

# production music



# prsformusic.com/pm

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### Simple, affordable production music licensing

Our licences can offer:

- Cover for the lifetime of the production
- Sync clearance for Worldwide All Media exploitation
- Access to over one million tracks
- Over 250 library labels spanning all genres

Please read the Important Information at the end of the rate card.

### Apply, pay for and receive your licence

Purchase your licence at the point of application using <u>Licence Manager</u> and you will receive your licence immediately.

Browse a complete list of production music libraries covered by our licences at **prsformusic.com/pm** 

Keep a record of:

- Track titles
- Songwriters and composers
- Library/Label names

These details are essential elements for your licence application.











# **Adverts**

### **ADVERTS AND IDENTS**

Type of production:

- Adverts designed specifically to promote goods or services to the general public
- Any productions which have paid media spend

### Music use:

- As per tariff description.
- All rates include Online exploitation except where indicated by \*.
- \*\* Digital cable network rates exclude ITV1, C4 and C5.
- Online use includes Video On Demand (VOD) & Social Media platforms e.g. Snapchat, YouTube etc.
- Our Single country and Single Continent TV ad rates include worldwide online exploitation.

### Campaign Rates:

- Clear a single track across unlimited adverts, of a related or developing theme for a single product within a 12 month term.
- Adverts broadcast within the 12 month term are cleared for the lifetime of the production.

### Notes:

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- Tag ending changes. This means minor changes to the message at the end of an advertisement e.g. change from 'sale starts Monday' to 'sale starts tomorrow'.
- Cut-down. This means a shortened version of an advert where no new content is added.
- Per 30s rates clear use for 30 seconds of music, or part thereof.
- Speech translations do not require additional licensing.
- Please read the Important Information section at the end of this rate card.

### Advertising

	<b>•</b>				
Use	Territory	Media	Per 30s	Per Track	
	Worldwide	All TV (includes online)	£6,300	£9,400	UPGRADE
TV Ads and	Single Continent		£3,300	£4,700	to ALL MEDIA for additional
Sponsorship Idents		All TV  (includes online)	£2,400	£3,750	25%
	UK & Eire (or any other single country)	Digital Cable Network ** (includes online)	£1,900	£2,900	Per track rates allow unlimited
		Any Single Channel (includes online)	£950	£1,450	cut-downs and tag ending
Radio Ads	UK & Eire (or any other single country)	Full network (includes online)	£900	£1,350	changes. If you've made
	Local / Regional	Single local station or region of national	£70 *	£100 *	an application previously
Online Ads	Worldwide	Audio Visual (all sites)	£600	£950	and require additional
		Audio Only (all sites)	£175	£300	rights, please
Other Ads	Worldwide	Cinema or DVD ads (includes online)	£950	£1,450	get in touch about a top-uj licence.
		Public location - Audio Visual	£200 *	£350 *	licence.
		Public location - Audio Only	£80 *	£140 *	

Campaign rate = 'per track' rate +60%

e.g. All TV - Worldwide campaign rate =  $\$9,400 \times 1.6 = \$15,040$ 

All Media Upgrade = Any 'All TV' rate + 25%

e.g. All Media Single Country Per  $30s = \pounds 2,400 \times 1.25 = \pounds 3,000$ 

(If you can't find a rate that fits your production, please get in touch.







Type of production:

- Brand endorsement productions
- Productions documenting sponsored initiatives
- Recruitment videos
- Product demo videos

If the main focus of your production is to promote the sale of goods or services and has paid media spend, please refer to our Advertising rates on page 3.

### Music use:

- Online including Social Media platforms e.g. Snapchat.
- Public locations (excluding cinema broadcast).

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Which rates apply to your production? Unsure which rates apply to your online content? Please refer to our helpful guide on page 12.

### Notes:

- Per 30s rates clear use for 30 seconds of music, or part thereof.
- Our Per Production rates allow unlimited music usage.
- Speech translations do not require additional licensing.
- Please read the Important Information section at the end of this rate card.





Please get in touch for an

upgrade if

you need to

include cut

down versions.

### **Branded Content**

Use	Territory	Media	Per 30s	Per Production	All online rates include
Branded Content	World- wide	Audio Visual - All sites online (includes downloads) and public location (excluding cinema)	£150	£650	streaming and download.

### **Discount offers:**

- Discounted rate of 20% is available to customers who commit to 10 or more Branded Content productions.
- Customers who commit to 20 or more Branded Content productions qualify for a 30% discount.
- N.B. Discounts only apply to Per Production rates.
- Call +44 (0) 20 3741 3888 for more info.

### **Branded Content Campaign Rates**

Campaign rates allow you to clear music across a series of productions of a related or developing theme.

### Single Track Campaign Rate

-  $\pounds$ 1,100 allows you to clear a single track across unlimited productions, of a related or developing theme within a 12 month term. Any productions broadcast within the 12 month term are cleared for the lifetime of the content. (Rate available on Licence Manager System).

### Multi-Track Campaign Discounts

- Pay £650 for your first production and receive a 50% discounted rate of £325 for all other related productions included in the campaign.

- Maximum 10 productions per campaign.

Call +44 (0) 20 3741 3888 for more info.

(If you can't find a rate that fits your production, please get in touch.







## Corporate

Type of production:

- Internal comms staff training or information videos
- B2B showreels
- Exhibition films (e.g. museums and art installations)
- Audio guides

### Any branded content productions aimed at the general public are not covered by Corporate rates. Please see Branded Content or Adverts & Idents production types on pages 3 and 4.

### Music use:

- Staff conferences and in-house use.
- Intranet, client and agency site, social media.
- Private and direct communication (audio guides, music on hold, B2B physical copies).
- Exhibitions (e.g. museums, art installations and trade shows).

Which rates apply to your production? Unsure which rates apply to your online content? Please refer to our helpful guide on <u>page 12</u>.

### Notes:

- Aggregation is permitted on all Corporate Per 30s rates. Aggregation allows various music cues to be added together to produce a cumulative total.
- Per 30s rates clears use for 30 seconds of music, or part thereof.
- Our Per Production rates allow unlimited music usage.
- Speech translations do not require additional licensing.
- Please read the Important Information section at the end of this rate card.

If you can't find a rate that fits your production, please get in touch.

For more information visit prsformusic.com/pm

### Corporate

Use	Territory	Media	Per 30s	Per Track	Per Production
corporate Content	World- wide	Audio visual - Online and public location (excluding cinema)	£50	£99	£300

### New

Per Track rate allows unlimited use of a track in any single production for only \$99.

### New

Our Corporate Blanket is now £5,000 and covers <u>unlimited productions</u> over 12 months. Call +44 (0) 203 741 3888 for details on how to apply.





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# **Online Productions**

Online production rates cover, but are not limited to:

- Audio visual content (amateur or professional) made for broadcast on video sharing and social media platforms (e.g. YouTube)
- Films or series that are made available online
- Any online production available for retail sale through streaming or download service providers (includes Audio/Audio visual books)

IMPORTANT: Online Production rates do not cover Advertising, Branded Content or Film Trailers.

If your production does contain Branded Content, please refer to our Adverts, Branded Content and Corporate rates detailed on pages 3, 4 and 5.

If your production is a Film Trailer, please refer to our trailer rates detailed on page 8.



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Which rates apply to your production? Unsure which rates apply to your online content? Please refer to our helpful guide on page 12.

### **Communication to the Public Right**

Are you hosting the content on your own website? You may require a Performing Right Online Licence (PROL). Please refer to **PROL** rates on page 10 and the Important Information section at the end of this rate card.

### **Online Productions**

	Worldwide							
Media	Per 30s	Per Track	Short form programming rates - unlimited music in 10 min episodes	Per Production				
Online - Download and Streaming £70 £150		£200	£560					
Podcast	Per Podcast							
(audio only)	£100							

Podcast and Online series deals are available by negotiation, please get in touch on +44 (0)20 3741 3888.

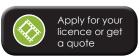
(If you can't find a rate that fits your production, please get in touch.



# Film & Trailers

### Film

- Buyout rates clear the relevant unit for use within all media including but not limited to TV, online, theatrical, Film Festival and physical product release.
- Per film rates allow uncapped usage per film.
- If you only require online exploitation, please refer to our <u>Online Production</u> rates.
- Feature Film rates allow in context trailer usage. If you require trailer usage that is out of context, please refer to our <u>Trailer</u> rates.







### Film

Use	Territory	Per 30s	Per Track	Per Film			
Film Festival		£60	£130	£1,000			
Feature film buyout (excl. trailers) Film budget <£750k	Worldwide	£100	£200	£2,000			
Feature film buyout (excl. trailers) Film budget between £750k and £3m	Wondwide	£250	£535	£5,000			
Feature film buyout (excl. trailers) Film budget >£3m		£700	£1,500	£10,000			

### If you've made an application previously and require additional rights, please get in touch about a top up licence

### New - Per Film buyout rates for Film budget over £3m.

### Notes:

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### • Please see page 8 for Trailer rates.

- Speech translations do not require additional licensing.
- Please read the Important Information section at the end of this rate card.

### New - Our lowest tier of Film buyout rates now allow budgets up to £750k.

If you need to upgrade your Film festival licence to include additional rights please call us for a top up licence.

(If you can't find a rate that fits your production, please get in touch.)





# **Film & Trailers**

### **Trailers**

- Film trailers are licensed on a per production basis allowing uncapped usage per trailer.
- Online use includes Video On Demand (VOD) & Social • Media platforms e.g. Snapchat, YouTube etc.

### Notes:

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- Only film trailers dubbed in the UK can be licensed through our rate card.
- Online rates include Video On Demand (VOD). .
- Tag ending changes. This means minor changes to the . message at the end of the trailer e.g. change from 'out Monday' to 'out tomorrow'.
- Cut downs. This means a shortened version of a trailer . where no new content is added.
- Buyout rates clear the relevant unit for use within all . media including but not limited to TV, online, theatrical, public location and physical product.
- Speech translations do not require additional licensing. .
- All Media rates include Worldwide Online exploitation.
- Please read the Important Information section at the end . of this rate card.







### **Film Trailers**

Film budget	Use	UK & Eire (or single country)	Worldwide excl. USA & Canada	Worldwide	Feature film trailer licences include
	All Media	*£5,500	*£7,500	£9,500	unlimited tag
	Online	n/a	n/a	£2,200	endings and cut-downs.
Over £3m	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£1,320	£1,720	£2,200	If you've made an application
	All Media	*£2,500	*£3,500	£4,500	
Between	Online	n/a	n/a	£1,375	and require additional rights
£1.25m - £3m	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£875	£1,125	£1,375	please get in touch about o top up licence
	All Media	*£1,500	*£2,500	£3,500	
	Online	n/a	n/a	£1,000	
Under £1.25m	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£400	£700	£1,000	

\* All Media rates include Worldwide Online exploitation

If you wish to discuss single track usage or campaign rates, please contact the MCPS licensing team on +44 (0) 20 3741 3888.

(If you can't find a rate that fits your production, please get in touch.





# Games, Apps, CDs and DVDs

These rates cover audio, audio visual or interactive productions for sale or rental to the general public, including:

- Films or games
- Online/mobile apps
- DVD, CD and vinyl products
- Covermount products

Our 'Mobile App' rates license music which is installed within an app. This rate does not cover productions which are created and uploaded onto 3rd party services such as Snap Chat, Youtube or Facebook for example. Please refer to our online content guide on page 12 to see which rates apply to this type of content.

### Notes:

- Retail game rates include any console or PC game e.g. PlayStation, Xbox, Nintendo Wii.
- If you are not licensing music within an app and require retail online exploitation (covering streaming and downloads), please refer to our <u>Online Production</u> rates.
- Looped and interactive use of music allow unlimited looping of a single cue in a production and is charged at double the Per 30s. This option is available across all usages where no Per Track rates are offered. Just select the looped option on the <u>Licence</u> <u>Manager</u> system.
- Per Game rates allow uncapped music usage for one flat rate.
- Aggregation is permitted on all Per 30s rates. Aggregation allows various music cues to be added together to produce a cumulative total.
- Speech translations do not require additional licensing.
- Please read the Important Information section at the end of this rate card.

(If you can't find a rate that fits your production, please get in touch.

For more information visit prsformusic.com/pm



Use	e	Territory	Per 30s	Per Track	Per Game	DISCOUNT: Per game rates
Retail Ga Playstation or > games (unlim	(box and PC	Worldwide	orldwide £250 £53		£5,000	advertising rates for related promotions. For more details contact the MCPS licensing team on
						+44 (0) 20 3741 3888.
Use	Э	Territory	Per 30s	Pe	er Track	
Mobile	app	Worldwide	n/a		£100	
Use	Crite	eria	Territo	orv	Per 30s	If you've made
	<1000 (		Worldwide		£20	an application previously
Audio Only	1001 - 10,0	00 copies	Worldv	Worldwide		and require
	>10,000 copies		Worldwide		£65	additional copies to
	<1000 0		Single Co	Single Continent	£35	be covered, please get in
		200103	Worldv	vide	£80	touch about a
	1001 - 10,0	00 copies	Single Co	ntinent	£55	top up licence.
	1001 10,0		Worldwide		£120	
Audio Visual	10,001 - 50,	000 copies	Single Co		£75	
AUGIO VISUAI	. 0,001 00,		Worldv	vide	£150	
	50,001 - 100	000 copies	Single Co	ntinent	£100	
	00,001 - 100		Worldv	vide	£200	

Single Continent

Worldwide

£125

£250

Apply for your

licence or get

a quote

+ ...

Licences

last for life of

production



production

Powered by

>100,000 copies





# Performing Right Online Licence (PROL)

Online performing rights cover the communication of a musical work to the public.

You will need a PROL, as well as a mechanical right licence, if you are hosting content with production music on your website (i.e. if it is not hosted on an external site such as YouTube).

Visit **prsformusic.com/prsonline** for more information about our licensing. Alternatively please call **+44 (0)20 3741 4500**.

A PROL is valid for 12 months. Licensees need to provide a report of the musical works that have been used.

### Performing Right Online Licence (PROL)

### Important

Under UK law, the act of downloading, streaming and podcasting musical works and sound recordings requires two separate licences to cover two separate licensable rights:

1. The mechanical right (the copying of the musical work).

2. The performing right (the communication to the public of the musical work).

The rates on this page relate to the performing right only. For information about online mechanical rights, please refer to our **Online Production** rates.

Use	Media	Unit allowance (or part thereof) per annum	Cost per unit allowance
	On demand	<45,000 streams	
Music	Background to a website (similar to webcasting)	<120,000 streams	£64 +VAT
	Permanent download	<5,000 downloads	
	Ringtone	<1,000 downloads	
General	On demand	<3,200 music hours	
entertainment	Permanent download	<350 music hours	

### Get a PROL

Download and complete an application form from **prsformusic.com/prsonline** and email it to **onlinelicensing@prsformusic.com** 

If you can't find a rate that fits your production, please get in touch.







## Important Information

### Top-up

Top-up licences may be purchased to:

- extend the scope of a licence (e.g. to include additional territories, media and/or copies); and/or
- add new use terms to a licence for a particular production

Please contact the licensing team on +44 (0)20 3741 3888 if you require a top-up.

### Other licences

Our Production Music rates and licences cover the copying done by you, or on your behalf, in the UK of Production Music work and sound recordings into audio-visual content and (where applicable) the distribution of such content to third parties. In the case of the PROL only, they also cover the limited online communication to the public in the UK of content containing Production Music works and sound recordings. Additional licences are required for all other copyright right acts including, without limitation, any additional copying done by third parties or outside the UK and, save in relation to the limited rights granted by the PROL, any communication to the public rights (whether exercised by you or any third party). If you are unsure about your licensing requirements, please contact the licensing team on **+44 (0) 20 3741 3888**.

### Miscellaneous

The rates set out in this rate card are subject to the full terms and conditions applicable to the each tariff which are set out in the corresponding licence or invoice and are available to view in the Licence Manager.

Using (or authorizing the use of) MCPS and PRS Production Music without a valid licence covering each specific use constitutes copyright infringement for which facility houses, production companies and their clients could all be liable.

Where appropriate, retrospective licences may be granted. These may be subject to significantly higher royalty fees than the standard rates.

Productions which are re-distributed with alterations are considered to be new productions and require a separate licence and payment. This applies to all rates except 'per track', 'campaign' advertisements and 'per trailer' rates. However, productions varying only in language translation do not require a separate licence to be issued or additional fee payments, provided the necessary territorial clearance has been obtained.

An administration fee of  $\pounds 8$  will be charged for each licence issued.

Published rates are effective from 2 January 2018.



# Which rates apply to my online content?

Am I buying media space for my video?	)	Yes	) <b>&gt;</b> (	License as Online Advertisement (page 3)
Is the prime focus of my video promoting a product, brand or service?	)	Yes	)·····►	License as Online Advertisement (page 3)
Does my video include branding but the prime focus of the content is unrelated to the brand (e.g. sponsored initiatives/brand endorsement content)?	)	Yes	)> (	License as Branded Content (page 4)
Is my content a recruitment video for a specific company/organisation?	)	Yes	)	License as Branded Content (page 4)
Does my video feature a specific branded product for instructional purposes only?	)	Yes	)	License as Branded Content (page 4)
Is my branded video aimed at staff or corporate stakeholders (e.g. staff conference video)?	)	Yes	) <b>&gt;</b> (	License as Corporate Production (page 5)
Is my video a B2B corporate showreel?	)	Yes	) <b>&gt;</b> (	License as a Corporate Production (page 5)
Does my content contain no paid promotion, sponsorships or endorsement and features products for review purposes only?	)	Yes	)> (	License as Online Production (page 6)
Is my video unsponsored, general entertainment content?	)	Yes	) <b>&gt;</b> (	License as Online Production (page 6)
My video isn't covered by any of the scenarios above?	)	Yes	)	Please call us and we can help +44 (0) 203 741 3888 or email - <u>applications@prsformusic.com</u>





