PRODUCT DATA SHEET CONFIGURE ONE



Why You Need Configure One

Configure One is a CPQ (Configure, Price, Quote) solution that streamlines the process of quoting and selling configurable products or services.

Through automation of many sales and configuration processes, Configure One brings increased revenue and quote volume, while eliminating costly expenses.

Configure One helps small, medium, and enterprise businesses expand the reach of their sales teams and dramatically reduce their quoting timelines.

Who We Are

Configure One, Inc. is an independent software vendor that develops enterprise CPQ software for quoting and selling configurable products and services. They've been a premier NetSuite application partner since 2007 and have spent the past two decades working closely with a broad range of suppliers and manufacturers to build Configure One's robust CPQ feature set.

How We Extend NetSuite

Configure One ties directly into the NetSuite interface for opportunities, quotes, and sales orders. It allows you to generate fully-priced quotes and proposal documents and access them in NetSuite. Bills of material generated by Configure One pull item price and cost data directly from NetSuite, so pricing is always accurate, up-to-date, and accessed securely.

Features

- Configurable pricing and quoting
- Interactive 3D & 2D product visualization
- Dynamically generated quote documents
- Automated CAD models and drawings
- Omnichannel with dealers/distributors
- Advanced manufacturing routings
- API for extending standard functionality

Benefits

- Increased revenue
- Expanded sales channels
- Faster quote turnaround time
- Increased sales efficiency
- Reliable product configurations
- Greater customer satisfaction
- No more quoting errors or rework

Our Solution

Ditch the outdated sales spreadsheets and let your sales team quote complex products with confidence using Configure One with NetSuite.

Give your customers confidence in their decisions by providing interactive 3D visualization in Configure One that update in real time.

Shorten quoting timelines that could take days or weeks down to just a few minutes with Configure One.

Turn your Quote to Cash process into an competitive advantage with Configure One.

