 W 17TH ST							
CHEYENNE, WY 82001	83-0207663	501(C)(3)	5,698.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF DENVER							
6850 N FEDERAL BLVD							
DENVER, CO 80221	84-0405513	501(C)(3)	11,951.	0.			DOJ GOODGUIDES GRANT
GOODWILL IND OF COLORADO SPRINGS							
2320 W COLORADO AVE							
COLORADO SPRINGS, CO 80904	84-0513404	501(C)(3)	11,694.	0.			ASSOCIATION GRANT
•			, ,				
GOODWILL IND OF NEW MEXICO, INC.							DOL SCSEP GRANT; DOL
5000 SAN MATEO BLVD NE							SCSEP ARRA GRANT; DOJ
ALBUQUERQUE, NM 87109	85-0107916	501(C)(3)	2,172,089.	0.			GOODGUIDES GRANT
COODWIII IND OF CENTRAL ARTZONA							
GOODWILL IND OF CENTRAL ARIZONA, INC 417 N 16TH ST - PHOENIX, AZ							DOL SCSEP GRANT; DOL
85006	86-0104415	501(C)(3)	1,180,937.	0.			SCSEP ARRA GRANT
			, ,				
GOODWILL IND OF S ARIZONA							
1940 E SILVERLAKE							DOJ GOODGUIDES GRANT;
TUCSON, AZ 85713	86-0223401	501(C)(3)	20,445.	0.			ASSOCIATION GRANT
RAPPAHANNOCK GOODWILL							
INDUSTRIES/MAGIC - PO BOX 905 -							
FREDERICK, VA 22404	90-0147552	501(C)(3)	26,311.	0.			ASSOCIATION GRANT
GOODWILL IND OF TACOMA, INC.							DOJ GOODGUIDES GRANT; DO
714 S 27TH ST TACOMA, WA 98409	91-0573106	501(C)(3)	2,463,215.	0.			SCSEP GRANT; DOL SCSEP ARRA GRANT
TACOMA, WA 90409		Por(C)(3)	4, ±03, 213.	<u>.                                    </u>			ARRA GRANI

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Department of the Treasury Internal Revenue Service

### Continuation Sheet for Schedule I (Form 990)

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

2009
Open to Public Inspection

Name of the organization

#### GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

GOODMITT	TNDUSTRIE	S INTERNATI	ONAL, INC	•			53-0196517
Part I Continuation of Grants and Other	Assistance to Go	overnments and Orga	nizations in the U	nited States (Sch	edule I (Form 990), Pa	ırt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descriptio non-cash assis	
GOODWILL IND OF THE INLAND NW							
SPOKANE, WA 99202	91-0597006	501(C)(3)	10,664.	0.			DOJ GOODGUIDES GRANT
NORTHWEST REGIONAL ASSN GOODWILL IND OF LANE COUNTY - 855 SENECA RD	02.0550250	501/01/01	06.211				
- EUGENE, OR 97402	93-0572370	501(C)(3)	26,311.	0.			ASSOCIATION GRANT
COUNCIL OF CALIFORNIA GOODWILL IND							
SAN JOSE, CA 95112	94-1212132	501(C)(3)	39,466.	0.			ASSOCIATION GRANT
GOODWILL IND OF HAWAII, INC. 2610 KILIHAU ST HONOLULU, HI 96819	99-6001264	501(C)(3)	19,273.	0.			AMERICORPS GRANT
GOODWILL IND OF THE COLUMBIA WILLAMETTE - 1943 SE SIXTH AVE -	93-0386840		,	0			CDANUARE OF THE VEAD
PORTLAND, OR 97214	93-0386840	501(C)(3)	6,415.	0.			GRADUATE OF THE YEAR
NE REG-GOODWILL IND OF SPRINGFIELD / HARTFORD - 285 DORSET ST -	04-2131758	501(C)(3)	27 772	0.			ASSOCIATION GRANT
SPRINGFIELD, MA 01108	04-2131/30	501(0/(3/	27,773.	0.			PPROCIATION GUANT
	A -4 NI-4:						0-b-d-b-14/F000

uals in the Unite (b) Number of recipients	ed States (Schedule (c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	valuation (book, FMV,	(f) Description of non-cash assistance
1.				<del>-</del>
1.				
	4,000.	0.		
1.	500.	0.		
1,	500.	0.		
1.	1,000.	0.		
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RECEIVED FROM THE SUB RECIPIENTS, REVIEWED BY PROGRAM AND FINANCIAL STAFF,

AND ENTERED INTO THE GII GENERAL LEDGER SYSTEM WHEN APPROVED.

GII DRAWS AND DISBURSES THE GRANT FUNDS ACCORDING TO THE SPECIFICATIONS OF
THE GRANT AGREEMENT. GII ALSO MAKES PERIODIC REPORTS TO THE FUNDING
FOUNDATION OR GOVERNMENT AGENCY AS REQUIRED BY THE GRANT AGREEMENT.

GII PROGRAM AND ACCOUNTING STAFF MAKE MONITORING VISITS TO THE SUB

RECIPIENTS, USUALLY ON AN ANNUAL BASIS, TO REVIEW THE PROGRAM OUTCOMES AND

FINANCIAL RECORDING OF THE PROGRAM EXPENDITURES.

FOLLOWING IS AN EXPLANATION OF 2009 GRANTS AND AWARDS:

ASSOCIATION GRANTS: THE ASSOCIATION GRANT PROGRAM IS INTENDED TO

GENERATE ACTION THAT WILL STIMULATE THE STRENGTHENING OF ASSOCIATIONS'

ABILITY TO COLLABORATE AND REACH CONSENSUS ON ISSUES OF IMPORTANCE TO

THE BROAD GOODWILL COMMUNITY. CONSISTENT WITH RECOMMENDATIONS OF THE

GII BOARD PUBLIC POLICY COMMITTEE, THIS PROGRAM IS ALSO INTENDED TO

PROVIDE FUNDS TO CONTINUE DEVELOPMENT OF PUBLIC POLICY INITIATIVES.

FINALLY, THIS PROGRAM IS INTENDED TO FURTHER THE IMPLEMENTATION OF 21ST

CENTURY INITIATIVE STRATEGIES.

DOL SCSEP GRANTS: SUBGRANT FOR IMPLEMENTATION OF SENIOR COMMUNITY SERVICE EMPLOYMENT PROGRAM.

DOL SCSEP ARRA GRANTS: SUBGRANT OF STIMULUS FUNDS TO EXPAND SENIOR

COMMUNITY SERVICES EMPLOYMENT PROGRAM.

AMERICORPS ARRA GRANTS: SUBGRANT OF STIMULUS FUNDS TO EXPAND GOODWILL

AMERICORP PROGRAM.

DOJ GOODGUIDES GRANTS: CREATE JOBS, EXPAND EXISTING MENTORING SERVICES

AND CREATE NEW MENTORING SERVICES TO REPLICATE EFFECTIVE MENTORING

PRACTICES WITHIN GOODWILLS TO REACH AT RISK YOUTH AT 56 LOCATIONS IN 38

STATES.

GOODWILL IS GOOD FOR FAMILIES AWARD: EXEMPLARY COMMITMENT TO FAMILY

STRENGTHENING IN THE AREAS OF: LEADERSHIP COMMITMENT, COMMUNITY

RESOURCE CONNECTIONS, JOB READINESS AND PLACEMENT, FINANCIAL EDUCATION,

ASSET DEVELOPMENT.

ROBERT E. AND CHARLOTTE WATKINS AWARD: RECOGNIZES A STAFF MEMBER OF

LOCAL GOODWILL INDUSTRIES WHO DEMONSTRATES GOODWILL'S MISSION IN THEIR

DAILY WORK IN A CONTINUED AND OUTSTANDING MANNER.

MATTHEWS ENTREPRENEURAL AWARD: RECOGNIZES A LOCAL GOODWILL CEO WHO

DEMONSTRATES OVER TIME AN ENTREPRENEURIAL SPIRIT AND ACCOMPLISHMENTS TO

FURTHER GOODWILL'S MISSION AND JOB GROWTH THROUGH THE CREATION AND

INNOVATION OF GOODWILL BUSINESSES.

ELSINE KATZ VOLUNTEER LEADER OF THE YEAR AWARD: RECOGNIZES A LOCAL

GOODWILL VOLUNTEER WHO EXEMPLIFIES OUTSTANDING COMMITMENT TO GOODWILL'S

MISSION THROUGH VOLUNTEER CONTRIBUTIONS OF TIME AND TALENTS TO A

GOODWILL'S SERVICES AND BUSINESS OPERATIONS.

P.J. TREVETHAN AWARD: RECOGNIZES A LOCAL GOODWILL CEO WHO DEMONSTRATES

COMMITMENT TO THE CONTINUED PERSONAL GROWTH OF THE GOODWILL'S EMPLOYEES

AND OTHERS THROUGH TRAINING, PROFESSIONAL DEVELOPMENT OPPORTUNITIES AND

OTHER MEANS.

J.P. ROBBINS AWARD: RECOGNIZES A LOCAL GOODWILL CEO WHO CONTRIBUTES TO

GOODWILL'S GROWTH IN MISSION, BUSINESS AND SERVICES OVER MANY YEARS IN

AN EXECUTIVE POSITION.

GERALD CLORE INTERNATIONAL AWARD: RECOGNIZES A LOCAL GOODWILL CEO FOR

OUTSTANDING CONTRIBUTIONS TO GOODWILL'S GROWTH AND DEVELOPMENT IN ONE

OR MORE COUNTRIES OUTSIDE OF NORTH AMERICA.

ACHIEVER OF THE YEAR AWARD: RECOGNIZES A PERSON RECEIVING SERVICES IN A

LOCAL GOODWILL INDUSTRIES FOR THEIR PERSONAL ACHIEVEMENT AND GROWTH

RELATED TO THEIR CAREER DEVELOPMENT.

GRADUATE OF THE YEAR AWARD: RECOGNIZES A PERSON WHO ONCE RECEIVED

SERVICES WITHIN A GOODWILL, BUT WHO HAS NOW GRADUATED TO OUTSIDE

EMPLOYMENT, FOR THEIR PERSONAL ACHIEVEMENT AND GROWTH RELATED TO THEIR

CAREER DEVELOPMENT.

KENNETH KING AWARD: RECOGNIZES A LOCAL GOODWILL INDUSTRIES CEO FOR

THEIR OUTSTANDING EXECUTIVE LEADERSHIP AND MANAGEMENT SUCCESS AS A

GOODWILL LEADER WITH AT LEAST FIVE YEARS OF SERVICE.

GOIZUETA FOUNDATION AWARD: SUBGRANT TO IMPROVE AND EXPAND JOB TRAINING
AND EMPLOYMENT-BASED SERVICES TO FOUR INDEPENDENT GOODWILL AGENCIES.

TO MEET THE NEEDS OF GROWING HISPANIC POPULATIONS IN THE ATLANTA,

# SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

Schedule J (Form 990) 2009

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  X Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Х	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply.			
	X Compensation committee X Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	Х	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Х	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			_
	initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

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LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C)	(D)	(E)	(F)
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	Total of columns (B)(i)-(D)	Compensation reported in prior Form 990 or Form 990-EZ
	(i)	385,735.		26,401.	26,346.	21,463.	459,945.	
JIM GIBBONS	(ii)	199,442.		11,571.	17,662.	14,116.	242,791.	
STEVEN E. KROTONSKY	(i) (ii)			11,5/1.	17,002.	•		
	(i)	137,138.		2,293.	14,084.	20,327.	173,842.	
JEFFREY W. MCCAW	(ii) (i)	190,630.		12,943.	22,108.	25,097.	250,778.	
DAVID BARRINGER	(ii)	-		·		,	-	
KIMBERLY ZIMMER	(i)	167,886.		1,975.	17,535.	18,842.	206,238.	
KIMBERDI ZIMMER	(ii) (i)	27,805.		194,831.	5,815.	8,764.	237,215.	83,192.
LINDA CHANDLER	(ii)	4.04 5.00		0.065	12 226	16.426	460 555	
JUDITH BRANZELLE	(i) (ii)	131,728.		2,067.	13,326.	16,436.	163,557.	
	(i)	134,510.		2,789.	13,594.	8,456.	159,349.	
LUCY TANNOZZINI	(ii)	107 256		C 451	10 067	14 705	220 460	
CLARENCE MARTIN	(i) (ii)	187,356.		6,451.	19,867.	14,795.	228,469.	
	(i)	140,544.		2,000.	14,414.	9,313.	166,271.	
WENDI COPELAND	(ii)							
	(i) (ii)							
	(i)							
	(ii) (i)							
	(ii)							
	(i)							
	(ii) (i)							
	(ii)							
	(i)							
	(ii)							

Part III | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

PART I, LINE 1A: STEVEN KROTONSKY, GOODWILL'S COO, WAS PROVIDED A GROSS-UP

FOR CERTAIN ADDITIONAL TAXABLE BENEFITS - TEMPORARY HOUSING ALLOWANCE AND

RELOCATION EXPENSES. ALL AMOUNTS WERE APPROPRIATELY INCLUDED IN HIS FORM

W-2.

JAMES D. GIBBONS, GOODWILL'S CEO, IS BLIND, AND ACCORDINGLY IS PROVIDED

WITH AN AUTOMOBILE TRANSPORTATION SERVICE. ALL AMOUNTS WERE APPROPRIATELY

INCLUDED AS TAXABLE INCOME IN HIS FORM W-2.

PART I, LINE 4A: LINDA CHANDLER: SEVERANCE PAYMENT OF \$68,019.

LINDA CHANDLER: SEC 457 PAYOUT \$83,192.

DAVID BARRINGER: SEC 457 EMPLOYEE CONTRIBUTION OF \$10,010.

# SCHEDULE J-2 (Form 990)

Department of the Treasury Internal Revenue Service

# **Continuation Sheet for Form 990**

► Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a.

► See the Instructions for Form 990.

2009
Open to Public Inspection

Name of the Organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer Identification number 53-0196517

Part I Continuation of Officers, Di								ovees. and Highes	st Compensated I	
(A)	(B)			(0			1	(D)	(E)	(F)
Name and title	Average			Posi				Reportable	Reportable	Estimated
riamo ana tito	hours	l (cł		all t			lv)	compensation	compensation	amount of
	per	(	T				-,,	from	from related	other
	week					yee		the	organizations	compensation
		ector				oldm		organization	(W-2/1099-MISC)	from the
		or dir	au			ited e		(W-2/1099-MISC)		organization
		stee	ruste		a)	suac				and related
		ıal tru	onalt		ploye	m 00				organizations
		ndividual trustee or director	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL B. SULLIVAN		-	_		_	Ė	_			
PVT SECTOR BD MEMBER	2.00	х						0.	0.	0.
MARVIN A. TANCK, CE										
EX OFFICIO BD MEMBER	2.00	х						0.	0.	0.
FLOYD WILSON, JR.										
PVT SECTOR BD MEMBER	2.00	x						0.	0.	0.
JANIE BARRERA		<del></del>								
PVT SECTOR BD MEMBER	2.00	x						0.	0.	0.
TOMMY MOORE	2,00							•	•	
PVT SECTOR BD MEMBER	2.00	x						0.	0.	0.
JIM GIBBONS	2.00							0.	•	
PRES & CEO	40.00			х				412,136.	0.	45,153.
STEVEN E. KROTONSKY	10.00			23				412,150.	•	13,133.
COO	40.00			x				211,013.	0.	29,247.
JEFFREY W. MCCAW	40.00			22				211,013.	•	20,2476
CONTROLLER	40.00			х				139,431.	0.	31,791.
DAVID BARRINGER	40.00			22				133,431.	•	31,731.
VP MEMBER RELATIONS	40.00				Х			203,573.	0.	44,315.
KIMBERLY ZIMMER	10.00							203,373.	•	11,313.
SR. VP, COMMUNICATIONS	40.00				Х			169,861.	0.	33,742.
LINDA CHANDLER	40.00				22			105,001.	•	33,742.
VP PLANNING	40.00					Х		222,636.	0.	14,244.
JUDITH BRANZELLE	±0.00							222,030.	•	11,211.
GENERAL COUNSEL	40.00					Х		133,795.	0.	27,667.
LUCY TANNOZZINI	40.00					Λ		133,733.	0.	21,001.
DIR HUMAN RESOURCES	40.00					Х		137,299.	0.	20,394.
CLARENCE MARTIN	40.00					Λ		131,233.	0.	20,334.
VP, DONATED GOODS AND RE	40.00					Х		193,807.	0.	22 202
WENDI COPELAND	40.00					Λ		193,007.	0.	32,202.
VP MISSION SUPT SVCS	40.00					X		142,544.	0.	22 164
VP MISSION SUPT SVCS	40.00					Λ		142,544.	0.	22,164.
		H				_				
				$\vdash$		<u> </u>				
				$\vdash$						
		•	•			•	-		•	

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Department of the Treasury Internal Revenue Service

### **Supplemental Information on Tax-Exempt Bonds**

➤ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information on Schedule O (Form 990).

➤ Attach to Form 990. See separate instructions.

OMB No. 1545-0047
2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

GOODWILL INDUSTRIES	INTERNA	ATIONAL	, INC.					53 - 0	1965	17	
Part I Bond Issues SEE SCHEDUL	E O FO	R COLUM	N (F) C	ONTINU	ATIO	NS					
(a) Issuer name (b) Issuer EIN	(c) CUS	SIP# (d) [	Date issued	(e) Issue	price	(f) Descripti	on of purpose	(g) De	feased	<b>(h)</b> On	behalf
										of iss	suer
								Yes	No	Yes	No
MARYLAND ECONOMIC						PURCHASE					
A DEVELOPMENT CORPORATION 52-137656	2574205	5ER7 01	/15/04	3,700,	000.	AND BUILD	ING AT 158		X		X
В											
С											
D											
E											
Part II Proceeds											
		4	В	<u>;                                    </u>		С	D			E	
1 Total proceeds of issue	3,70	00,000.									
2 Gross proceeds in reserve funds											
3 Proceeds in refunding or defeasance escrows											
4 Other unspent proceeds											
5 Issuance costs from proceeds	}	36,371.									
6 Working capital expenditures from proceeds											
7 Capital expenditures from proceeds		00,000.									
8 Year of substantial completion	2	2004									
	Yes	No	Yes	No	Yes	s No	Yes N	0	Yes	!	No
9 Were the bonds issued as part of a current refunding issue?		X									
10 Were the bonds issued as part of an advance refunding											
issue?		X									
11 Has the final allocation of proceeds been made?	X										
12 Does the organization maintain adequate books and records	l										
to support the final allocation of proceeds?	X										
Part III Private Business Use											
	<i>F</i>		В			Ç	D			Ę	
1 Was the organization a partner in a partnership, or a member	Yes	No	Yes	No	Yes	s No	Yes No	0	Yes		No
of an LLC, which owned property financed by tax-exempt		,,									
bonds?		Х								$\perp$	
2 Are there any lease arrangements with respect to the financed		<sub>37</sub>									
property which may result in private business use?		X									

Par	t III Private Business Use (Continued)										
			A		В		Ç		D		Ę
За	Are there any management or service contracts with respect	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
	to the financed property which may result in private business										
	use?		X								
b	Are there any research agreements with respect to the										
	financed property which may result in private business use?		X								
С	Does the organization routinely engage bond counsel or										
	other outside counsel to review any management or service										
	contracts or research agreements relating to the financed										
	property?		X								
4	Enter the percentage of financed property used in a private										
	business use by entities other than a section 501(c)(3)										
	organization or a state or local government		.00 %		%		%		%		%
5	Enter the percentage of financed property used in a private										
	business use as a result of unrelated trade or business activity										
	carried on by your organization, another section 501(c)(3)		0.0								
	organization, or a state or local government		.00 %		%		%		%		%
_6	Total of lines 4 and 5		.00 %		%		%		%		%
7	Has the organization adopted management practices and										
	procedures to ensure the post-issuance compliance of its										
_	tax-exempt bond liabilities?	X									
	t IV Arbitrage									·	
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and		Ą		В	(	Ç		D .	ı	<u> </u>
	Penalty in Lieu of Arbitrage Rebate, been filed with respect	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
	to the bond issue?		X								
2	Is the bond issue a variable rate issue?	X									
3a	Has the organization or the governmental issuer identified										
	a hedge with respect to the bond issue on its books and										
	records?		X								
b	Name of provider										
	Term of hedge										
_4a	Were gross proceeds invested in a GIC?		X								
b	Name of provider										
	Term of GIC										
d	Was the regulatory safe harbor for establishing the fair market										
	value of the GIC satisfied?		X								
5	Were any gross proceeds invested beyond an available										
	temporary period?		X								
6	Did the bond issue qualify for an exception to rebate?		X								

# SCHEDULE M (Form 990)

Department of the Treasury

Internal Revenue Service

## **Noncash Contributions**

➤ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

2009

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

Pa	rt I Types of Property								
		(a)	(b)	(c)		(d)			
		Check if	Number of	Revenues repo		Method of de		ning	
		applicable	contributions	Form 990, Part VI	III, line 1g	revenu	ies		
1	Art - Works of art								
2	Art - Historical treasures								
3									
	Art - Fractional interests								
4	Books and publications								—
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes		1	0.7	F 0 0				
8	Intellectual property	X	1	21,	500.	FAIR MARKET	VA	LUE	
9	Securities - Publicly traded								
10	Securities - Closely held stock								
11	Securities - Partnership, LLC, or								
	trust interests								
12	Securities - Miscellaneous								
13	Qualified conservation contribution -								
	Historic structures								
14	Qualified conservation contribution - Other								
15	Real estate - Residential								
16	Real estate - Commercial								
17	Real estate - Other								
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21									—
22	Taxidermy								
	Historical artifacts								
23	Scientific specimens								—
24	Archeological artifacts Other	X	1	128	006	FAIR MARKET	777	TITE	—
25	. `	Λ		120,	000.	LAIK MAKKEI	VA	<u> </u>	
26	Other ()								
27	Other ()								
28	Other ()								
29	Number of Forms 8283 received by the organization							^	
	for which the organization completed Form 82	83, Part IV, [	Donee Acknowled	gment	29			0	
								Yes	No
30a	During the year, did the organization receive by								
	at least three years from the date of the initial of	contribution,	and which is not	required to be use	d for exem	npt purposes for			
	the entire holding period?						30a		X
b	If "Yes," describe the arrangement in Part II.								
31	Does the organization have a gift acceptance	oolicy that re	equires the review	of any non-standa	ard contrib	utions?	31		X
32a	Does the organization hire or use third parties	or related or	ganizations to soli	cit, process, or sel	ll noncash				
	contributions?		_	· · ·			32a		Х
b	If "Yes," describe in Part II.								
33	If the organization did not report revenues in c	olumn (c) for	a type of property	y for which columr	n (a) is che	cked,			
	describe in Part II.	( )	V. 1 1	,	. ,	•			
LHA							l (For	n 990	2009

022141

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number
53-0196517

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

WHEN SOMEONE IS HAVING A HARD TIME FINDING A JOB - EITHER BECAUSE OF A

DISABILITY, POVERTY, LACK OF EDUCATION OR ANOTHER OBSTACLE - GOODWILL

IS THERE TO HELP. THE ORGANIZATION DOES THAT BY SELLING DONATIONS IN

GOODWILL STORES AND ONLINE AT WWW.SHOPGOODWILL.COM AND USING THE

PROCEEDS TO FUND GOODWILL JOB TRAINING PROGRAMS THAT BENEFIT HUNDREDS

OF THOUSANDS OF PEOPLE EACH YEAR.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS
SUCH AS RELIABLE CHILD CARE AND TRANSPORTATION.

FOUNDATION AND CORPORATE GRANTS:

GOODWILL INDUSTRIES INTERNATIONAL AWARDED GRANTS TO LOCAL GOODWILL

AGENCIES FOR FAMILY-STRENGTHENING PROGRAMS, SERVICES TAILORED TO THE

NEEDS OF HISPANIC POPULATIONS, AND FINANCIAL LITERACY. THESE GRANTS

WERE FUNDED BY INDIVIDUAL AND CORPORATE FOUNDATIONS.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS

- MISSION-BASED AND BUSINESS CONSULTATIONS
- ADVISORY TO LOCAL GOODWILL BOARDS OF DIRECTORS IN EXECUTIVE SEARCHES
- LEARNING OPPORTUNITIES FOR LOCAL GOODWILL STAFF
- PUBLIC WEBSITE, EXTRANET AND KNOWLEDGE RESOURCE
- FINANCIAL AND MANAGEMENT ANALYSES
- NATIONAL AND LOCAL MARKETING AND PUBLIC RELATIONS MATERIALS
- GOODTRAK(TM) CLIENT TRACKING SOFTWARE SYSTEM

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10

### **SCHEDULE 0**

(Form 990)

Department of the Treasury

# Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. Attach to Form 990.

OMB No. 1545-0047 Open to Public

Inspection Internal Revenue Service Name of the organization **Employer identification number** 53-0196517 GOODWILL INDUSTRIES INTERNATIONAL INC. LIBRARY AND ARCHIVE SERVICES BENCHMARKING RESEARCH FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS BOARD AND GOVERNANCE SUPPORT BUSINESS DEVELOPMENT RESOURCE AND GRANT DEVELOPMENT CONSULTATIONS AND TECHNICAL ASSISTANCE CONFERENCES AND LEARNING EVENTS INTERNATIONAL DEVELOPMENT MEDIA RELATIONS AND MARKETING MEMBER PURCHASING PROGRAMS MYGOODWILL EXTRANET FOR GOODWILL MEMBERS PROFESSIONAL DEVELOPMENT PROGRAMS FOR EXECUTIVES AND SENIOR STAFF PUBLIC POLICY AND GOVERNMENT RELATIONS RESEARCH AND DATA ANALYSIS FORM 990, PART VI, SECTION A, LINE 6: ACCORDING TO GOODWILL'S BYLAWS, GOODWILL'S MEMBERS WHICH ARE LOCAL GOODWILL INDUSTRIES CORPORATIONS, THAT MUST USE THE WORDS 'GOODWILL INDUSTRIES' CONSPICUOUSLY IN THEIR CORPORATE IN ALL THEIR ACTIVITIES AND PUBLICITY, AND WHICH HAVE PETITIONED FOR, NAME, AND HAVE BEEN ELECTED TO, MEMBERSHIP IN THE CORPORATION BY ITS BOARD OF THERE SHALL BE TWO CATEGORIES OF MEMBERS: (1) ORGANIZATIONAL MEMBERS, AND (2) AFFILIATE ORGANIZATIONS. ORGANIZATIONAL MEMBERS SHALL INCLUDE ALL MEMBERS IN THE UNITED STATES AND CANADA AND ANY OTHER MEMBERS,

WHICH APPLY FOR AND ARE FOUND ELIGIBLE UNDER THE REQUIREMENTS ESTABLISHED

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

932211 02-03-10

### **SCHEDULE 0**

### Supplemental Information to Form 990

(Form 990)

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

BY THE BOARD OF DIRECTORS. AFFILIATE ORGANIZATIONS SHALL INCLUDE ONLY
ORGANIZATIONS OUTSIDE OF THE UNITED STATES AND CANADA THAT (A) SIGN AN
AFFILIATE ORGANIZATION AGREEMENT WITH GOODWILL INDUSTRIES INTERNATIONAL,
INC.; (B) ARE FOUND ELIGIBLE UNDER THE REQUIREMENTS FOR AFFILIATE
ORGANIZATIONS ESTABLISHED BY THE GII BOARD OF DIRECTORS; AND (C) HAVE BEEN
APPROVED BY THE GII BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 7A: GOODWILL'S BYLAWS PROVIDE FOR AN ANNUAL MEETING OF A GROUP OF MEMBERS KNOWN AS THE DELEGATE ASSEMBLY THAT ELECTS THE 16 LAY MEMBERS OF THE BOARD OF DIRECTORS (THERE ARE 16 ADDITIONAL "EX OFFICIO" MEMBERS OF THE BOARD).

THE DELEGATE ASSEMBLY CONSISTS OF:

-- A TWO-PERSON DELEGATION FROM EACH GOODWILL ORGANIZATIONAL MEMBER: (A)

THE MEMBER'S CHIEF EXECUTIVE (A PAID STAFF POSITION), AND (B) A DIRECTOR

FROM OF THE MEMBER'S GOVERNING BOARD (A NON-PAID VOLUNTEER POSITION).

-- VOTING MEMBERS OF THE GOODWILL BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 7B: THE DELEGATE ASSEMBLY, ACCORDING TO THE BYLAWS, "SHALL ELECT THE BOARD OF DIRECTORS, FIX THE DUES OF THE CORPORATION'S ORGANIZATIONAL MEMBERS, VOTE UPON PROPOSED AMENDMENTS TO THE BYLAWS, VOTE UPON PROPOSED CHANGES TO THE TERRITORIAL POLICIES, AND VOTE UPON REQUIREMENTS FOR MEMBERSHIP." ADDITIONALLY, THE DELEGATE ASSEMBLY HAS THE RIGHT TO VOTE ON THE FOLLOWING: MATERIAL MODIFICATIONS OR ADDITIONS TO GOODWILL'S REQUIREMENTS FOR MEMBERSHIP (MEMBERSHIP STANDARDS) OF ITS

ORGANIZATIONAL MEMBERS. ANY SUCH MODIFICATION OR ADDITION MUST BE APPROVED

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211 02-03-10

### Supplemental Information to Form 990

(Form 990)

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

BY A TWO-THIRDS VOTE OF THE DELEGATE ASSEMBLY.

FORM 990, PART VI, SECTION B, LINE 11: ONCE THE FORM 990 HAS BEEN

FINALIZED, GOODWILL'S AUDIT COMMITTEE REVIEWS, DISCUSSES, AND VOTES TO

ACCEPT. THE COMMITTEE-APPROVED FORM 990 IS THEN: (A) DISTRIBUTED TO THE

FULL BOARD AS PART OF BOARD MEETING MATERIALS, AND (B) OFFERED FOR APPROVAL

AS PART OF THE BOARD'S "CONSENT AGENDA." THE CONSENT AGENDA IS A LISTING OF

ITEMS WHICH ARE APPROVED ALL AT ONCE, VIA VOICE VOTE. ANY BOARD MEMBER MAY

REMOVE ANY ITEM ON THE CONSENT AGENDA AT ANY TIME FOR LATER DISCUSSION

BEFORE THE APPROVAL VOTE IS TAKEN. ACCORDINGLY, ANY QUESTIONS OR ISSUES

THAT ANY BOARD MEMBER MAY HAVE WITH THE FORM 990 WILL BE DISCUSSED. IT IS

EACH BOARD MEMBER'S RESPONSIBILITY TO REVIEW THE FORM 990 IN SUFFICIENT

DETAIL SO AS TO BRING ANY QUESTIONS OR CONCERNS TO THE TABLE BEFORE

APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C: GOODWILL REQUIRES EVERY BOARD

MEMBER AND EVERY EMPLOYEE TO FILL OUT AND RETURN AN ANNUAL CONFLICT OF

INTEREST CHECKLIST. THE COMPLETED CHECKLISTS ARE THEN REVIEWED FOR ITEMS OF

CONFLICT. ITEMS NOTED AS A POTENTIAL CONFLICT, IF ANY, ARE REVIEWED BY BOTH

THE AUDIT COMMITTEE AND GENERAL COUNSEL, AND APPROPRIATE ACTION IS TAKEN TO

REMOVE POTENTIAL OR ACTUAL CONFLICTS OF INTEREST.

FORM 990, PART VI, SECTION B, LINE 15: FORM 990, PART VI, SECTION B, LINE

15: EVERY YEAR, WE HIRE AN EXTERNAL COMPENSATION CONSULTANT TO SURVEY THE

MARKETPLACE AND RETURN TO US MARKET DATA ON SPECIFIC EXECUTIVE POSITIONS IN

OTHER NON-PROFIT ORGANIZATIONS WITH SIMILAR REVENUES AS GOODWILL INDUSTRIES

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211

92-03-10

### Supplemental Information to Form 990

(Form 990)

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990.

2009
Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES INTERNATIONAL, INC.

Employer identification number 53-0196517

INTERNATIONAL, INC. THE STANDARD COMPENSATION AS WELL AS DEFERRED

COMPENSATION AND BENEFITS PACKAGE ARE REVIEWED WITHIN THE MARKET. TO DATE,

THE POSITIONS WE SURVEY INCLUDE THE CEO, THE SENIOR VICE PRESIDENTS AND THE

CONTROLLER. THE MARKET DATA IS THEN SHARED WITH THE COMPENSATION

COMMITTEE, A SUBCOMMITTEE OF THE BOARD, STAFFED BY OFFICERS OF THE BOARD.

FOR THE REVIEW OF THE CEO'S PERFORMANCE, THE RESULTS FROM GOALS WHICH WERE ESTABLISHED FOR THE CEO AT THE BEGINNING OF THE PERIOD ARE REVIEWED. A SURVEY REGARDING ASPECTS OF THE CEO'S PERFORMANCE IS SENT OUT TO ALL BOARD MEMBERS TO COMPLETE AND THE RESULTS ARE COMPILED BY THE EXTERNAL COMPENSATION CONSULTANT AND FORWARDED TO THE CHAIR OF THE COMPENSATION COMMITTEE. THE COMPENSATION COMMITTEE USES THE RESULTS FROM THE GOALS AND THE RESULTS FROM THE COMPILED PERFORMANCE SURVEY TO RECOMMEND EXECUTIVE COMMITTEE AN INCREASE IN PAY THATIS WITHIN THE MARKET RANGES FOR COMPARABLE EXECUTIVE COMPENSATION. THE EXECUTIVE COMMITTEE MEETS IN CLOSED SESSION AND APPROVES OR AMENDS THE COMPENSATION RECOMMENDATION. THECEO'S CHANGE IN COMPENSATION AND BENEFITS, IF ANY, ARE EFFECTIVE JUNE 1ST. FROM THE PROCESS ARE PRODUCED CONTEMPORANEOUSLY BY THE CHAIR OF COMPENSATION COMMITTEE.

FOR THE POSITIONS OF SENIOR VICE PRESIDENTS AND THE CONTROLLER, THE EXTERNAL COMPENSATION CONSULTANT CHECKS THE MARKETPLACE FOR OTHER NON-PROFIT ORGANIZATIONS WITH SIMILAR REVENUES. AS A PART  $\mathsf{OF}$ THIS BOTH SALARY AND BENEFITS ARE REVIEWED IN THE MARKETPLACE. AFTER REVIEWING THIS DATA, THE CEO MAKES A RECOMMENDATION TO THE COMPENSATION COMMITTEE FOR SALARY AND BENEFITS TREATMENT FOR THE SENIOR VICE PRESIDENTS Schedule O (Form 990) 2009 LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

**Employer identification number** 

TAKES EFFECT

IN

IF ANY,

GOODWILL INDUSTRIES INTERNATIONAL, INC. | 53-0196517

AND THE CONTROLLER WITHIN THESE COMPENSATION RANGES. THE COMPENSATION

COMMITTEE MEETS IN CLOSED SESSION AND APPROVES OR AMENDS THE CEO'S

RECOMMENDATION AND PASSES IT ON TO THE EXECUTIVE COMMITTEE FOR FINAL

APPROVAL. THE PERFORMANCE OF THE VICE PRESIDENTS IS ASSESSED ANNUALLY USING

THE SAME PERFORMANCE PROCESS AS IS USED BY ALL THE STAFF AT GOODWILL

INC. THEIR PAY INCREASE,

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AZ,AR,CA,CO,CT,FL,GA,HI,IL,KS,KY,ME,MD,MA,MI,MN,MS,MO,NH,NJ,NM,NY,NC

ND,OH,OK,OR,PA,RI,SC,TN,UT,VA,WA,WV,WI

FORM 990, PART VI, SECTION C, LINE 19: GOODWILL PROVIDES, UPON REQUEST,

COPIES OF ITS ARTICLES OF INCORPORATION, BYLAWS, AND ITS CONFLICT OF

INTEREST POLICIES. THE ORGANIZATION'S FINANCIAL STATEMENTS AND FORMS 990

ARE AVAILABLE ON ITS PUBLIC WEB SITE.

FORM 990, PART XI, LINE 2C

INDUSTRIES INTERNATIONAL,

JANUARY OF THE FOLLOWING YEAR.

AUDIT OVERSIGHT COMMITTEE

THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.

SCHEDULE K, PART I, BOND ISSUES:

- (A) ISSUER NAME: MARYLAND ECONOMIC DEVELOPMENT CORPORATION
- (F) DESCRIPTION OF PURPOSE:

PURCHASE OF LAND AND BUILDING AT 15810 INDIANOLA DR. (MEMBER SERVICES BLDG)

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211

922-03-10

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.

2009
Open to Public Inspection

G	OODWILL INDUSTRIES I	NTERNATIONAL, INC.	53-0196517
FORM 990, PART VI	I, SECTION A, LINE 1	A	
NONVOTING BOARD M	MBERS		
IN ADDITION TO IT	S VOTING DIRECTORS,	GOODWILL HAS FOUR N	ON-VOTING
ADVISORY DIRECTOR	3:		
WILL A. COURTNEY			
EVELYNE VILLINES			
BILL WOOD			
JARRET LOBB			
ALL MAY BE CONTAC	TED CARE OF GOODWILL	•	
FORM 990, PART IX	, LINE 24F - ALL OTH	ER EXPENSES	
DETAIL OF LINE 24	F EXPENSES		
\$(1,768,048) - BA	CK OUT CONTRIBUTED S	ERVICES	
(251,921) - AL	LOCATION OF I.T. EXP	ENSE TO LINE 14	
(56,605) - AL	LOCATION OF INSURANC	E EXPENSE TO LINE 2	3
(309,790) - RE	NTAL EXPENSE ALLOCAT	ED TO PART VIII, LI	NE 6B
15,863 - PR	OGRAM EXPENSE		
\$(2,370,401) - TO	TAL PART IX, LINE 24	F EXPENSES	

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Department of the Treasury Internal Revenue Service

#### Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ➤ Attach to Form 990.

See separate instructions.

OMB No. 1545-0047 2009 Open to Public Inspection

Employer identification number Name of the organization 53-0196517 GOODWILL INDUSTRIES INTERNATIONAL, INC. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Part I (a) (b) (c) (d) (e) (f) Name, address, and EIN Primary activity Legal domicile (state or Total income End-of-year assets Direct controlling of disregarded entity entity foreign country) 15810 INDIANOLA DRIVE LLC (SINGLE MEMBER LLC) - 53-0196517, 15810 INDIANOLA DRIVE HOLDING ENTITY FOR GII'S ROCKVILLE MD 20855 344,200. 247,416. MARYLAND MEMBER SERVICES CENTER Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt Part II organizations during the tax year.) (a) (b) (c) (d) (e) (f) Legal domicile (state or **Exempt Code** Public charity Direct controlling Name, address, and EIN Primary activity of related organization section status (if section entity foreign country) 501(c)(3))

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one organizations treated as a partnership during the tax year.)
--

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	()	j)			
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	I - E	Disproporti	Disproportion- ate allocations?		ate allocations? amount in b		amount in box 20 of Schedule	parti	aging ner?
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes	No			

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity	Legal domicile (state or foreign country)	(d) Direct controlling entity	(d) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

art V	Transactions With Related Organizations (Complete if the organizations)	inization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)
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Not	e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		_	,	Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?					
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity			1a		
b	Gift, grant, or capital contribution to other organization(s)			1b		
С	Gift, grant, or capital contribution from other organization(s)			1c		
d	Loans or loan guarantees to or for other organization(s)			1d		
	Loans or loan guarantees by other organization(s)			1e		
f	Sale of assets to other organization(s)			1f		
g	Purchase of assets from other organization(s)			1g		
h	Exchange of assets			1h		
i	Lease of facilities, equipment, or other assets to other organization(s)			1i		
j	Lease of facilities, equipment, or other assets from other organization(s)			1j		
k	Performance of services or membership or fundraising solicitations for other organization(s)			1k		
- 1	Performance of services or membership or fundraising solicitations by other organization(s)		Г	11		
m	Sharing of facilities, equipment, mailing lists, or other assets		Г	1m		
	Sharing of paid employees			1n		
o	Reimbursement paid to other organization for expenses			10		
	Reimbursement paid by other organization for expenses			1p		
q	Other transfer of cash or property to other organization(s)			1q		
	Other transfer of cash or property from other organization(s)			1r		
	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and tra					
	(a)	(b)		(c)		
	Name of other organization(s)	Transaction	Amo	unt in	olved	i
		type (a-r)				
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
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Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)		d)	(e)	Code V-UBI amount in box 2 of Schedule K-1 (Form 1065)		(f) (g)		h)
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign	Are all properties and all properties are all prope	oartners 501(c)(3) ations?	Share of end-of- year assets			Code V-UBI amount in box 20 of Schedule K-1	Gene mana part	eral or aging tner?
		country)	Yes	No		Yes	No	(Form 1065)	Yes	No
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